



Committee on Industrial Policy
and Innovations of St. Petersburg

HOW TO INVEST IN THE INDUSTRY IN ST. PETERSBURG

5th edition

2019



I INVEST IN SPB



Dear friends!

I am glad to welcome the publication of a new directory dedicated to investment in the industry of St. Petersburg!

During its existence the edition became the real guide for business people on industrial investment projects of the Northern Capital.

St. Petersburg is the largest industrial, transport, scientific and educational and tourist center of Russia and Europe. Today the city takes the leading positions in many indicators of economic and social development. Following the results of 2017 the index of industrial production in St. Petersburg in comparison with 2016 amounted to 105.5% (on average in Russia — 101.0%).

In 2017 the volume of dispatched industrial production in St. Petersburg amounted to 2866.8 billion rubles — 106.6% compared to the level of 2016. The contribution of the industrial complex in the formation of a profitable part of budgets of all levels in comparison with other sectors of the city economy is the highest one — 46.5%.

Along with traditional sectors — shipbuilding, power and heavy engineering — the modern innovative high-tech enterprises are being created and successfully work. Automobile and medical-pharmaceutical clusters became the real drivers of city economy.

Important competitive advantages of St. Petersburg are the favorable business climate and competent human resources, the developed infrastructure and fast access to the main markets of Russia and the European Union. The Government of Saint Petersburg pays priority attention to implementation of production investment projects, the balanced development of urban areas, including so-called “industrial belt”. Companies and investors implementing modern technologies are offered tax incentives and other preferences. Residents of the Special economic zone, technoparks and business incubators, industrial parks and industrial zones have unique conditions for placement of their production facilities.

It should be noted that St. Petersburg has contributed to the improvement of Russia's position in the “Doing Business-2019” rating. Assessment of the comfort of doing business in our city was conducted by experts on the results of a survey of entrepreneurs. In the “Doing Business-2019” ranking among 190 countries of the world, Russia took 31st place, strengthening its position by 4 points over the year.

On behalf of the Committee on Industrial Policy and Innovations of St. Petersburg I invite you to business cooperation and implementation of investment industrial projects for the benefit of our city, our country! Welcome to St. Petersburg!

Chairman of the Committee on industrial policy and innovation of St. Petersburg

M. S. Meyksin

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1.

The economic potential of St. Petersburg

1.1. Socio-economic indicators of St. Petersburg

Today St. Petersburg is one of the largest megalopolises of Russia and Europe, it is the economic, cultural and tourist center.

Among competitive advantages of St. Petersburg are:

- Existence of one of the largest consumer markets of EAC and EU (total number of the population of the city taking into account agglomeration is over 6 million people with the high level of income);
- High extent of diversification of city economy;
- High growth rates of GRP which exceed similar indicators of other regions;
- Availability of direct access to the largest markets in Europe and Russia.

The main socio-economic indexes of St. Petersburg in 2017:

- The population is 5352.1 million people;
- The average monthly salary is 54.3 thousand rubles;
- Retail trade turnover is 1319.1 billion rubles;
- Investments into fixed capital are 658.5 billion rubles.

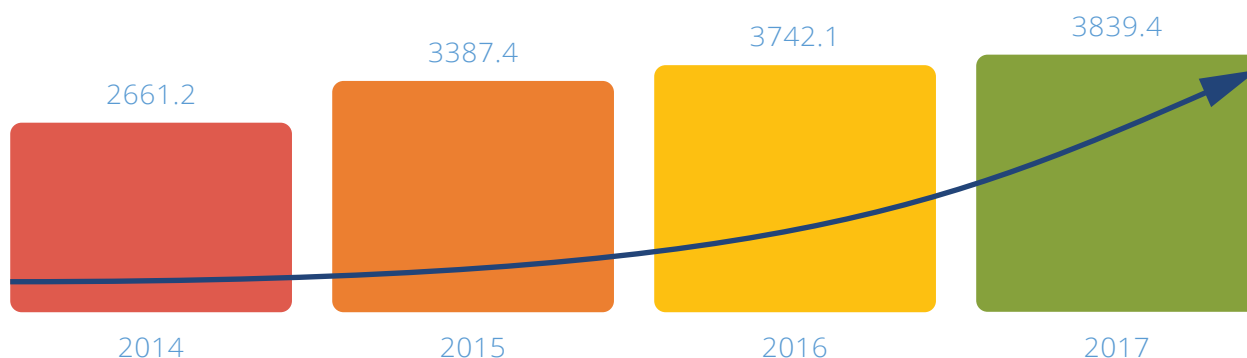
Gross regional product of St. Petersburg

The internal regional product of St. Petersburg (GRP) in 2017 was 3839.4 billion rubles (717.3 thousand rubles per capita) that is 1.02% higher than a similar indicator of 2016. In value terms, the indicator for the year increased by 97.3 million rubles.

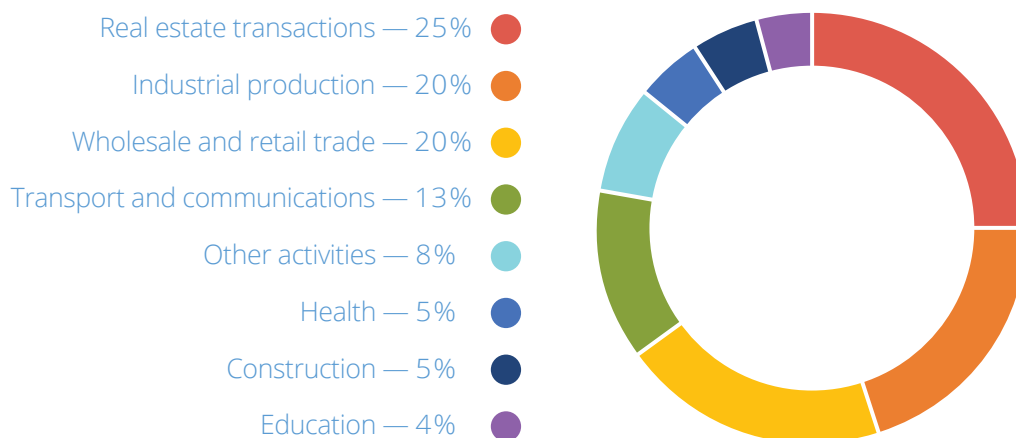
St. Petersburg takes the 3rd place in the Russian Federation on GRP volumes.

Growth of the GRP indicator since 2013 testifies to a stable economic situation in St. Petersburg.

Gross regional product of St. Petersburg in 2014–2017, billion rubles



Evaluation of the structure of gross regional product in 2017, in %



Investments

St. Petersburg is one of the most investment attractive regions of the Russian Federation with stable macroeconomic situation.

The main advantages of city economy to investors are:

- High diversification of economy of the region;
- High extent of development of infrastructure of the city;
- Direct access to world logistic network;
- Direct access to the largest sales markets of the European Union and central regions of Russia;
- One of the largest industrially developed regions of Russia;
- The developed region service sector;
- The leading positions in the ratings of investment attractiveness of regions of Russia;
- The developed system of projects support and supports of investors;
- Financial and tax incentives of investment and innovative activities.

The rate of investment in fixed capital in the share of GRP of St. Petersburg is on a par with such European cities as Stockholm, Madrid and Hamburg.

The volume of investments in fixed capital of large organizations of the economy of St. Petersburg in 2017 amounted to 477.2 billion rubles. the Volume of investments in fixed capital (except for budgetary funds) amounted to 554.9 billion rubles.

The largest volume of investment following the results of 2017:

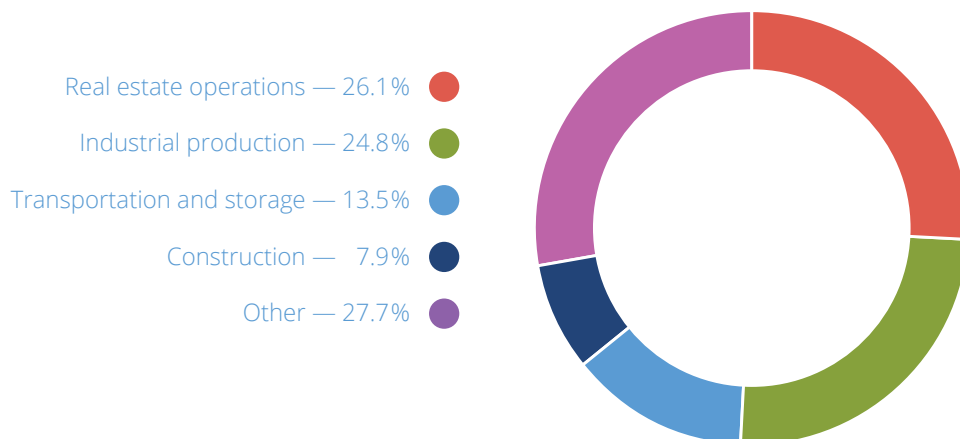
- Operations with real estate — 26.1%;
- Industrial production — 24.8%;
- Transportation and storage — 13.5%.

Following the results of 9 months 2017 according to the Central Bank of the Russian Federation, 4.4 billion dollars of direct foreign investments have come to economy of St. Petersburg.

The share of St. Petersburg in the total amount of direct foreign investments of the Russian Federation was 11.6% (6% in the same period of 2016). At the same time, there is a gradual replacement of foreign investments by domestic ones.

The main investors are the companies from the countries of Europe — 91%, including Northern Europe — 15% (Great Britain, Norway, Sweden, Finland, Denmark, the Baltic States); Western Europe — 14% (France, Germany, Switzerland, the Netherlands).

Structure of investments in fixed capital by economic activity in 2017, in %



1.2. The population of St. Petersburg

The population of St. Petersburg on January 1, 2018 was 5352.1 thousand people, which is 1.3% more than in 2017. In the structure of city population, men are 46% and women 54%. The main increase in population is due to natural growth, as well as migratory influx.

The average life expectancy in St. Petersburg in 2017 was 74.4 years.

In 2017, the total number of economically active population of the city was 3036.8 thousand people, which is 0.54% higher than the 2016 value. The unemployment rate in 2017 decreased and amounted to 1.5%, which is lower than the average indicator of Russian Federation (4.9%) and major European cities.

The main advantages of the labor market in St. Petersburg:

- High qualification of St. Petersburg population;
- High qualification of the region's labor resources;
- The city attracts highly qualified personnel from other regions of Russia;
- Developed sphere of educational services to increase the personnel potential of St. Petersburg.



814.42
THOUSAND PEOPLE
number of high-performance jobs

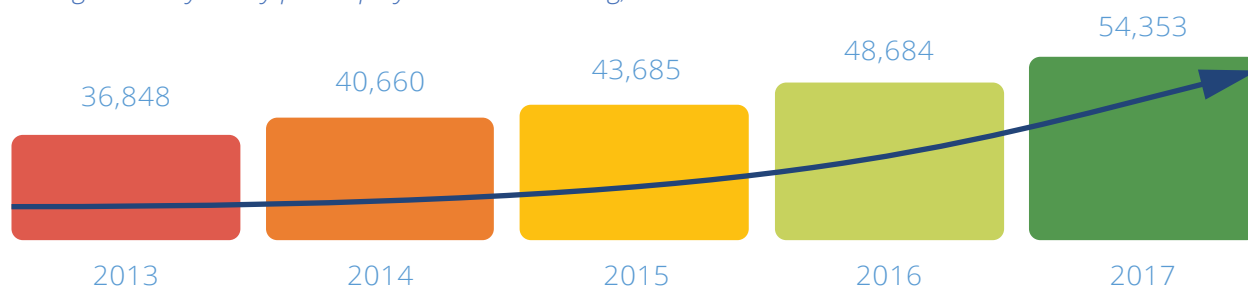
In 2017 the majority of city population has been employed in the following branches: the wholesale and retail trade, construction processing productions, education, transport and communication, financial services.

In 2017 the average monthly charged wage per one worker amounted to 54,353 rubles that is 11.6% higher than in the same period of 2016.

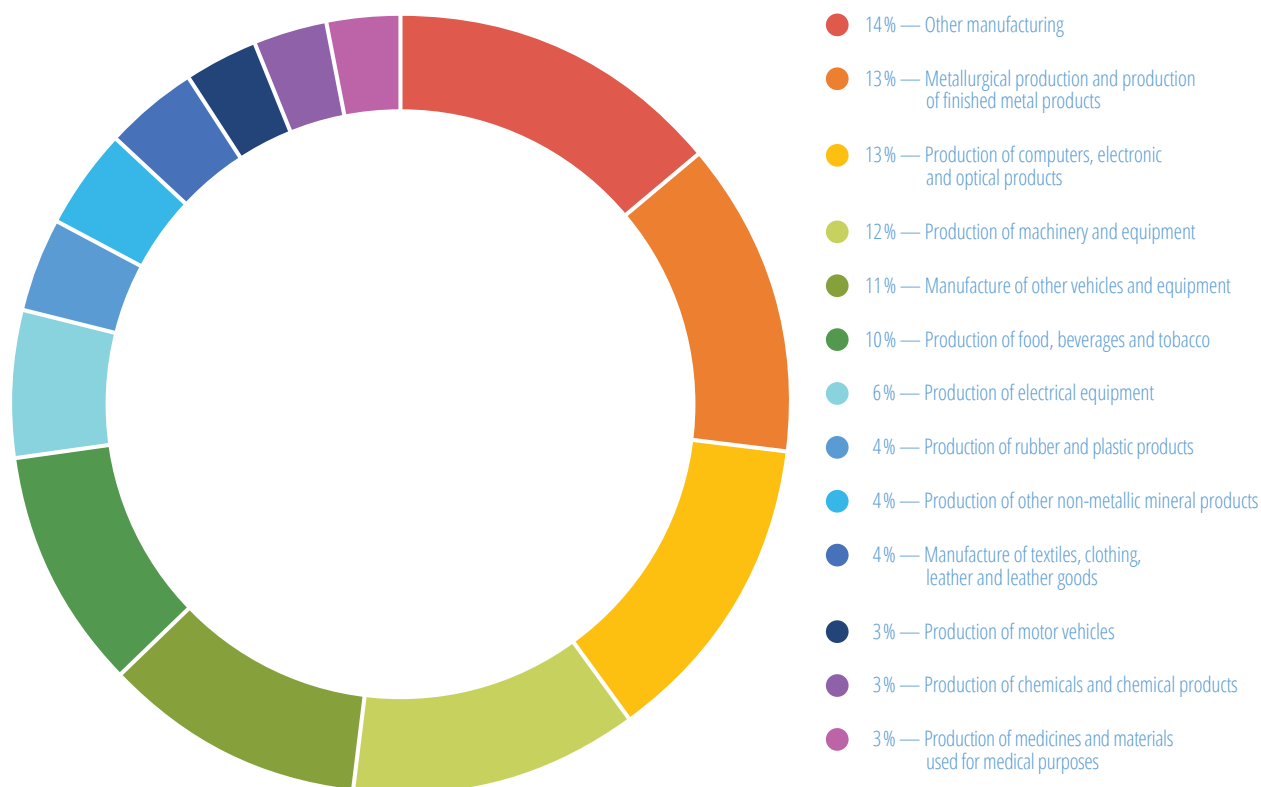
The average number of employees in the industrial complex of St. Petersburg in 2017 amounted to 345.7 thousand people, including in the manufacturing sector — 289.3 thousand people.

In 2017 the average salary in an industrial complex of St. Petersburg was 58.8 thousand rubles that is 11% higher than a similar indicator of 2016.

Average monthly salary per employee in St. Petersburg, rubles:



Structure of the number of employees in the processing industries of St. Petersburg in 2017, in %



1.3. Logistics complex of St. Petersburg

St. Petersburg is one of the largest transport hubs of Russia and Europe.

In the territory of the city there are all types of transport infrastructure: highways, network of the railroads, river and marine transport, airport.

The transport system of the city provides the coordinated development and functioning of all kinds of transport.

In total, there are as for 2017 43 563 organizations in St. Petersburg belong to the transport industry (including small enterprises) with a turnover of 812.9 billion rubles.

The volume of the services in transportation and storage rendered by the organizations of St. Petersburg (without small business entities), in January-December, 2017 was 600.8 billion rubles and in established prices has increased in comparison with January-December, 2016 by 2.9%.

Sea Port of St. Petersburg

The seaport of St. Petersburg consists of the Big port of St. Petersburg and Passenger port of St. Petersburg. It is one of the largest ports of Russia on the Baltic Sea. The port of St. Petersburg connected with the sea by the Sea channel with a length of 27 miles and is open for ships all year round.

Big port of St. Petersburg

Big port St. Petersburg is the largest port in the Northwest of Russia. The port treats the system of ports of the Baltic Sea. It is located in the Neva Bay of the Gulf of Finland, most areas of the port are located on islands and piers in an estuarial part of the Neva River, certain areas — at the railway station “Bronka”, in Lomonosov city and also in the harbor of Litke base of Kotlin Island.

The water area of “Big Port St. Petersburg” is about 629.9 sq. km. There are more than 200 berths in port with the extent of the mooring line about 31 km.

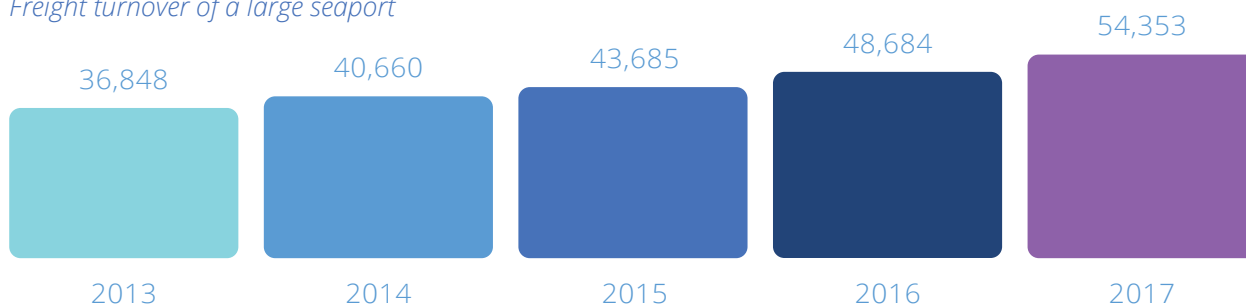
The seaport “Big Port St. Petersburg” processes containers, cars and machinery, metals and pipes, heavy-weights and length gauges, wood, coal, grain and many other goods.

The St. Petersburg port has the largest sea container lines and also the main feeding lines of the Baltic region carry out vessel calls.

Transit time of container sea freight to St. Petersburg is from 4 days from European ports to 44 days from Japanese ports. Freight turnover of the Big port of St. Petersburg for January — December, 2017 has grown by 8% in a comparison with a similar indicator of 2016 — 50.4 million tons. According to port administration, transfer volume has increased as well: ores for 4%, forest freights for 1%, ferrous metals for 5%, piece freights for 25%, other general freights for 23%. Besides, the transfer of Ro-Ro freights has increased by 78%, oil products for 7% and foodstuff for 7%.

Container turnover of the port increased by 18%.

Freight turnover of a large seaport



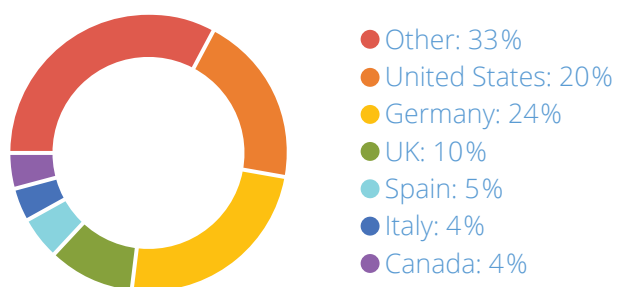
Passenger Port

St. Petersburg passenger Port is the first and the only specialized passenger port in the Northwest region of Russia located in St. Petersburg in alluvial territories of Vasilyevsky Island. The Port complex includes seven berths with a total length of 2171.06 m for the reception of ocean liners up to a length of 340 m, three cruise and one specialized cruise ferry terminal.

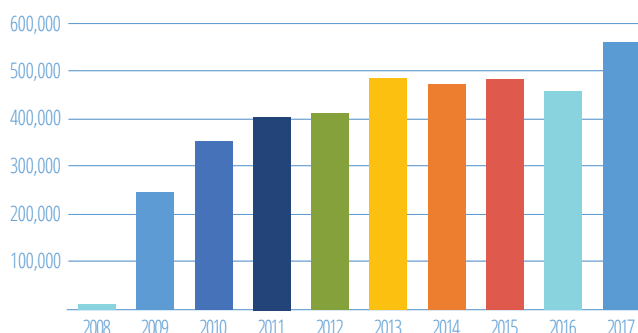
The area of port is 33.03 hectares, the area of the water area — 3054 sq. km.

The St. Petersburg passenger Port “Sea facade” carries out the activity on the basis of 4 Marinas.

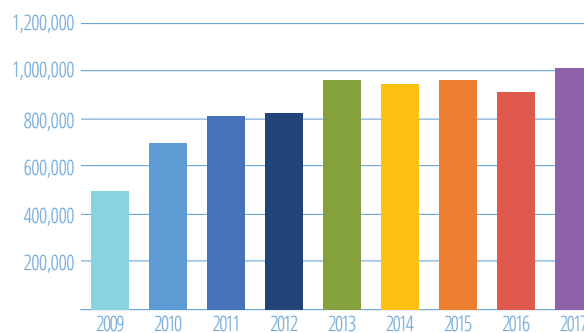
Nationality of passengers, 2017



The number of passengers of cruise ships 2008–2017



Passenger traffic, 2009–2016



Road transport of St. Petersburg

St. Petersburg is one of the most important transport hubs of the Russian Federation, located at the intersection of transport corridors and routes connecting the Central regions of Russia with the European Union, Scandinavia and the Baltic States.

Road transport flows are mainly freight traffic from the ports of St. Petersburg, Leningrad region and Finland to the Central and southern regions of Russia.

Two Eurasian transport corridors “North — South” and “Transsib”, pan-European transport corridor No.9, European highway E-18 connecting Scandinavia with the Center of Russia pass through the city.

The main highways are:

- “A-181 ‘Scandinavia’ Highway (St. Petersburg — Vyborg — border with Finland (European Union)). It is part of the E18 European route (Craigavon (Northern Ireland) — St. Petersburg);
- Highway “M10 ‘Russia’ (Moscow — St. Petersburg). It is part of the AN8 Asian route (The border with Finland — Iran);
- “A180 Highway (St. Petersburg — Ivangorod — border with Estonia (European Union)). It is part of the E20 European route (Shannon — St. Petersburg);
- “R-21 ‘Kola’ Highway (St. Petersburg — Petrozavodsk — Murmansk — Pechenga — Borisoglebsky (border with Norway). It is part of the E105 European route (Kirkenes — Yalta);
- “R-23 ‘Pskov’ Highway (St. Petersburg — Pskov — Pustoshka — Nevel — border with the Republic of Belarus). It is part of the European route E95 (St. Petersburg — Merzifon (Turkey).

The “A-181 ‘Scandinavia’ and “R-23 ‘Pskov’ highways are parts of the Pan-European Transport Corridor No.9.

To reduce the workload of urban highways St. Petersburg has:

- Ring road (RR);
- Western High Speed Diameter (WHSD).

In addition to truck traffic, there are intercity and international bus services in the city. The bus service is carried out with the cities of the Russian Federation, as well as with the CIS countries and the European Union.

Transportation of goods and passengers by road transport organizations of St. Petersburg in 2017

	Total	% by 2016
Cargo transported, thousand tons	2657.9	+6.9
Cargo turnover, million ton-km	1301.0	+2.7
Passengers transported, million people	570.4	+5.1
Passenger turnover, million passenger-km	3267.3	+4.8

The volume of commercial transportation of goods by motor transport of the organizations of all types of economic activity which aren't relating to small business entities in 2017 was 4.9 million ton and goods turnover — 1551.1 million ton km has increased in comparison with 2016 by 15.6%, and has increased by 22.8%.

Railway transport of St. Petersburg

The St. Petersburg railway junction is the largest railway junction in the Northwest of Russia, second-large in Russia after Moscow, is part of the 9th international transport corridor. The knot includes 423 km of the railroads. Railway tracks and stations occupy about 4 thousand hectares of the territory in St. Petersburg.

The St. Petersburg railway junction includes 5 railway stations (Moscow, Ladoga, Finnish, Vitebsk, Baltic); 53 railway stations; 7 radial directions (Vyborg, Priozersk, Volkhovstroyevsky, Kirishi, Moscow, Novgorod, Vitebsk, Warsaw (Pskov), Narva, Oranienbaum), 4 port stations serving the ports of the Gulf of Finland (Avtovo, New Port, Oranienbaum, Bronka), 2 switchyards (St. Petersburg — Sorting — Moscow Shushary).

The St. Petersburg railway junction performs functions of the sorting center for the external economic freight traffics and the enterprises of other regions.

Currently, the railway-port interconnection system is actively developing to reduce the delivery time of all types of cargo.

Passenger traffic in long-distance and suburban rail transport remains stable and shows a small but positive trend: 48.9 million passengers in suburban traffic, 8.9 million people in long-distance traffic. In total following the results of a year 57.8 million passengers are transported.

In St. Petersburg there is also a high-speed connection with Moscow and Helsinki — these cities from St. Petersburg can be reached in just 3.5 hours.

High-speed train "Sapsan" (St. Petersburg — Moscow) for 2017 transported 5107.7 thousand passengers (+6.1%) high — Speed train "Allegro" (St. Petersburg — Helsinki) for 2017 transported 480.1 thousand passengers (+5.76%).

In addition, in St. Petersburg there are high-speed electric trains "Lastochka", which allow in a short time to get to Veliky Novgorod and Vyborg.

Air transport in St. Petersburg

Infrastructure of air transport of St. Petersburg includes: the airports, airfields, helicopter aerodromes and airfields intended for use for commercial civil aviation, aircraft of general purpose and also the state aircraft.

The development of the aviation hub contributes to the development of commercial and trade relations, the expansion of business relations and the prosperity of tourism.

Pulkovo airport

The Pulkovo airport is one of the largest, dynamically developing airports which takes the fourth place among the airports of Russia by the number of the transported passengers, behind the airports of the Moscow aviation hub.

The airport has about 4000 employees. Capacity of air terminal complex is 18 million people/year.

Since 2010 Northern Capital Gateway LLC operates on the basis of the agreement on public-private partnership.

The total area of the airport is 1350 hectares. Quantity of runways: 2.

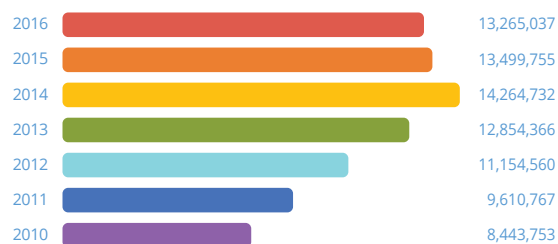
The airport operates 70 airlines that fly to 147 cities in the world.



The longest and shortest routes



Airport passenger traffic



In 2017, the airport's passenger traffic was 16.1 million

1.4. Consumer market of St. Petersburg

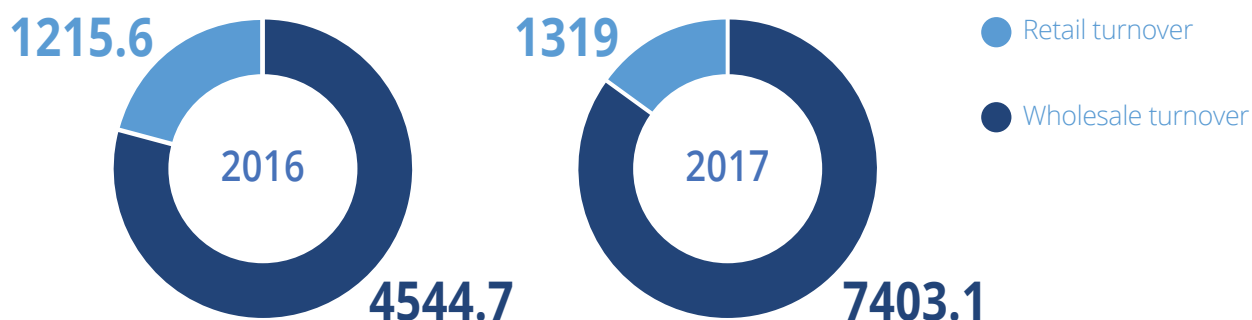
The sphere of trade forms the fifth part of St. Petersburg GRP and provides about 40% of workplaces for all labor resources of the city. St. Petersburg holds one of the leading positions in Russia in terms of retail space provision.

In St. Petersburg the high share of retail trade is occupied by network trade.

Turnover of wholesale trade in 2017 was 7403.1 billion rubles that in the comparable prices is 13.8% more, than in 2016.

Retail trade turnover in 2017 was 1319.1 billion rubles that in the comparable prices is 2.6% more, than in December, 2016.

The turnover of wholesale and retail trade, billion rubles



Retail turnover structure in 2016:

- 34% — food products;
- 66% — non-food products.

The city has one of the largest consumer market infrastructures in Russia. It includes 22.9 thousand retail trade enterprises, 8 thousand public catering enterprises and 10 thousand consumer services enterprises.

In retail trade the share of large enterprises, including retail networks, makes over 75%.

Every day in St. Petersburg, residents on average purchase goods and services worth more than 2.5 billion rubles.

1.5. Financial infrastructure in St. Petersburg

Now there are 94 credit institutions in St. Petersburg with total amount of profit of 15,692.6 million rubles in 2017. The city has branches and offices of the largest banks in Russia and the world.

In 2017 in St. Petersburg over 100 insurance companies worked. Total amount of insurance premiums was 84,801 million rubles.

There is a developed stock market represented by “St. Petersburg exchange” PJSC, St. Petersburg international commodity Exchange and “St. Petersburg currency exchange” JSC in St. Petersburg.

“The St. Petersburg Stock Exchange” PJSC is one of the first trading platforms for the organization of trading in securities and futures contracts in the Russian Federation.

In 2017, the Exchange carried out activities aimed at improving the reliability and performance of the trading and clearing platform, as well as improving its functionality and customer services. Updates of means of tendering have been put into operation.

Following the results of 2017 the total volume of a trading in shares in the stock market of the Exchange was about 2,278,529,063.18 rubles (at the rate of USD/RUB on 12/31/2017) that surpasses indicators for 2016 for 319%. Essential growth of the trading volume has been provided with the interest of clients in securities of the global companies. For the end of 2017 in the stock market of the Exchange more than 425 thousand client accounts have been registered. From January till December, 2017 the number of active client accounts has increased by 281%.

“St. Petersburg international commodity Exchange” is the largest commodity exchange in Russia, which sells oil, petroleum products, natural gas, timber and building materials, coal, agricultural products and chemical products. The total number of participants is over 2169, and the total trading turnover in 2017 amounted to 763 billion rubles.

“The St. Petersburg Currency Exchange” joint-stock company (hereinafter — SPCE) was established on May 21, 1992. The main activity was the organization and development of trading on the exchange currency market (credit and deposit transactions). Trading volume on the SPCE market in 2016 amounted to 1115.929 billion rubles.

The priority activities of SPCE in 2017 were the organization and development of trading on the exchange money market (credit and deposit transactions).

1.6. Foreign economic activity in St. Petersburg

The foreign trade turnover of St. Petersburg for 2017 was more than 44.6 billion US dollars that is 19.9% higher than a similar indicator of 2016.

The share of St. Petersburg in commodity turnover of the Northwestern Federal District was 57.8%. The share of the subject of the Russian Federation in the export of northwestern Federal district increased by 3.1 percentage points, imports decreased by 2.8 points.

During 2017 St. Petersburg carried out trade with 204 countries (in January—December, 2016 — with 203 countries). 60.6% of commodity turnover of St. Petersburg are the share of ten countries — the main trade partners. The first three leaders haven't changed: China, the Netherlands, Germany, their total specific weight in commodity turnover of St. Petersburg is 33.8%.

Foreign trade turnover of St. Petersburg for 2016–2017

	2017		2016
	Thousands, \$	In % by 2016	Thousands, \$
Total	44,589,490.3	+20	37,092,783.2
Foreign countries	40,565,826.7	+20	33,823,934.8
CIS countries	4,023,663.6	+19.6	3,268,848.3
Export	21,764,658.4	+38	15,769,388.9
Foreign countries	19,053,888.7	+39.3	13,673,942.0
CIS countries	2,710,769.7	+25.2	2,095,446.9
Import	22,824,831.9	+1	21,323,394.3
Foreign countries	21,511,938.0	+6.8	20,149,992.9
CIS countries	1,312,893.9	+9.5	1,173,401.4

The main trading partners of St. Petersburg in 2017, million dollars USA



Export structure

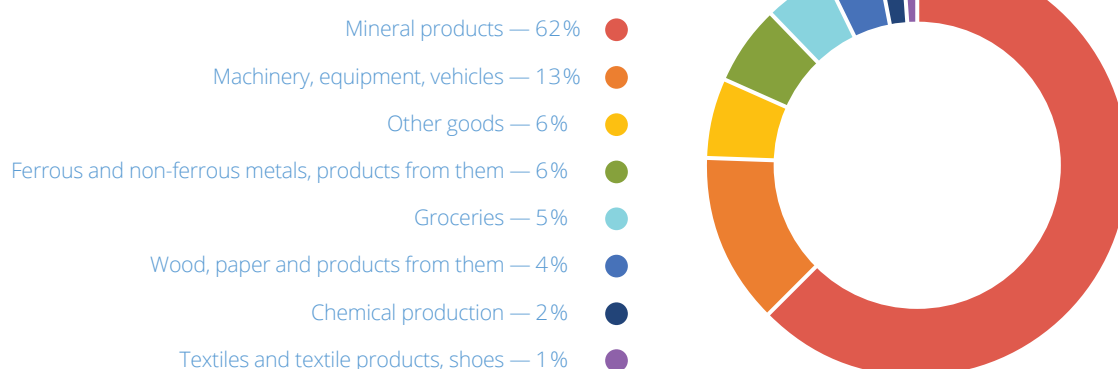
In 2017, the total number of exporters organizations amounted to 4947 subjects, which is 8.2% higher than in 2016. In 2016, participants of foreign economic activity of St. Petersburg exported goods to 165 countries of the world.

In the ratio of the CIS and Dollar area countries, the share of foreign countries increased by 1.2 per cent. Among the countries — major trading partners, exports increased to the Netherlands (+43.9%), Germany (+26.2%), the United States (+23.1%), the United Kingdom (+985%), India (+156.6%),

Italy (+29.7%), Estonia (+74%), Turkey (+79%). The main trading partners from the CIS countries are Belarus and Kazakhstan. The share of the Republic of Belarus in the trade turnover of the CIS countries with St. Petersburg is about 49.5%.

There are significant shifts in the commodity structure of exports. In general, in 2017 there is an increase in exports of mineral products (+34%), food products (+16.4%), timber (+27%), textile materials (+30.3%). According to industry trends, a positive trend was observed throughout the year.

Commodity structure of exports of St. Petersburg in 2017, %



Import structure

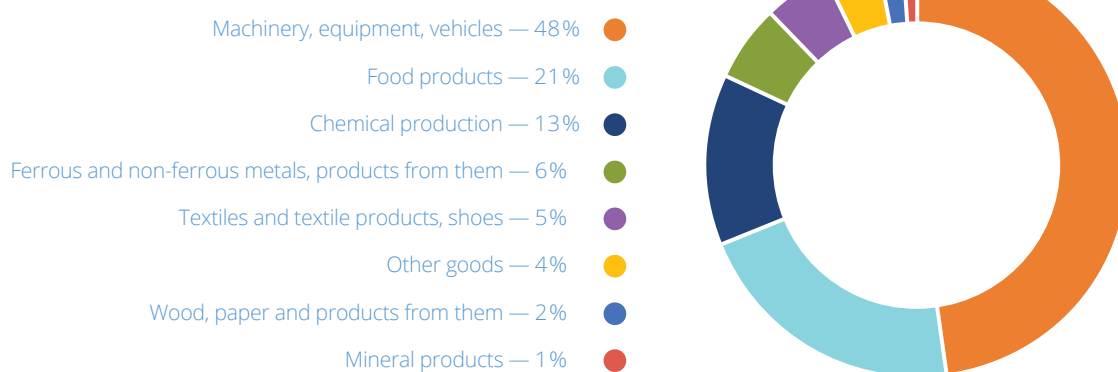
The total number of importers in 2017 was 9286, which is 7.7% more than in 2016.

St. Petersburg imported goods from 187 countries (for 2016 — from 180 countries). In the ratio of far-abroad countries and the CIS, the share of DMs decreased by 0.2 points. The most significant increase in imports of goods from Finland (almost 2 times)

The share of non-CIS countries in the structure of imports in 2016 increased by 0.7%. The most significant increase was in imports of goods from the United States (+64.6%), France (+67.9%), and the Republic of Korea (+54.5%). Imports from the Republic of Belarus grew by 15.8%. The import of goods from Germany, Finland, Italy, Brazil, Kazakhstan has declined.

In 2017, engineering products, occupying the largest segment in imports, were imported to St. Petersburg at an increasing rate. The value of imports of foodstuffs and products of chemical production also increased.

Commodity structure of imports of St. Petersburg in 2017, %



1.7. Innovative activities in St. Petersburg

St. Petersburg is among the most innovative regions of Russia.

The city pays great attention to the development of innovation. Advanced production is opening up, innovation infrastructure is being improved.

Innovative development of St. Petersburg today:

- 1 place in the rating of innovative regions of Russia for 2017 prepared by the Association of Innovative Regions of Russia (AIRR);
- It is one of the leading regions where investments are mainly concentrated
- Is among the leading regions where investments are mainly concentrated in the high-tech sector, as well as the ratio of results to the conditions (resources) of innovative business development exceeds 150%, which indicates the effective use of the existing regional potential;
- In 2016 St. Petersburg was among the regions selected by the Agency of Strategic Initiatives (ASI) and the Russian Venture Company (RVC) which will take part in development of regional model of the National Technological Initiative (NTI).

More than 10% of the scientific potential of the country, which consists of more than 350 scientific organizations, is concentrated in St. Petersburg:

- more than 60 organizations of the Russian Academy of Sciences and other state academies;
- more than 250 state organizations which are engaged in research and development;
- 12 state scientific centers.

The level of innovation activity of the industry of St. Petersburg (the share of enterprises engaged in technological innovations) exceeds the average level in the Russian Federation of 13.8% and 7.3%, respectively.

In structure of volume of enterprises innovative production which are carrying out technological innovations, 96% is accounted for mechanical engineering.

1.8. Warehouse, office and retail property in St. Petersburg

Warehouse property

In 2017, more than 5 objects of warehouse real estate were introduced.

The main areas of the qualitative warehouse real estate in St. Petersburg are located in the southern part of St. Petersburg (the uninhabited zone "Shushary").

The main tenants of warehouse space in St. Petersburg are trading, logistics and manufacturing companies.

The amount of functioning warehouse space for 2012–2017, thousand square meters

Year	Total	Class A	Class B
2012	1853.4	1175.7	677.7
2013	2260	1225	1035
2014	2029	1500	529
2015	2817	1768	1049
2016	3111	1993	1188
2017	3198 ¹	2028	1170

Volume of class A and B warehouses commissioned for 2012–2017 in St. Petersburg, thousand square meters

Year	Total	Class A
2012	58	119
2013	88	10
2014	297.2	16.3
2015	126	56
2016	130	34.5
2017 ²	35	52

¹ Review of industrial and warehouse real estate in St. Petersburg, 2018 Knight Frank

² Review of industrial and warehouse real estate in St. Petersburg, 2018 Knight Frank

Office property in St. Petersburg

At the end of 2016, the total volume of the high-quality office real estate market in St. Petersburg exceeded 3 million sq. m. In the segment of high-quality office real estate 106,400 sq. m was introduced.

Year	Square, thousand sq. m
2012	2169.3
2013	2369.3
2014	2950
2015	2338.7
2016	2500
2017	3041 ³

The maximum amount of quality supply in functioning business centers is concentrated in the Moscow and Central districts of St. Petersburg.

Retail Property

The retail real estate market of St. Petersburg remains one of the most saturated in Russia.

Year	Square, thousand sq. m
2012	1797.1
2013	2143.1
2014	4500
2015	4541
2016	4700
2017	6940

³ Office Real Estate Market Knight, 2018

2.

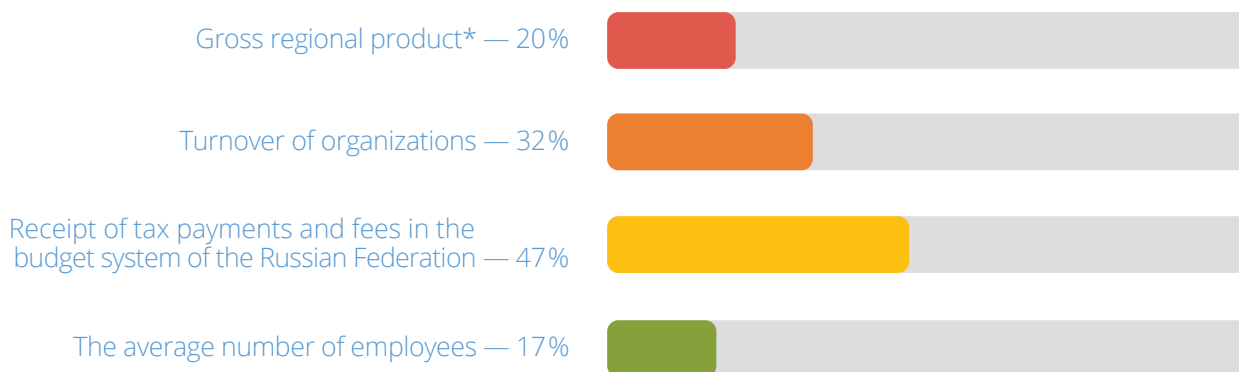
Industry of St. Petersburg

2.1. Structure and dynamics of the industrial complex of St. Petersburg

Today St. Petersburg is one of the largest production centers of Russia and Europe. The city occupies one of the leading positions in the country in terms of the volume of manufactured industrial goods of the manufacturing industries.

Industrial production is an important component in the economy of the subject.

The share of industry in the main indicators of the economy of St. Petersburg in 2017, %



* Data on GRP are given for 2016

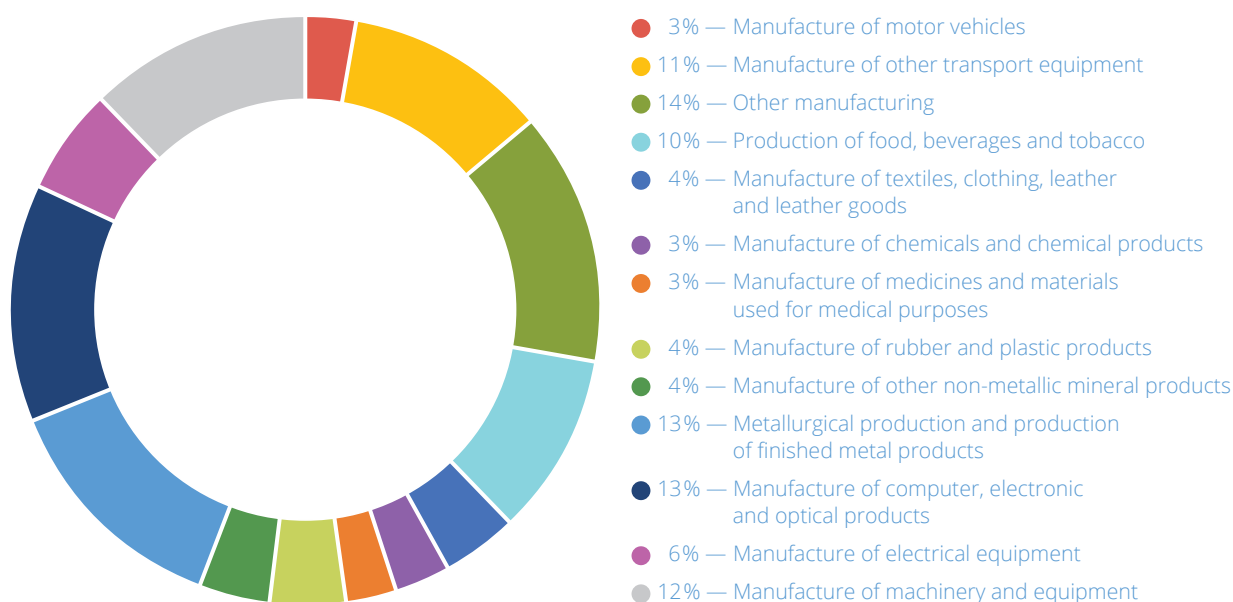
The structure of the industrial complex of St. Petersburg is characterized by a high degree of diversification in terms of production activities.

The basis of the industry of St. Petersburg are more than 750 large and medium-sized enterprises, some of which are among the leading organizations in Russia. Economic activity in the sphere of industrial production is also carried out by more than 20 thousand small enterprises, including micro-enterprises.

The average number of employees in the industrial complex of St. Petersburg in 2017 was 345.7 thousand people.

The share of workers in the manufacturing industry in the total number of industry accounted for 83.7%.

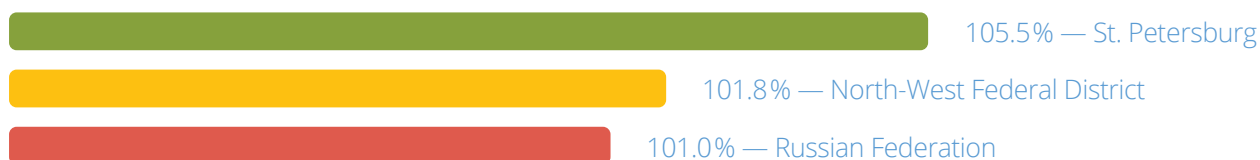
The number of employees in the processing industries of St. Petersburg in 2017, %



Volume and structure of the industrial complex of St. Petersburg

The growth rate of industrial production in St. Petersburg annually exceeds similar indicators of the North-West Federal district and the Russian Federation.

Industrial production growth in St. Petersburg, North-West Federal District and the Russian Federation in 2017, in % by 2016



In 2017, St. Petersburg enterprises shipped industrial products for a total amount of 2.9 trillion rubles, of which 2.6 trillion rubles accounted for the share of processing industries, i.e. more than 90%.

The share of St. Petersburg is 47% of the total output of the North-West Federal district.

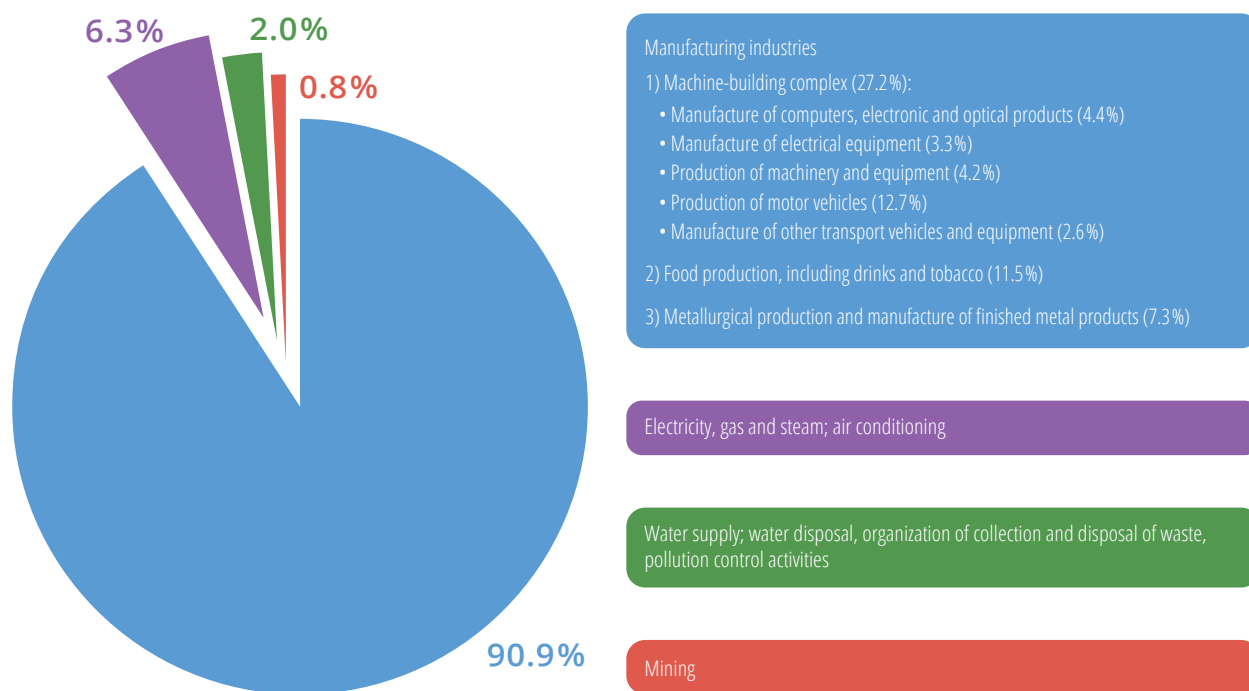
In the structure of the shipped goods of processing industries, 30% is machinery products (vehicles, machines and various types of equipment), 13% — food, beverages and tobacco, 8% — metallurgy products and finished metal products.

In structure of production of the processing productions of St. Petersburg (without production of oil products) nearly 56% occupy high-tech industries.

Positive dynamics of volumes of the shipped production in the processing productions following the results of 2017 in many respects is provided due to essential increase in shipment in mechanical engineering (on 105.5 billion rubles), production of finished metal products (on 9.1 billion rubles), metallurgical production (on 7.3 billion rubles) and production of foodstuff (on 6.7 billion rubles)

The general size of the profit got in the processing complex of St. Petersburg in January—November, 2017 has increased by 18.3% in comparison with the same period of last year and was 327.9 billion rubles.

The structure of the volume of products shipped in the industry of St. Petersburg in 2017, in % of the total industry



Dynamics of the industrial complex of St. Petersburg

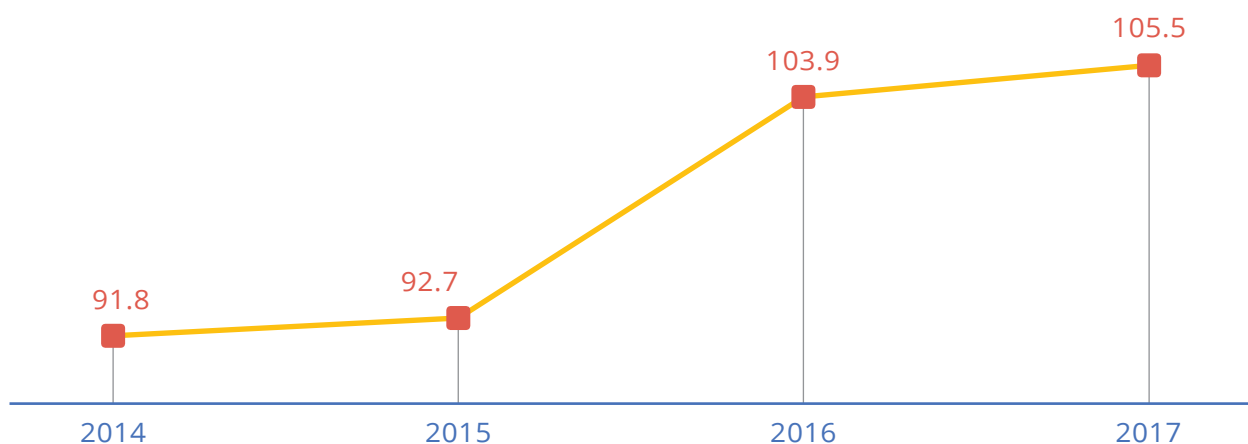
In 2017 the index of industrial production (IIP) was 105.5%, having exceeded value of 2016.

Production of vehicles (IIP — 118.4%) has significantly increased in mechanical engineering that is due to significant increase in car release (for 23.1%). In total since the beginning of the current year in St. Petersburg 346.8 thousand cars are produced.

In production of foodstuff (IIP — 105.3%) the release of the processed and tinned fish (by 21.0%), dry porridges (for 10.1%), tortments (for 2.8%), sausages (for 2.4%), bakery products of short storage (for 1.4%) has increased.

Among other branches of the processing complex, there is a positive trend in the production of leather and leather products (an increase of 1.8 times), in the production of rubber and plastic products (an increase of 1.6 times), in the metallurgical industry (IIP — 105.7%), in the production of textiles (105.5%), in the production of medicines and materials used for medical purposes (IIP — 105.0%), in the manufacture of wood products (IIP — 104.1%), in the manufacture of paper and paper products (IIP — 100.6%).

Industrial production index of St. Petersburg, in 2014–2017 in % to the previous year



Investment in industry

The volume of investment in fixed assets in the industry of St. Petersburg in 2017 amounted to 118.5 billion rubles. — 25% of the total investment in fixed assets in St. Petersburg.

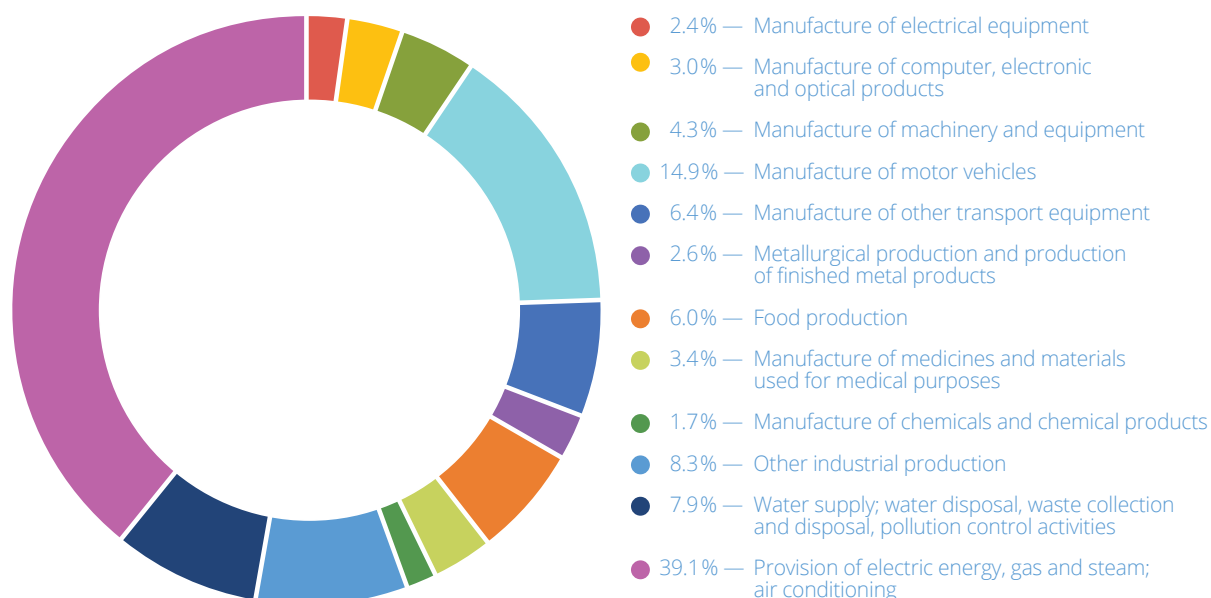
About 40% of all industrial investment is directed to the engineering industry.

complex and food production, including beverage.

Investments in the following sectors of the industrial complex of the city increased most significantly compared to 2016:

- production of medicines and materials (growth by 2.6 times);
- production of the electric equipment (growth by 1.7 times);
- production of chemicals and chemical products (growth by 1.5 times);
- production of drinks (+21.3%);
- production of other vehicles and equipment (+8%).

Structure of investments in fixed capital in the industry of St. Petersburg in 2017, in %



2.2. Industrial and infrastructure projects in St. Petersburg

Manufacture of machine tools

Investor: Baltic industrial company

Name of the project: BPK-SEVER scientific-industrial complex (production of the Russian metal-cutting machines under the F.O.R.T trademark.)

Amount of investments into the project: 1.5 billion rubles.

“Baltic Industrial Company” CJSC (BIC) has launched a new research and production complex in St. Petersburg, investing in the expansion of production of Russian metals. Together with the enterprises of the Rosatom State Corporation BIC implement the project “machine tool” — the production of Russian metal cutting machines.

On the territory of the enterprise with a total area of more than 22,000 sq. m there is an innovation center, a workshop for the production of Metalworking CNC machines, an administrative unit, a new design Bureau of the St. Petersburg Polytechnic University of Peter the Great.

Investment in the construction of the industrial complex BIC — NORTH amounted to about 1.5 billion rubles. During the project implementation it will created at least 200 jobs. It is planned to reach the level of localization of produced machines not less than 70% by 2020.



Pharmaceutical production

Investor: Gem-Standart

Name of the project: The plant on production of medicines on the basis of plasma of human blood

Sum of investments into the project: 3.2 billion rubles.

The company will produce medicines based on human blood plasma at the site of the special economic zone of St. Petersburg “Novoorlovskaya”, located in the Primorsky district of St. Petersburg.

The end of enterprise construction is planned for 2020. More than 500 thousand packages of medicines a year — blood substitutes, fibrillation factors, intravenous immunoglobulins, innovative drugs will be produced here. About 200 jobs will be created.

Drugs based on human blood plasma belong to the group of essential medicines. They are used in the treatment of poliomyelitis, meningitis, hepatitis, HIV infection and other diseases dangerous for human life.

The “Immuno-Hem” complex will be a manufacturer of medicines based on a complete cycle of human blood plasma. Within work of one enterprise medicine will pass a way from medicinal raw materials to the final product.



Pharmaceutical production

Investor: Active component

Name of the project: Plant for the production of substances and scientific-industrial platform — Life Science Park

Sum of investments into the project: over 2 billion rubles.

On June 2, 2017, as part of the St. Petersburg international economic forum, the Governor of St. Petersburg Georgy Poltavchenko and the President of Active Component Alexander Semenov signed an agreement on the company's intention to implement an investment project.

The agreement provides for the construction of one of the largest plants in Europe for the production of active pharmaceutical substances in Pushkin and the placement on its territory of the industrial scientific platform Life Science Park, specializing in the introduction of modern methods of synthesis of pharmaceutical substances, the development of innovative drugs and the implementation of other projects of innovative development of the pharmaceutical industry in Russia.

The Park will also house the Department of Chemical Synthesis of St. Petersburg State Chemical Pharmaceutical Academy. The launch of the enterprise is scheduled for the beginning of 2020.



Research and production center

Investor: Elkus

Name of the project: The research and production center in 2 turns

Sum of investments: over 3 billion rubles.

"Elkus" JSC is one of the largest Russian developers and manufacturers of electronics for aerospace and marine systems.

Now the company realizes the strategic investment project of St. Petersburg — construction of the scientific industrial center in Moskovsky district of St. Petersburg.



Construction of the Scientific industrial center represents the complex project combining construction of facilities of the scientific sphere for use of results of scientific activity in the industrial purposes. The center includes facilities for the development of high-tech products, design and technological and other units engaged in scientific activities, including the training base of the Department of instrument-making of SUAI, as well as research laboratories.

As a result of the project, it is planned to create more than 700 new jobs.

3.

Industrial and investment policy of St. Petersburg

3.1. State support of investment activities in St. Petersburg

St. Petersburg today

- 4th place among 85 regions of the Russian Federation in the national rating of the investment climate prepared by the Agency for Strategic initiatives;
- Assigned the 1A rating "Maximum potential-minimum risk" in the rating of investment attractiveness of Russian regions of the "Expert RA" Agency in terms of investment potential of Russian regions in 2017;
- 2nd place out of 85 subjects of the Russian Federation in the rating of socio-economic status, prepared by experts of the rating Agency "RIA Rating" at the end of 2017;
- The leading positions on development of small enterprises among regions of Russia.

**LONG-TERM
CREDIT RATING
ON THE
INTERNATIONAL
SCALE**

As at 4/1/2018

**ON MOODY'S
INVESTORS SERVICE
LIMITED VERSION**

BA1
"POSITIVE"

Speculative class rating

**ON FITCH RATINGS
VERSION**

BBB-
"POSITIVE"

Investment grade rating

The investment policy of St. Petersburg is based on the principles¹:

- goodwill in relationship with the investor;
- presumptions of conscientiousness of investors;
- balances of public and private interests;
- openness and availability to all investors of information necessary for the implementation of investment activities;
- clarity and simplicity of investment process in St. Petersburg;
- equality of investors and commonality of public procedures;
- objectivity and common economic sense in the made decisions;
- the invariances of the made decisions;
- mutual responsibility of St. Petersburg and investors.

¹ Law of St. Petersburg dated July 30, 1998 No. 185-36 "On State Support of Investment Activities in the Territory of St. Petersburg"

St. Petersburg provides investors with financial support in the form of:

- tax benefits;
- granting subsidies from the budget of St. Petersburg according to the current legislation;
- establishment of preferential rental rates for the use of property owned by St. Petersburg;
- granting the investment tax credits;
- other forms provided by the current legislation.

Strategy 2030

The strategy of economic and social development of St. Petersburg for the period up to 2030 was developed and approved on 13.05.2014 by the government of St. Petersburg No.355 (strategy 2030).

The general purpose of Strategy — ensuring stable improvement of life quality of citizens and increase in global competitiveness of St. Petersburg on the basis of realization of national priorities of development, ensuring sustained economic growth and use of results of innovative and technological activity.

For achievement of the general purpose 4 strategic directions are defined:

- development of the human capital;
- improvement of quality of the urban environment;
- ensuring sustained economic growth;
- ensuring management efficiency and development of civil society.

Human capital development

- Strengthening of health of the population;
- Increase in education level;
- Harmonious development of the personality;
- Increase in level of physical culture;
- Social support of the population

Improving the quality of the urban environment

- Ecological wellbeing and improvement;
- Balanced social and economic development;
- Development of systems of municipal infrastructure;
- Housing and utility services;
- Safe and reliable transport system

Ensuring sustainable economic growth

- Economic growth and economy of knowledge;
- Favorable enterprise climate;
- Rational use of a manpower

Ensuring management effectiveness and the development of civil society

- State and municipal services;
- Security;
- Consolidation of civil society

Read more about Strategy 2030 on the official website www.spbstrategy2030.ru

To create conditions in St. Petersburg to ensure sustainable economic growth, the formation of an economy based on new knowledge, the government of St. Petersburg 23.06.2014 approved the state program "Economic development and knowledge economy in St. Petersburg".

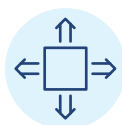
The main objectives of the program are:

1. Improvement of business climate in St. Petersburg;
2. Increase in efficiency of functioning of St. Petersburg economy and decrease in costs;
3. Formation of a control system of sustainable development of St. Petersburg;
4. Development of system of training and providing economy of St. Petersburg with qualified specialists;
5. Development and increase in demand of secondary professional education;
6. Development of scientific, scientific and technical and innovative capacity of St. Petersburg; increase in efficiency of use of research and development results;
7. Increase in investment attractiveness of St. Petersburg;
8. Development of foreign economic relations and integration of economy of St. Petersburg into world economy.

PRIORITY DIRECTIONS OF SOCIO-ECONOMIC DEVELOPMENT



Ensuring high standards of human well-being



Spatial and territorial development



Formation of an effective economy based on experience



Security of the state, citizens and society



Rule of law and institutions of justice



Improving Russia's competitiveness in global markets

PRIORITY SPHERES OF ECONOMIC ACTIVITY OF ST. PETERSBURG



Research and development



Development of transport infrastructure



Tourism and hotel infrastructure



Production of medicines and materials used for medical purposes, medical instruments and equipment, machines, engines, electronic products



Information technology



Education



Transportation and storage



Medical service



“Single Window” for Investors

In St. Petersburg, support for investment projects is carried out by principle of a “one-stop shop” to eliminate possible administrative barriers and reduce the overall duration of project implementation.

“Investment Management” SPb SBI is an authorized organization that provides support for investment projects on the principle of “single window”.

Forms of project support on the principle of “single window”:

1. Information and consulting assistance

Provision of information necessary for the investor at all stages of the project implementation on the territory of St. Petersburg.

Information support within the framework of the organization of assigning the status of a strategic project, a strategic investor or a strategic partner of St. Petersburg.

Information and consulting assistance to the investor necessary for the implementation of the project.

Selection of real estate in accordance with the requirements of a potential investor in order to implement the project.

2. Organizational assistance in the project implementation

General coordination of the investor’s interaction with the Federal public authorities, Executive bodies of the state power of St. Petersburg in order to obtain approvals and permits.

Operational organization of negotiations, meetings, consultations aimed at resolving issues arising in the process of project implementation.

Overall coordination of cooperation with credit and financial institutions, development institutions, investment and venture funds to Finance projects.

3. Provision of land and real estate

Within the “single window” investors are also offered services for the provision of real estate and land. Provision of land plots and real estate objects to investors is carried out in accordance with the decree of the government of St. Petersburg dated 21.07.2015 No. 656.

In 2017, the front office provided about 2,500 consultations and accepted more than 600 applications of investors for the provision of real estate for construction, reconstruction, work on adaptation for modern use, which is almost 8% more than in 2016.

More information about the front office can be found on the investment portal of St. Petersburg www.spbinvestment.ru

The “Single window” office for investors is located at:

St. Petersburg, Moskovsky PR., 60/129, lit. A

Phone/Fax: +7 (812) 332-22-32

Investment Council under the Governor of St. Petersburg

One of the key elements of the investment process management system in St. Petersburg is the investment Council under the Governor of St. Petersburg.

The objectives of the Council

- Organization of effective work of executive bodies of the government of St. Petersburg;
- Achievement of coordinate interaction of executive bodies of the government of St. Petersburg;
- Ensuring an integrated approach to the solution of questions, connected with realization of state policy of St. Petersburg in the sphere of investments, for increase in investment attractiveness of St. Petersburg.

Tasks of the Council

- Identification of priority areas for attracting investment in the economy of St. Petersburg;
- Consideration and approval of promising investment projects proposed for implementation or being implemented in St. Petersburg;
- Consideration and evaluation of proposals for the conclusion of investment agreements (memorandums) with the participation of St. Petersburg;
- Implementation of the "Investment Strategy of St. Petersburg for the period until 2030".

Year	Number of projects reviewed	Total amount of investments, billion rubles
2015	8	160
2016	14	118
2017	15	81

Headquarters for improving business conditions

Work of the Headquarters is based on close and effective interaction of executive bodies of the government of St. Petersburg with business community of St. Petersburg. Representatives of business make 80% of the total number of participants of the Headquarters working groups.

The tasks of the headquarters

- Elaboration of recommendations on the organization of interaction of executive public authorities of St. Petersburg, territorial bodies of the Federal bodies of power, bodies of local self-government in St. Petersburg, resource-supplying organizations with investors in the framework of improving business conditions in St. Petersburg;
- Development of recommendations and measures for improvement of business conditions in St. Petersburg;
- Development of recommendations to reduce administrative barriers, including in terms of reducing the time and simplifying the procedure for issuing permits in the framework of activities to improve the business environment in St. Petersburg;
- Consideration of the questions connected with problems and the prospects of business development in St. Petersburg;
- Ensuring coordinated actions and developing a unified position of the Executive bodies of state power of St. Petersburg to improve the business environment in St. Petersburg;
- Assistance in development and strengthening of cooperation with federal public authorities, executive bodies of state power, local governments in St. Petersburg, public and other organizations on improvement of business conditions in St. Petersburg.

In St. Petersburg, the project office was established as part of the administration of the Governor of St. Petersburg and ensures the activities of the Headquarters.

3.1.1. Financial and tax incentives for investment activities in St. Petersburg

Tax incentives

Tax benefits in St. Petersburg

According to the Tax code of the Russian Federation and the laws of the subject St. Petersburg has the following basic taxes and rates²:

No.	Tax title	Rate ³ , %
1	Income tax	20%
2	Value Added Tax	18%, 10%
3	Tax on personal income	13%
4	Corporate Property Tax	2.2%
5	Land tax	The tax rate is defined as % of the cadastral value of the plot, depending on the type of permitted use.

To stimulate the investment process and reduce the costs of investors in St. Petersburg, there are tax benefits provided by the law of St. Petersburg from 14.07.1995 No.81-11.

In addition, St. Petersburg has a moratorium on the cancellation or change of tax benefits within three years after the entry into force of the law of St. Petersburg, establishing or changing the relevant tax benefit.

Reduction of income tax rate

In the period from 2018 to 2020, there is an additional reduction in the preferential rate by 1%, except for preferential rates for the creation of high-paying jobs.

1. Creating high-paying jobs

NUMBER OF EMPLOYEES >400 PEOPLE

Fixed average salary >81.9 thousand rubles

Preferential rate 16.5%



Standard rate 20%

Period of validity **1 YEAR**

NUMBER OF EMPLOYEES >100 PEOPLE

Fixed average salary >140 thousand rubles

Preferential rate 13.5%



Rate in 2017 16.5%

Period of validity **1 YEAR**

² Information is presented for July 2018

³ The table shows the total rates

2. $\frac{4}{5}$ of revenue the company receives from the sale of products of its own production, as defined by law

INVESTMENT AMOUNT **FOR 3 YEARS** IN THE PERIOD
FROM 01.01.2010 TO 12.31.2016

≥50 MILLION RUBLES

Preferential rate **13.5%**



In the period from 2018 to 2020 with **12.5%**

Standard rate is 20%

Period of validity **5 YEARS**

3. Tax benefits provided for the following industries

Manufacturing

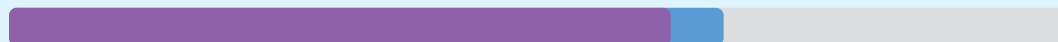
**Transport
and communications**

**Production and distribution
of electricity, gas and water**

THE AMOUNT OF INVESTMENT **FOR ALL 3 YEARS**
IN THE PERIOD FROM 01.01.2010 TO 31.12.2016

≥800 MILLION RUBLES

Preferential rate **13.5%**



In the period from 2018 to 2020 with **12.5%**

Standard rate is 20%

Period of validity **5 YEARS**

4. The place of registration of a legal entity is St. Petersburg

THE AMOUNT OF INVESTMENT **FOR ANY 5 YEARS**
IN A ROW STARTING FROM 01.01.2012

≥15 BILLION RUBLES

Preferential rate **13.5%**



In the period from 2018 to 2020 with **12.5%**

Standard rate is 20%

Period of validity **7 YEARS**

THE AMOUNT OF INVESTMENT **FOR 1 OF ANY YEAR**
STARTING FROM 01.01.2015

≥300 MILLION RUBLES

Preferential rate **15.5%**



In the period from 2018 to 2020 with **14.5%**

Standard rate is 20%

Period of validity **3 YEARS**

Reduction of real estate tax rate

Newly created real estate object

INVESTMENT AMOUNT **FOR NO MORE THAN
3 YEARS** IN THE PERIOD FROM 01.01.2015

≥300 MILLION RUBLES

Preferential rate

From the cadastral value of the object

1.0%

2018

1.0%

2019

1.25%

2020

1.5%

2021

1.75%

2022

Exemption from land tax

The place of registration of a legal entity is St. Petersburg

INVESTMENT IN REAL ESTATE (EXCEPT LAND)

NOT LESS THAN 30% OF LAND PLOTS ARE TAKEN BY OBJECTS OF REAL ESTATE PROPERTY IN WHICH HAVE BEEN IMPLEMENTED INVESTMENTS WITHIN NO MORE THEN 3 ANY YEARS STARTING FROM 01.01.2015

≥100 MILLION RUBLES

Period of validity **5 YEARS**

Exemption from property tax

The place of registration of a legal entity is St. Petersburg, the object of fixed assets is included in the calculation of the total amount of investments

Manufacturing

**Transport
and communications**

**Production and distribution
of electricity, gas and water**

THE AMOUNT OF INVESTMENT **FOR ANY 3 YEARS**
DURING THE PERIOD FROM 01.01.2010 TO 31.12.2016

≥800 MILLION RUBLES

Period of validity **5 YEARS**

Real estate

THE AMOUNT OF INVESTMENT **FOR ANY 3 YEARS**
DURING THE PERIOD FROM 01.01.2015

≥300 MILLION RUBLES

Period of validity **2 YEARS**

Financial incentives

For industrial investors the following federal measures of financial stimulation for implementation of investment projects work.

SISI provides services for all subjects of industrial activity — from the authorities of the Russian Federation to individual enterprises and individual entrepreneurs.

You can get acquainted with the current support measures, as well as get additional information using the State Information System Industry (SISI) on the website www.gisp.gov.ru

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SUPPORT MEASURES FOR ALL BUSINESSES

THE INTERACTIVE ASSISTANT WILL
HELP YOU TO FIND THE MOST SUITABLE
MEASURES OF STATE SUPPORT

No.	Name of support measure	Method of calculating the value of support Project requirements	Name of the program (subprogrammes), details of the SLA
1	Special investment contract	For the conclusion of the special investment contract during which production of industrial production is created or modernized, the investor as a part of the statement with documents, submits the documents confirming creation or modernization of industrial production and creation of workplaces, development on the created (modernized) capacities of release of industrial production and mandatory implementation of investment costs. The total project budget is over 750 million rubles.	Decree of the Government of the Russian Federation dated 07.16.2015 No.708 Provided by the Industry Development Fund
2	Subsidy for compensation of interest on loans for working capital replenishment	The subsidy is provided in the amount of 70% of the actual cost of loan interest. At the same time, the amount of the subsidy may not exceed the amount calculated on the basis of 70% of the key rate of the Central Bank of the Russian Federation on the date of payment of % on the loan, and the amount of the subsidy on loans received from 01.01.2017-based on 70% of the base indicator	Government Decree of 12.03.2015 No.214 Provided by the Ministry of Industry and Trade of the Russian Federation
3	Subsidy for reimbursement for the production of medical devices	The subsidy is provided for reimbursement of actually implemented subsidies not earlier than 01.01.2015 and documented costs of the Russian organization associated with the implementation of the project	Decree of the Government of the Russian Federation of 01.10.2015 No.1048 Provided by the Ministry of Industry and Trade of the Russian Federation
4	Subsidy for reimbursement of costs to participants of industrial clusters in the implementation of joint projects	The calculation of the maximum amount of subsidies to the initiators of the joint project for the entire period of the joint project (AS) is determined by the formula (see paragraphs 11-12 GD RF No.41): $AS=AC*(1-SC)*(0.5+LC)$, where: AC — the amount of costs of the initiators of the joint project on the estimate of the joint project, ths. rub.; SC-the share of costs of the initiators of the joint project; LC — the level of cooperation of participants in the industrial cluster according to the functional map of the industrial cluster	Resolution of the Government of the Russian Federation of January 28, 2016 No.41
5	Target loan for the implementation of projects aimed at the creation of productions of machine-tool products	Loan amount — from 50 to 500 million rubles to 7 years. Projects should be aimed at the production of machine-tool products for civil purposes, consistent with the principles of the best available technologies, with import-substituting or export potential	Provided by the Ministry of Industry and Trade of the Russian Federation
6	Loan financing of projects aimed at the production of components used in industrial products	The loan amount — from 50 to 500 million rubles, no more than 5 years. Projects should be aimed at the organization and/or modernization of the production of components used in the composition of industrial products listed in the Annex to the decree of the Government of the Russian Federation "On the criteria for the classification of industrial products to industrial products that have no analogues produced in the Russian Federation" dated July 17, 2015 No.719	Decree of the Government of the Russian Federation of December 17, 2014 No.1388 Provided by the Industry Development Fund
7	Loan financing of projects aimed at the development and implementation at the enterprises of the military-industrial complex of the production of high-tech competitive industrial products of civil or dual use	The loan amount is from 200 to 750 million rubles. Providing preferential targeted loans at the rate of 1 % per annum for the implementation of projects aimed at the development and implementation of production of high-tech competitive industrial products of civil or dual-use at the enterprises of the military-industrial complex	Decree of the Government of the Russian Federation of December 17, 2014 No.1388 Provided by the Industry Development Fund

3.1.2. Investment policy in accordance with the legislation of St. Petersburg

According to the investment Declaration of St. Petersburg, the following principles of interaction between the Executive bodies of state power of St. Petersburg and the subjects of investment activity are established:

- equality — a non-discriminatory approach to all subjects of investment activity within a pre-defined and public system of priorities;
- involvement — participation of subjects of investment activity in the process of preparation of decisions affecting their interests, taken by public authorities of St. Petersburg, as well as in the evaluation of the implementation of these decisions;
- transparency — public availability of documented information
- public authorities of St. Petersburg, with the exception of information constituting state and other secrets protected by Federal law;
- best practices-orientation of administrative procedures and legal regulation to the best practice of interaction of subjects of the Russian Federation with subjects of investment activity from the point of view of interests of subjects of business and investment activity.

The investment strategy of St. Petersburg till 2030 has established the following purposes:



Sustainable
socio-economic
development



Improving the quality
and accessibility of engineering
and transport infrastructure



Preparation of territories
for implementation
of investment projects



Growth
of investment
activity



Increase in the volume
of attracted investments



Reducing
investment
risks



Investment
infrastructure
development



Improving
the competitiveness
of economic sectors

The main directions of investment policy of St. Petersburg are:

- improvement of regulatory legal acts regulating investment and innovation activity of St. Petersburg;
- increasing the efficiency of using state support measures for investment activities
- reduction of administrative barriers.

Normative legal acts in the field of investment policy and activity in St. Petersburg

- Law of St. Petersburg dated July 30, 1998 No.85-36 "On State Support of Investment Activities in St. Petersburg";
- Law of St. Petersburg of June 17, 2004 No.282-43 "On the Procedure for Providing Real Estate Objects Owned by St. Petersburg for Construction, Reconstruction and Adaptation for Modern Use";
- Law of St. Petersburg of 03.12.2008 No.742-136 "On Strategic Investment Projects, Strategic Investors and Strategic Partners of St. Petersburg";
- Decree of the Government of St. Petersburg of July 21, 2015 No.656 "On Approval of the Regulations on the Procedure for Interaction of Executive Bodies of St. Petersburg in the Preparation and Decision Making on the Granting of Real Estate Objects Owned by St. Petersburg for Construction, Renovation and Work on adaptation for modern use".

Strategic investor and strategic project

One of the key mechanisms to support the implementation of investment projects is the assignment of the status of "Strategic investment project of St. Petersburg" to the projects.

Since 2004, 62 investment projects in St. Petersburg have received the status of strategic investment projects for a total investment of more than 1 trillion rubles, including 31 projects in the industrial sector for a total investment of 281.4 billion rubles. (50% of the total number of all investment projects).

The status of the strategic investment project of St. Petersburg provides the following benefits

- provision of land plots in state ownership of St. Petersburg for rent without bidding;
- the possibility of reducing the rent for the provision of land for construction up to 1.5% of its cadastral value;
- providing an opportunity to buy land plots obtained without bidding at a reduced price — 25% of the cadastral value;
- implementation of support of the project by executive bodies of the government of St. Petersburg at all stages of its realization.

The status of the strategic investment project is given to the investment project in case of simultaneous compliance of the specified project to the following requirements:

1. Improvement of socio-economic and (or) cultural living conditions of St. Petersburg residents as a result of implementation of the investment project.
2. Efficiency of implementation of the investment project for the investor and for St. Petersburg taking into account the term of its payback, profitability, volume of tax revenues in the federal budget and (or) the budget of St. Petersburg.
3. Ensure the total volume of investment into development of:
 - health care, education, culture, physical culture and sport, science, innovative activity, tourism, including through the creation of hotels — not less than 1 billion rubles;
 - development of the industry, transport and logistics complex, creation of engineering infrastructure — not less than 2 billion rubles;
 - in the reconstruction (relocation and/or reconstruction) of facilities, including linear ones, intended for electricity, heat, gas and water supply, water disposal, in order to release the territories occupied by them and their protected areas and construction of capital construction projects in the liberated territories in accordance with the legislation on urban development — not less than 2 billion rubles.
 - when calculating the total investment volume, the investment made within three years preceding the direction of the application for the assignment of the status of a strategic investment project to the investment project is taken into account.

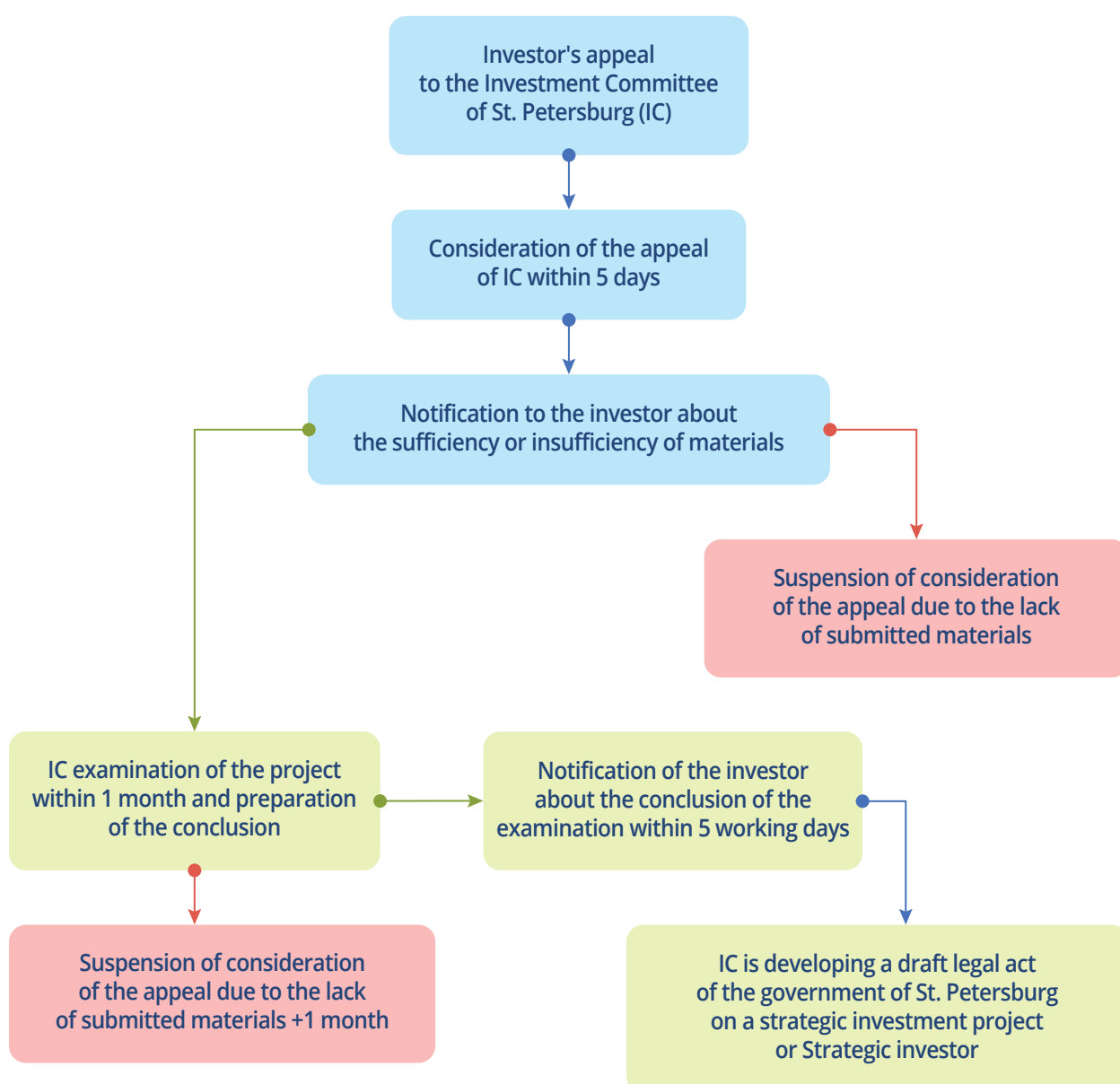
4. Implementation of measures for import substitution by creating production of goods, the country of origin of which will be the Russian Federation, or use in the implementation of the investment project of goods, the country of origin of which is the Russian Federation.
5. The investor and/or affiliated persons implementing the investment project shall have experience in the implementation of investment projects of a similar industry value not less than 2 billion rubles, and for investment projects the required total investment volume for which is, in accordance with paragraph 3, 1 billion rubles, — not less than 1 billion rubles.

When determining compliance with the requirement established by this subparagraph, the experience on implementation of investment projects within ten years preceding the direction of the address on assignment to the investment project of the status of the strategic investment project is considered.

The term of validity of the status of a strategic investment project is set for the period of implementation of the investment project, but not more than ten years.

In order to implement the project, the government of St. Petersburg and the investor sign an agreement on the implementation of the strategic investment project.

The procedure for granting the status of a strategic investment project in St. Petersburg



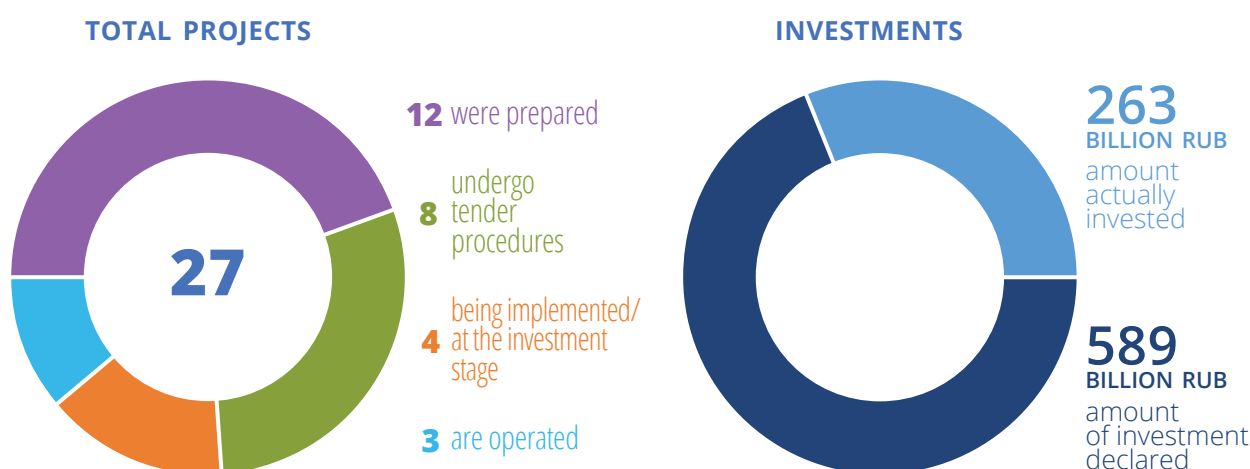
Public-Private Partnership in St. Petersburg

For the implementation of long-term infrastructure investment projects in St. Petersburg there is a mechanism of Public-private partnership (PPP).

St. Petersburg takes 1st place in the ranking of Russian regions in terms of PPP development, prepared by the PPP development Center.

Through the implementation of PPP projects in the city such sectors of the economy as transport infrastructure, social (primarily education and health care), public transport, municipal and cultural and tourist spheres are being developed.

Today it is planned to implement in St. Petersburg such major projects of public-private partnership as the creation of rail links with Pulkovo airport, a number of projects for the development of tram services, reconstruction and application for the modern needs of the Stable Department, "Petersburgsky" sports and concert complex, projects of construction of automobile overpasses through railway tracks of high-speed trains "Sapsan" and "Allegro", the construction of the M-49 highway in the developing area of the city and, of course, the largest infrastructure project — "Eastern high-speed diameter".



In St. Petersburg PPP can be implemented by concluding:

- concession Agreement (CC);
- public-private partnership agreements (PPP).

Main characteristic:

	CC	PPP agreements
Normative regulation	Federal Law of 21.07.2005 No.115-FL "On Concession Agreements"	Federal Law of July 13, 2015 No.224-FL "On Public-Private Partnership, Municipal-Private Partnership in the Russian Federation and Amendments to Certain Legislative Acts of the Russian Federation"
Public side	Russian Federation, St. Petersburg	Russian Federation, St. Petersburg
Provision of land plots without bidding	Yes	Yes
The initiative of the investor	Yes	Yes
Ownership	Public	Private or public
Term of agreement	No requirements	Over 3 years
Project financing	Private partner	Private partner and public side
Creation and (or) reconstruction of property	Private partner	Private partner
Operation of the created object	Private partner	Private partner and public side

Implemented PPP projects in St. Petersburg

West High Speed Diameter

Western high-speed diameter (WHSD) — unique project on creation of the intracity paid multiband highway. The creation of the WHSD is the world's largest example of public-private partnership in the field of road construction.

The highway allows you to unload the Central part of the city, to remove the traffic tension on Vasilevsky island, in the Northern and southern regions of St. Petersburg.

Terms of implementation — 2004–2016, the total investment — more than 200 billion rubles.

Technical parameters of the WHSD:

- total length — 46.6 km;
- artificial constructions — 26.7 km;
- number of road junctions — 9 (+4);
- number of lanes: 4–8;
- the maximum allowed speed of movement is 110 km/h.



Creation, reconstruction and operation of the tram network in Krasnogvardeysky district of St. Petersburg

The project provides for the creation of tram tracks in the Krasnogvardeysky district with the construction of a tram park and the purchase of new modern rolling stock, as well as carrying out passenger transport activities on routes.

The concessionaire will undertake the creation and reconstruction of the tram network, partial financing of its creation and reconstruction, as well as the operation of the facility, including the transportation of passengers, maintenance and repair of the network during the term of the Agreement — 30 years from the date of signing.

The tram network in Krasnogvardeysky district of St. Petersburg includes:

- tram tracks, reversal rings, contact network; DC power cables with power cabinets and RU-600 cells at traction substations, switch equipment, infrastructure and main technological equipment;
- tram depot;
- rolling stock.

The project implementation period is 2016–2046, the total amount of investments is more than 10 billion rubles.



3.2. State support of the industry of St. Petersburg

The main objectives of industrial policy in St. Petersburg are innovative development of St. Petersburg industry, increasing the competitiveness of St. Petersburg industry in the economy of the Russian Federation and the world economy, employment, income growth, improving life quality of the population of St. Petersburg, and providing favorable conditions for the development of business entities in the field of industry⁴.

The implementation of industrial policy in St. Petersburg contributes to the creation of high-performance jobs, increase productivity in industry, increase the share of high-tech and high-tech industries in the city GRP.

In order to promote innovative and technological development of the industry and increase its efficiency on the basis of the Strategy 2030, the state program of St. Petersburg "Development of industry, innovation and agro-industrial complex in St. Petersburg" is being implemented.

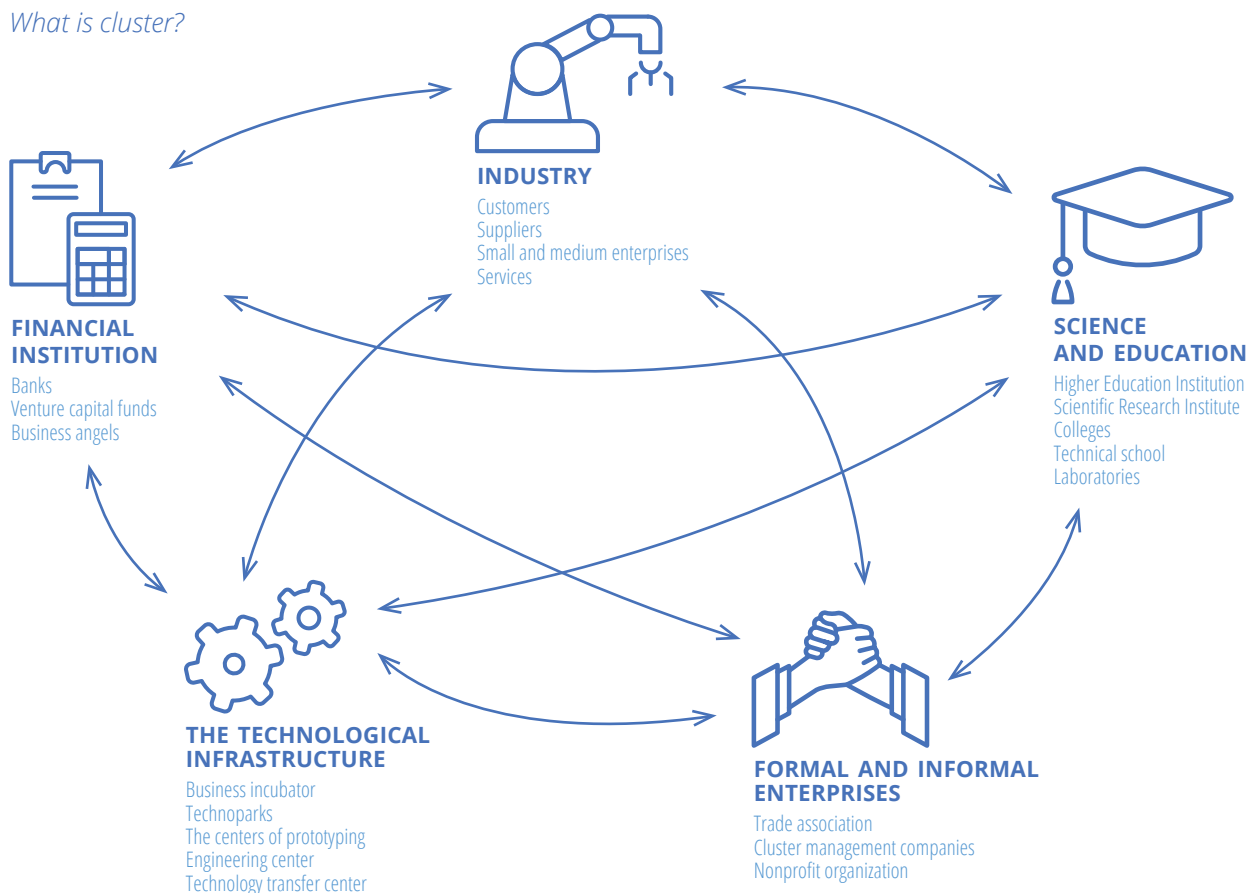
3.2.1. Clusters in the industry of St. Petersburg

One of the priorities of the industrial policy of St. Petersburg is to promote the development of clusters and the creation of new cluster formations.

Today, St. Petersburg is the leader in the number of clusters among the regions of Russia.

The creation of the cluster allows participants to improve their overall competitiveness, to reduce the total cost of production and research and development, to carry out joint projects, and also to attract investment.

What is cluster?



⁴ The law of St. Petersburg dated 08.06.2009 No.221-47 "On the fundamentals of industrial policy of St. Petersburg

The center for cluster development of St. Petersburg was established in November 2014 to coordinate the activities of clusters with scientific institutions, public authorities, investors, research centers, as well as to assist in obtaining state support for clusters.

Main tasks:

- Monitoring of development of the cluster environment of St. Petersburg;
- Ensuring cooperation of participants of territorial clusters and intercluster interaction;
- Coordination of projects of the subjects of small and medium-sized enterprises which are participants of territorial clusters;
- Execution of functions of the specialized organization of innovative territorial clusters — methodical, organizational, expert and analytical and information maintenance of innovative territorial clusters.

CCR promotes cooperation between companies, simplifies and accelerates the establishment of business contacts between them, acts as a moderator in public discussions — strategic sessions of urban clusters in order to coordinate efforts and search for joint cluster and inter-cluster projects, thereby stimulating economic growth and social development of the region.

12 clusters of the region implement their projects with the support of the Center for Cluster Development of St. Petersburg:

1. Innovative Territorial Cluster “Development of Information Technologies, Radio Electronics, Instrument Engineering, Communications and Information Telecommunications in St. Petersburg”.
2. Innovative territorial cluster “Cluster of medical, pharmaceutical industry, radiation technologies”.
3. Territorial industrial cluster “St. Petersburg cleantech technologies cluster for the urban environment”.
4. Innovative territorial industrial cluster “Composite cluster of St. Petersburg”.
5. St. Petersburg Innovation and Industrial Cluster of Transport Engineering “Metro and Railway Engineering”.
6. Territorial cluster “Cluster of innovations development in the energy and industry”.
7. Cluster of St. Petersburg Jewelers.
8. Cluster of water supply and sanitation in St. Petersburg.
9. Industrial cluster “Autoprom North-West”.
10. United Innovation Cluster of St. Petersburg “Innograd of Science and Technology”.
11. Industrial cluster of marine robotics.
12. Industrial cluster “Cluster of machine-tool industry of St. Petersburg”.

**CURRENTLY CCD OVERSEES
THE 12 REGIONAL CLUSTERS OF ST. PETERSBURG**



Information technology
and radio electronics cluster



Cluster of medical
and pharmaceutical
industry



Cluster of machine-tool industry



Cleantech technologies cluster
for the urban environment



Composite cluster
of St. Petersburg



St. Petersburg Cluster
of Transport Engineering



Cluster of innovations development
in the energy and industry



Cluster of St. Petersburg Jewelers



Cluster of water
supply and sanitation



Cluster "Autoprom North-West"



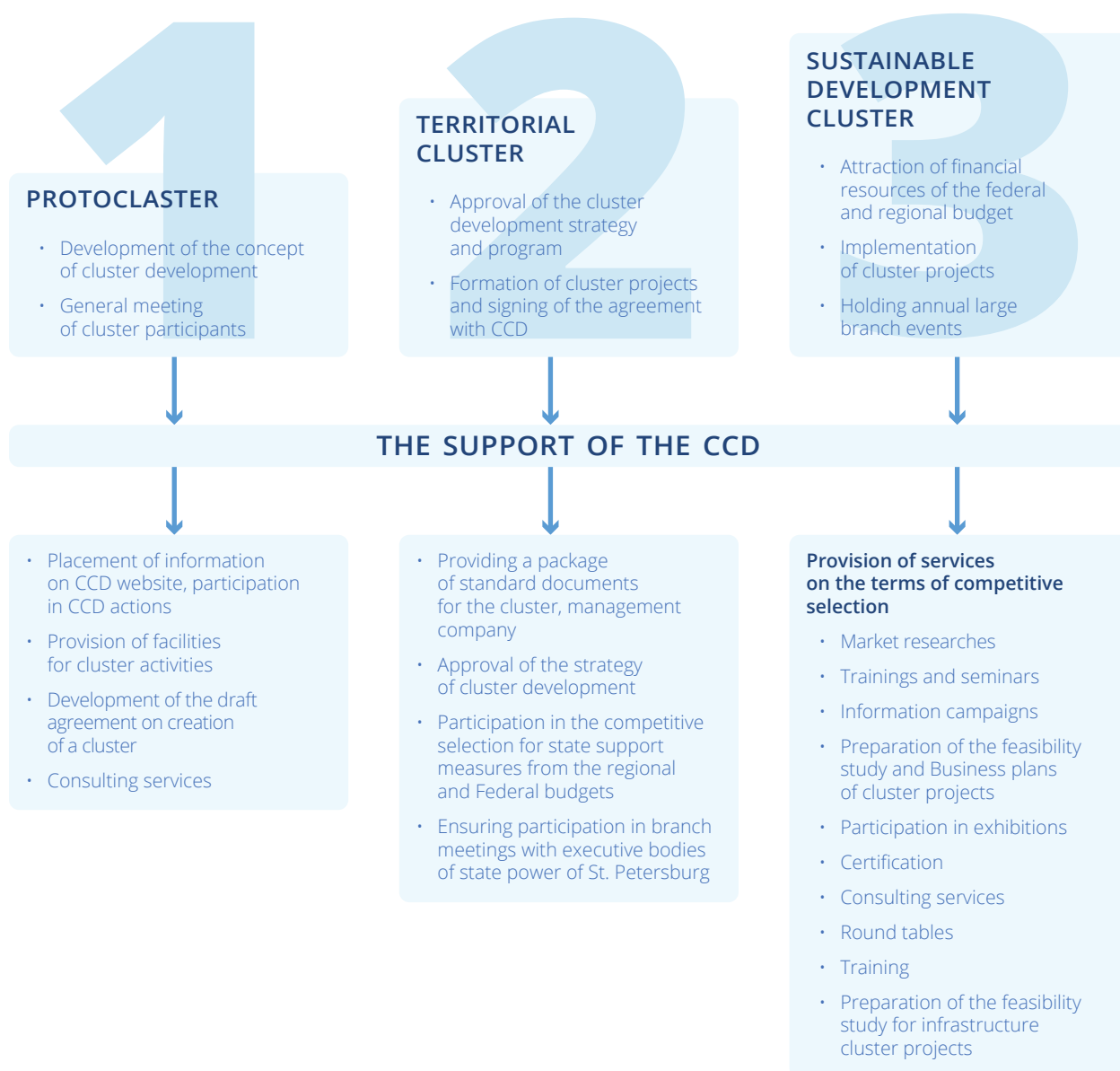
Joint cluster "Innograd
of Science and Technology"



Industrial Cluster
of Marine Robotics

WWW.SPBCLUSTER.RU

MEASURES OF STATE SUPPORT PROVIDED BY THE CCD AT EACH STAGE OF CLUSTER DEVELOPMENT



Leading industries in the economy of St. Petersburg

Innovative Territorial Cluster “Development of Information Technologies, Radio Electronics, Instrument Engineering, Communications and Information Telecommunications of St. Petersburg”

Year of creation — 2012

The purpose of the association of cluster members

- improving competitiveness of the cluster enterprises;
- implementation of best practices (production, management, commercialization);
- development of different types of interrelations with the enterprises, associations, state and international organizations.

Cluster specialization

- microelectronics and instrument making;
- information and communication technologies;
- space industry;
- new materials;

- defense industry;
- optics and photonics;
- production of machinery and equipment (including machine tools and special equipment, lifting and hydropneumatic equipment, robots);
- production of rubber, plastic products;
- production of electricity and electrical equipment.

Brief description of the main products

- automated text translation software;
- facilities for sea and river navigation of ships;
- speech recognition systems, speech integration systems in device management, person identification by voice;
- information security systems;
- warehouse management programs, port complexes;
- programs to ensure the operation of the financial exchange;
- integrated safety and energy efficiency systems at industrial facilities and utilities;
- highly reliable communication and information telecommunication systems;
- traffic management and transport logistics system based on the R/V "GLONASS";
- world-class services in software engineering and software design;
- development and production of radio frequency identification devices;
- development and production of coordinate-time support facilities;
- development and production of equipment for digital television;
- development of military and special electronic component base (ECB) and radio electronics;
- development of broadband wireless access equipment;
- avionics;
- automotive electronics;
- medical equipment;
- modern education technologies;
- radio electronics and affordable housing;
- electronics and agriculture.

Participants — 210

Cluster Management Companies

RUSSOFT Non-Profit Partnership of Software Developers

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St. Petersburg Association of Radio Electronics Enterprises

CEO Skachkov Mikhail Mikhailovich
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E-mail spbapr@spbapr.ru

The set of services of the cluster management companies

- organizational development of the cluster and strengthening of cooperation ties between the participants;
- development of innovative capacity and the research and development sector;
- development of production potential and expansion of the market share of products and services of cluster members;
- development of human resources;
- formation of a common brand and increasing the recognition of the cluster;
- development of international cooperation.

Innovative territorial cluster “Cluster of medical, pharmaceutical industry, radiation technologies”

Year of creation — 2010

The purpose of the association of cluster members

The main purpose of the Cluster development is to create conditions for the implementation of accelerated innovation model of Cluster enterprises development, including small and medium-sized businesses.

The creation of such conditions should lead to an increase in the production of high-tech medical and pharmaceutical products that can successfully compete with imported analogues in the Russian and international markets.

Cluster Specialization

- medical instrumentation;
- production of drugs and pharmaceutical substances;
- research in the field of medicine and pharmaceuticals.

Brief description of main products

- about 100 names of drugs that are represented by the following groups of drugs: antibacterial, drugs for the treatment of cardiovascular and neuropsychiatric diseases, painkillers, antipyretic, anti-inflammatory, vitamin, etc.;
- devices for functional and radiological diagnostics;
- equipment for anesthesiology;
- video endoscopy and minimally invasive surgery;
- medical devices for surgery;
- equipment and devices for treatment;
- equipment for laboratory diagnostics;
- disinfection equipment; means for immobilization of victims;
- medical products; microoptics for instruments;
- medical information systems; equipment for pathological and anatomical diagnostics.

Participants — 166

Cluster management companies

Non-profit partnership “Cluster of medical, environmental instrumentation and biotechnology”

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Site	www.clustermedtech.ru

Union “Medical and Pharmaceutical Projects. XXI Century”

Director	Chagin Dmitry Alekseevich
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Tel.	+7 (812) 240-35-55
E-mail	info@21mpp.ru
Site	www.21mpp.ru

A set of services of cluster management companies

- development of human resources;
- development of educational programs;
- organizational development of the cluster and strengthening of cooperation ties between the participants;
- developing innovation capacity and the research and development sector;
- development of production potential and expansion of the market share of products and services of cluster members;
- formation of a common brand and raising the awareness of the cluster, the development of international cooperation.

Industrial cluster “Cluster of machine-tool industry of St. Petersburg”

Year of creation — 2010

The purpose of the association of cluster members

Ensuring the life cycle of machine tool products “R&D — Production Setting — Serial Production”, as well as active participation in creating the modern market of innovative, high-tech equipment and technological services for the leading sectors of the economy and industry in Russia.

Cluster Specialization

Design and manufacture of machine tool equipment, engineering and marketing services.

Brief description of main products

- development and production of metalworking equipment;
- heavy and unique equipment;
- flexible manufacturing systems (FMS);
- machines based on mechatronic units, machining centers of unconventional design, built on the block-modular principle of mechatronic units;
- gear processing equipment;
- supply of domestic and imported metal-cutting equipment to enterprises in Russia and the CIS countries;
- supply of hydraulic components, accessories
- and tools for various types of metalworking equipment, spare parts for machines of various models, numerical control devices (CNC), drives and feed motors;
- carrying out technological monitoring of industrial enterprises;
- development of programs for technological re-equipment of industrial enterprises;
- complex development of technology “turnkey”;
- overhaul, warranty, maintenance and repair services, incl. metalworking equipment of foreign firms;
- modernization of existing equipment;
- comprehensive maintenance of equipment of enterprises on an ongoing basis;
- engineering services;
- marketing services.

Participants — 26

Cluster Management Company

“Cluster of machine-tool industry in St. Petersburg” Non-profit partnership

CEO	Adashkevich Julia
Address	St. Petersburg, pr. Stachek, 47
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E-mail	NS-info@yandex.ru

A set of services of cluster management companies

- organizational development of the cluster and strengthening of cooperation ties between the participants;
- developing innovation capacity and the research and development sector;
- formation of a common brand and increasing the recognition of the cluster.

“St. Petersburg Cluster of Clean Technologies for the Urban Environment” Territorial Industrial Cluster

A year of creation — 2014

The purpose of the association of cluster members

- creation of a set of subjects of activity in the field of industry on the basis of clean technologies related to relations in this area due to territorial proximity and functional dependence and located in the territory of St. Petersburg, producing industrial products using clean technologies;

- association of clean technologies in all sectors of economy of St. Petersburg and production and marketing chains of his activity;
- formation of the eco-friendly and safe urban environment in the territory of St. Petersburg;
- realization of economic policy of St. Petersburg on the basis of the concept of sustainable development and formation of the uniform technological platform of the Baltic region.

Cluster Specialization

Environmental protection and recycling.

Brief description of main products and services

Equipment for municipal services and housing, clean technologies for urban environment in the following subject areas:

- energy savings;
- energy efficiency;
- smart city/smart networks;
- green building/ecohouse;
- clean production processes;
- waste management;
- urban transport;
- IT for clean technologies;
- clean production processes in the urban environment;
- biofuels;
- solar and wind energy.

Participants — 58

Interaction with other clusters

- Agreement on cooperation in the field of complex modernization of housing and communal services and urban environment of St. Petersburg between the St. Petersburg cluster of clean technologies for the urban environment and the Composite cluster of St. Petersburg from 18.06.2015.
- Agreement on cooperation in the field of complex modernization of housing and communal services and the urban environment of St. Petersburg between the St. Petersburg cluster of clean technologies for the urban environment and the Cluster of innovations in energy and industry from 07.10.2015.

Cluster Management Company

"City association of homeowners" Non-profit partnership

Chairman of the partnership Council Pitirimov Nikolay Vladimirovich

Address St. Petersburg, Industrialny pr., 11/2

Tel. +7 (911) 935-73-25

E-mail pitirim@mail.ru

Site www.spbgorod.nethouse.ru

A set of services of cluster management companies

Implementation of cluster projects with the support of the Center for Cluster Development of St. Petersburg.

Innovative territorial industrial cluster "Composite Cluster of St. Petersburg"

A year of creation — 2015

The purpose of the association of cluster members

Improving the competitiveness of St. Petersburg enterprises-manufacturers of composite materials and structures of them, the creation of unique competencies and the development of a partner network, forming a brand Cluster, attracting new participants and opening up new markets for composite materials and products from them.

Cluster Specialization

Implementation and development of composite materials in transport infrastructure, shipbuilding and construction.

Brief description of main products

- light-optical devices and equipment of lightweight structures with improved performance characteristics;
- nanostructured composite coatings-metal protection technology;
- designs for industrial buildings of various types.

Participants — 39

Interaction with other clusters

Agreement on cooperation in the field of complex modernization of housing and communal services and the urban environment of St. Petersburg between the St. Petersburg cluster of clean technologies for the urban environment and the Composite cluster of St. Petersburg from 18.06.2015.

Cluster Management Company

“Composite Cluster of St. Petersburg” Management Company” Limited Liability Company

CEO	Zazimko Vadim Nikolaevich
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Site	www.cclspb.ru

A set of services of cluster management companies

- organizational development of the cluster and strengthening of cooperation ties between the participants;
- developing innovation capacity and the research and development sector;
- formation of a common brand and increasing the recognition of the cluster.

St. Petersburg Innovation and Industrial Cluster of Transport Engineering “Metro and Railway Engineering”

A year of creation — 2010

The purpose of the association of cluster members

Cooperation of large consumers of metro and railway equipment with small and medium-sized enterprises, creators of technologies connecting suppliers and consumers interacting with each other within a single value chain, concentrated in St. Petersburg.

Cluster Specialization

The cluster specializes in the supply of products and services for the needs of the Metro and railway enterprises.

Brief description of main products

- trolleys for subway cars and their components;
- spare parts for serial and new rolling stock models for subways;
- spare parts for escalators;
- design and production of interiors and exteriors of vehicles;
- LED energy-saving products.

Participants — 17

Cluster Management Company

Innovative-industrial cluster of transport engineering “Metro and railway equipment” non-profit partnership

Executive Director Avgustinovich Miroslav Stanislavovich
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Site www.metrodetal.ru

A set of services of cluster management companies

- organizational development of the cluster and strengthening of cooperation ties between the participants;
- developing innovation capacity and the research and development sector;
- formation of a common brand and increasing the recognition of the cluster.

“Cluster of innovations development in the energy and industry” Territorial cluster

A year of creation — 2015

The purpose of the association of cluster members

- improving the competitiveness of cluster members by combining efforts aimed at forming requests for scientific and technological development;
- implementation of projects, introduction of innovative and import-substituting equipment in the fuel and energy sector.

Cluster Specialization

Development and implementation of innovations, import substitution in the fuel and energy complex

Brief description of main products

- development and implementation of a transformer monitoring system;
- development and implementation of an automated process control system;
- development and implementation of a transformer control system;
- development and implementation of energy-saving equipment for public catering.

Participants — 39

Interaction with other clusters

Agreement on cooperation in the field of comprehensive modernization of housing and communal services and the urban environment of St. Petersburg between the St. Petersburg Clean Technologies Cluster for the urban environment and the Cluster of the development of innovations in the energy and industry of St. Petersburg from 07.10.2015.

Cluster Management Company

“EnergoMarket” Limited Liability Company

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+7 (951) 669-77-01
E-mail n.andrianova@energocluster.ru
Site www.energomarket.spb.ru/klaster-innovaciy-v-energetike

A set of services of cluster management companies

- organizational development of the cluster and strengthening of cooperation ties between the participants;
- developing innovation capacity and the research and development sector;
- formation of a common brand and increasing the recognition of the cluster.

Cluster of St. Petersburg Jewelers

A year of creation — 2016

The purpose of the association of cluster members

Implementation of innovative projects and the creation of conditions for securing the leading positions of the jewelry industry of St. Petersburg in the Russian Federation, the development of international cooperation.

Cluster Specialization

Production of a wide range of jewelry.

Brief description of main products

- production of “weight gold”;
- production of jewelry with gemstones and diamonds;
- orthodox jewelry;
- silverware;
- stone-cutting products;
- interior items;
- signs and coins.

Participants — 16

Cluster Management Company

“Center for the Development of the Cluster of St. Petersburg Jewelers” Non-Profit Partnership

CEO	Budny Valeriy Vasilyevich
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A set of services of cluster management companies

- organizational development of the cluster and strengthening of cooperation ties between the participants;
- developing innovation capacity and the research and development sector;
- formation of a common brand and increasing the recognition of the cluster.

Cluster of water supply and sanitation in St. Petersburg

A year of creation — 2015

The purpose of the association of cluster members

To create conditions for accelerating the development and introduction of new technologies in the field of water supply and sanitation on the basis of domestic developments.

Cluster Specialization

Environmental protection and recycling

Brief description of main products

Development, production and supply of integrated solutions in the following areas:

- technological and metrological equipment;
- control and security systems;
- valves and fittings;
- installation of trenchless pipe laying;
- gas cleaning systems, pipe products, pumping equipment;
- facilities for surface runoff treatment;
- complete pumping stations, wells, reinforced concrete products.

Participants — 34

Cluster Management Company

“Management Company cluster of water supply and sanitation in St. Petersburg” Autonomous non-profit organization

CEO	Suslina Anna Mikhailovna
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Site	www.v-klaster.ru

Industrial cluster “Autoprom North-West”

A year of creation — 2016

The purpose of the association of cluster members

- formation of a multi-level network of suppliers of automotive components, components for industrial use for the assembly enterprises of the region and their suppliers at the highest level;
- participation in developing a unified position on key areas of the automotive industry;
- development of the auto industry complex of the North-West region of the Russian Federation;
- increasing the competitiveness of Russian enterprises in the automotive industry;
- contribute to the improvement of the legislative and regulatory framework that ensures the harmonious development of all stages of the automotive industry, its scientific and technical potential;
- representation and protection of the interests of the Cluster members in federal, regional and local government bodies, and in international organizations.

Cluster Specialization

Automobile industry

Cluster tasks

- assistance in the development of existing suppliers, the launch of new projects of suppliers in the territory of the Cluster;
- assistance in the launch and development of new projects on the territory of the Cluster;
- enhancing the competitiveness of Cluster members and integration into global supply chains;
- deepening localization:
 - development of TIER-n suppliers (development of cooperation, training, internships, certification, etc.);
 - search for the total volume for cases for new equipment/products;
 - attraction and development of suppliers from related industries.
- attraction of external financing for the implementation of development strategies, as well as collective and individual projects of the participants;
- development of human resources, work with universities — in accordance with the objectives of the participants;
- expansion of the geography of supplies of cluster members, promotion of projects at the federal and international level;
- ensuring communication of participants with regional clusters and international markets.

Main products

Design, manufacture and supply of automotive components and components::

- metal components and systems;
- printed circuit boards, electronic components, instrument panels;
- engine and radiator cooling systems;
- exhaust systems.

Participants — 19

Services and engineering

- mechanical processing of metals;
- production of products from polymers;
- high-tech electronic component assembly/chemical painting;
- design, manufacture of molds, tooling, control devices;
- product development (know-how), engineering preparation of production, production consulting;
- certification.

Cluster Management Company

“Autoprom North-West” Union

Director	Sviridova Maya Evgenievna
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E-mail	manager@rusautoconnect.com
Site	www.nwasz.ru

United Innovation Cluster of St. Petersburg “Innograd of Science and Technology”

A year of creation — 2016

The purpose of the association of cluster members

Comprehensive development of educational, innovation and production infrastructure of St. Petersburg to support the development, implementation and production of high-tech products for the global market.

Cluster tasks

- creation of the new markets of innovative production, development of applied demanded science, import substitution;
- creation of the world-class regional educational environment which participants will be representatives of Russia, the countries of EEU, BRICS and the world;
- a transfer of technologies from science in business. Creation of the full-fledged platform for development of technological business, development of innovative infrastructures of various type and creation of a large number of new highly skilled jobs;
- opening of new directions of science at the intersection of fields of knowledge and interpenetration of Sciences (interdisciplinarity of development);
- increase in competitiveness of participants of a cluster and integration into global chains of deliveries;
- world-class achievement of technologies commercialization, development of technological business and innovative infrastructure;
- accelerated expansion of exports and international cooperation;
- promotion of modernization and scaling up of the activities of the cluster’s anchor enterprises.

Key cluster specializations

- technology and life sciences;
- information and communication technologies, photonics and quantum technologies;
- advanced production technologies — APT, incl. robotics;
- electronic components and new materials.

Products and services

- automated systems of integrated safety and energy efficiency at industrial and utilities facilities;
- radio electronic systems for monitoring the weight characteristics and monitoring of special vehicles, urban passenger transport;
- vehicle identification systems;
- means for sea and river navigation of ships;
- information security systems;
- development and production of radio frequency identification, coordinate and time support facilities;
- secure information telecommunication system of control tasks;
- development of military and special electronic component base and radio electronics;
- development and production of equipment for digital television;
- development of warehouse management programs, port complexes, automated text translation software;

- development and industrial production of more than 100 kinds of finished drugs and pharmaceutical substances of the following groups of drugs: antibacterial, drugs for the treatment of cardiovascular and neuropsychiatric diseases, painkillers, antipyretic, anti-inflammatory, vitamin, etc.;
- creation of technological platforms for the production of innovative domestic active pharmaceutical substances of peptide structure and progestin preparations by biotechnological method;
- conduct scientific research and research on innovative medicines and medical devices.

Participants — 260

Cluster Management Company

“Technopark of St. Petersburg” Joint Stock Company

CEO	Sokolov Andrey Alexandrovich
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E-mail	referent@ingria-park.ru
Site	www.ingria-park.ru

Industrial Cluster of Marine Robotics

Year of creation — 2017

The purpose of the association of cluster members

The creation of robotic systems for marine applications.

Brief description of the main products

- autonomous uninhabited underwater vehicle (AUV);
- unmanned aerial vehicle (UAV);
- autonomous uninhabited surface unit (AUSU);
- crewless boat (CB);
- booms and their towers to collect oil films;
- remote-controlled underwater vehicles equipped with manipulators for underwater operations;
- autonomous habitable underwater vehicles for additional exploration of underwater conditions;
- autonomous buoy hydro meteorological stations;
- bottom hydrological stations;
- navigation beacons;
- self-organizing radio and hydroacoustic communication systems;
- underwater navigation systems.

Participants — 17

Cluster Management Company

“Engineering Solutions” Limited Liability Company

Cluster Coordination Council Chairman	Gurgenidze Alexander Teymurazovich
Address	St. Petersburg, st. Professor Popova, 43, lit. A, office 14H
Tel.	+7 (921) 957-42-66
E-mail	gurgenator@gmail.com

Set of services of cluster management company

- coordination of joint actions of cluster members;
- conducting training workshops;
- holding coordination councils;
- organization of exhibitions.

Automotive industry

One of the leading industries of St. Petersburg is the automotive industry.

Of the 16 automotive industries located in Russia, 4 production of leading corporations are located in St. Petersburg: Toyota, Nissan, Hyundai, Truck and Bass production Rus (joint venture MAN and Scania), as well as suppliers of their automotive components.

At the end of 2017, Hyundai, Nissan and Toyota automobile plants produced 346,800 cars, that is 24% higher than in 2016 compared to the General Russian indicators, the St. Petersburg automotive industry shows a higher growth dynamics.

In St. Petersburg, about 25% of the total Russian car production is produced, i.e. every fourth car in Russia is produced in St. Petersburg.

Produced in St. Petersburg Hyundai Solaris, Hyundai Cerato, Kia Rio and Toyota RAV4 models entered the top 10 best-selling models in Russia at the end of 2017.

Branch of Toyota Motor LLC in St. Petersburg



TOYOTA

The plant of the company Toyota is open in St. Petersburg in 2007 in the territory with a total area more than 220 hectares. As of 2018 the general investments into the enterprise make 27.5 billion rubles.

On production of the company carry out stamping of body details, welding, production of plastic details and also coloring and assembly.

Now more than 2300 people work at the enterprise. Production capacity of the plant is 100,000 cars a year. Nowadays localization level at the plant Toyota makes more than 30%.

Since 2007 at the plant Toyota in St. Petersburg more than 280 thousand cars have been produced. The output has grown by 10 times — from 6393 cars in 2008 to 61,340 cars in 2017 (January — November). Significant growth has taken place in 2017, thanks to start of the second Toyota RAV4 model in August, 2016.

Export of cars for the markets of Belarus and Kazakhstan by 2017 has reached an indicator in 10%.

In May, 2018 the Toyota plant in St. Petersburg began production of the Toyota Camry car of new generation.



"Nissan Management RUS" LLC

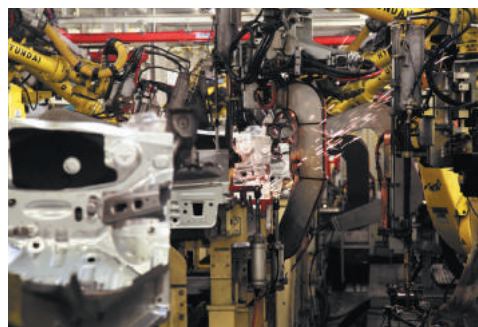


Opening of the plant of the Nissan company took place in 2009 where at the moment the cars Qashqai, Murano and X-Trail are produced. Production capacity of the plant is 100 thousand cars a year. The amount of investment in the first phase of construction amounted to \$ 200 million USA, the second — 167 million euros.

Currently, the company's production facilities include a body shop, a painting shop, a final assembly shop, a stamping shop and a shop for the production of plastic products.

Since 2009, the Nissan plant has produced more than 300 thousand cars.

Since May 2018 Nissan plant has been producing Nissan Qashqai and X-Trail with built-in multimedia system Yandex.Auto.



"Hyundai Motor Manufacturing Rus" LLC



HYUNDAI

In September, 2010 the plant of the Hyundai Motor company in the territory of the Russian Federation has opened in St. Petersburg. Investments into its construction and further development were more than 1 billion dollars. Production capacity of the plant is 200,000 cars a year.

The Hyundai Motor Manufacturing Rus (HMMR) became the Russia's first automobile plant of a full cycle among foreign car makers. On the territory of the plant there is a stamping shop, welding shop, painting shop and assembly shop.

In 2017 the "Hyundai Motor Manufacturing Rus" plant, the second largest car producer in the territory of the Russian Federation, has released 233,500 cars. Increase in production of the enterprise for 13% in comparison with last year is connected with steadily great demand on the cars released by the plant. The Hyundai Solaris and Hyundai Creta models steadily are among five most sold cars in the territory of the Russian Federation.

Following the results of 2017 export of the Russian plant of the Hyundai Motor company has exceeded 5900 cars. In December this year, the plant began supplying automotive components for the subsequent Assembly of Hyundai cars in Kazakhstan.

In February 2018, the Russian plant of the Hyundai Company produced a 1.5 million car.



Shipbuilding cluster

The ship-building branch of St. Petersburg is one of the leading industrial branches in city economy. In St. Petersburg there are 43 organizations of ship-building branch at which more than 50 thousand experts work. Production of the industry of shipbuilding makes more than 50% of all defense industry complex products manufactured in St. Petersburg.

A significant part of the research and development organizations of the industry and its production facilities are concentrated in the city. It creates surface ships and ships of all types (from tankers and icebreakers to missile cruisers), underwater equipment (submarines deep-sea vehicles) and special marine facilities.

Every third ship is built in St. Petersburg. 80% of the scientific and project potential of the industry is concentrated in the city.

Shipbuilding in St. Petersburg accounts for 20% of all engineering products manufactured in St. Petersburg, and 50% of all defense products in St. Petersburg.

Leading enterprises of a cluster

“Admiralty Shipyards” JSC



**АДМИРАЛТЕЙСКИЕ
ВЕРФИ**

Admiralty shipyards today are the center of non-nuclear submarine shipbuilding in Russia. For more than three hundred year history the company built a 2700 ships and vessels of various types and classes: the first Russian ships, battleships and cruisers, the world's first nuclear-powered icebreaker, research and deep-sea vehicles, tankers of various types and classes, including a strengthened ice class, more than 300 submarines of different projects which don't have analogs in world shipbuilding.



Production facilities and equipment of the shipyard allow to build vessels with deadweight up to 70,000 tons, meeting international requirements. There are case, assembly-welding, machine-building, slip-and-put and finishing productions, its own engineering center in the structure of the enterprise. In each division, modern technologies are used, the application of which begins at the stage of building the ship's hull and ends with its after-sales service.

“Shipyard ‘Severnaya Verf’ PJSC



СЕВЕРНАЯ ВЕРФЬ
Судостроительный завод

Over a hundred-year history, about 600 above-water ships and commercial ships were built here, incl. missile cruisers, anti-aircraft defense ships, large anti-submarine ships and destroyer squadrons, passenger and dry cargo ships, container ships, ro-ro ships, bulk carriers, tugs, supply vessels, steam trains and floating docks.

In the field of military shipbuilding, the Shipyard has always focused on the creation of ships with the latest technical characteristics.

SZ “Severnaya Verf” PJSC today is one of the leading enterprises of the Russian defense industry. Production capacities of the Company allow to carry out serial construction, repair and modernization of combat surface ships with deadweight up to 12,000 tons.

Technological capabilities of “Severnaya Verf” PJSC allow to build commercial vessels for various purposes, including icebreakers.



“Sredne-Nevisky Shipbuilding Plant” JSC



Sredne-Nevisky Shipbuilding Plant today is a leader of domestic composite shipbuilding. The plant is founded in 1912 as Ust-Izhorsky shipyard. For more than century history the enterprise has constructed more than 500 ships and vessels on 43 projects for the Fleet of Russia and the world.



Sredne-Nevisky Shipbuilding Plant carries out a full cycle of works on construction of the ships and vessels, starting with working documentation and finishing with delivery of the vessel. The production program of the plant includes ships and vessels for various purposes: anti-mine, patrol ships, rocket boats (corvettes), workers and passenger ships.

In its work, the plant pursues the principle of the compact shipyard, when all production plants are brought in the production flow consistently, being “under the same roof”.

“Shipbuilding Company ‘Almaz’ PJSC



Today it is a modern enterprise with rich traditions of production of the latest samples of military equipment.

Currently, the shipbuilding company Almaz specializes in the construction of high-speed ships and boats for the protection of Maritime borders, large and small ships, multi-purpose hovercrafts, ships and yachts for civil purposes.



For all history of the enterprise 1.2 thousand boats and the ships of various function are constructed and transferred to customers.

The number of employees is more than 1000 people. Modern slipways allow the company to produce a full cycle of construction of ships in the shop conditions before launching the ship. Simultaneously with the construction, the technical base of the enterprise makes it possible to produce all kinds of repairs and modernization of ships.

Innovative territorial cluster “Cluster of medical, pharmaceutical industry, radiation technologies”

The cluster was established in 2010, the Main objective of Cluster development is the creation of conditions for the implementation of the accelerated innovative development model of Cluster enterprises, including small and medium-sized businesses.

Cluster Specialization

- medical instrumentation;
- production of drugs and pharmaceutical substances;
- research in the field of medicine and pharmaceuticals.

Today, 156 companies that are its participants produce the following types of products:

- about 100 names of drugs that are represented by the following groups of drugs: antibacterial, drugs for the treatment of cardiovascular and neuropsychiatric diseases, painkillers, antipyretic, anti-inflammatory, vitamin, etc.;
- devices for functional and radiological diagnostics;
- equipment for anesthesiology;
- video endoscopy and minimally invasive surgery;
- medical devices for surgery;
- devices and devices for treatment;
- equipment for laboratory diagnostics;
- disinfection equipment;
- means for immobilization of victims;
- medical products; micro-optics for devices;
- medical information systems; equipment for pathological and anatomical diagnostics.

Cluster Coordinating Organization

“Cluster of medical, environmental instrumentation and biotechnology” NP

President Girina Marina Borisovna
Address St. Petersburg, st. Chapaeva, 17, b. B,
Tel. +7 (812) 234-38-77
E-mail info@dustermedtech.ru

Union “Medical and Pharmaceutical Projects. XXI Century”

Director Chagin Dmitry Alekseevich
Address St. Petersburg, Nevsky Prospect, 146, lit. A
Tel. +7 (812) 240-35-55
E-mail info@21mpp.ru

Coordinator organization service set

- development of personnel potential;
- development of educational programs;
- organizational development of a cluster and strengthening of cooperation communications between participants;
- development of innovative potential and sector of research and development;
- development of production potential and expansion of a market share of production and services of participants of a cluster;
- formation of the general brand and increase in recognition of a cluster, development of the international cooperation.

Leading enterprises of a cluster

"Biocad" JSC

BIOCAD

Biopharmaceutical Company

BIOCAD is an international innovative biotechnology company that combines world-class research center, modern pharmaceutical production, preclinical and clinical research.

Being founded in 2001 it is one of the leaders among pharmaceutical companies in Russia. The head of the national rating of high-tech companies — "Techuspekh" 2016.

It is the company of a full cycle of medicines production: from search of a molecule to mass production and marketing support. The medicines are designed to treat the most complex diseases such as cancer, HIV, hepatitis, multiple sclerosis, etc.

The company employs over 1400 people, of which over 650 are scientists and researchers. Offices and representative offices are located in the United States, Brazil, China, India, and other countries.

In 2017, a cooperation agreement was signed between St. Petersburg and Biocad on the implementation of an investment project for the construction of an innovative pharmaceutical company and research center in the Pushkin district and the start of production of biological substances and finished dosage forms at the plant in Strelna.



"Scientific and technological pharmaceutical company 'POLISAN' LLC



The scientific and technological pharmaceutical company POLISAN was founded in 1992. Today Polisan is in the top 10 of the largest Russian manufacturers of pharmaceutical products. At present, the following medicines are manufactured at the company's production facilities: Cycloferon, Reamberin, Cytoflavin and Remaxol.

The company employs around 1400 people. Each year, the plant produces more than 20 million packages of medicines that are in demand in critical medicine, neurology, pediatrics, oncology, and the treatment of infectious diseases.

A significant part of the company's product range is included in the list of Vital and Essential Drugs and is included in the standards of socially significant diseases.

Products of the company "POLISAN" are supplied to all regions of Russia, as well as to the countries of the CIS, Southeast Asia, Latin America and Mongolia.

At the moment, the company is implementing projects to localize the production of drugs of the international pharmaceutical concerns Stada, Bayer and Pfizer.

Since 2017, the company has been implementing a strategic investment project in St. Petersburg for the modernization of production facilities and the construction of the third production line at Salova Street. The project began in 2014, and is scheduled for completion in 2019. The volume of investments will amount to about 4.5 billion rubles.



Grotex LLC (Solopharm)



Solopharm is the largest pharmaceutical company and the leader in the production of liquid medicines in Russia.

Solopharm plant for the production of liquid sterile drugs was built in 2013 according to international GMP quality standards using clean room technology.

The plant has an innovative technology Blow-Fill-Seal, recognized worldwide as the most perfect for the production of sterile solutions with the ability to use both aseptic filling and final sterilization.

The plant also has two lines for the production of medical products in aerosol cans by a unique technology Bag-on-Valve, which allows maintaining the sterility of the solution throughout the shelf life, as well as spraying the solution in any position and at any angle.

At the beginning of 2017, the company doubled the capacity of its plant due to the launch of 8 new lines for the production of drugs in the form of infusion and injection solutions in plastic and glass packaging, pre-filled syringes, glass cartridges, aerosol cans and nasal sprays..



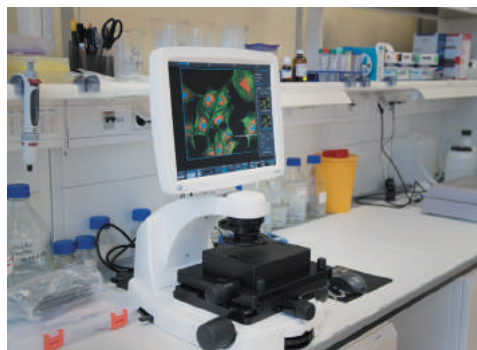
GEROPHARM LLC



ГЕРОФАРМ

GEROPHARM is the first and the only Russian manufacturer of human genetically engineered insulin on the principle of a full cycle — from the synthesis of the substance to the finished dosage forms.

Field of specialization: neuropsychiatry, ophthalmology, endocrinology, and gynecology. Currently company is manufacturing more than 10 medications: the original drugs Cortexin, Retinalamin and Pynamin, genetically engineered insulin human — Rinsulin R and Rinsulin NPH in various formulations, generics — Leucinol, Menanti-Nol, Recogne, Pregabalin.



GEROPHARM became the first company that organized and conducted clamp research of insulin biosimilars in Russia. Currently, clinical studies of two drugs have been successfully completed, and the results have been transferred to the Ministry of health.

In December 2017, the Ministry of industry and trade of Russia signed the first special investment contract with the St. Petersburg pharmaceutical company GEROPHARM.

On May 25, 2018, as part of the St. Petersburg international economic forum, St. Petersburg and GEROPHARM signed an agreement on the implementation of a strategic investment project in the city to build a plant for the production of pharmaceutical substances for innovative medicines in the Pushkin district.

The investor in the framework of the Project intends to create about 200 new jobs in St. Petersburg, as well as to provide tax revenues from the implementation of the Project to the budget of St. Petersburg for 2017–2021 in the amount of at least 746,096 thousand rubles.

The first stage of the plant for the production of substances for original drugs was launched in October 2017.

Power engineering

Today, St. Petersburg remains the leading center of power engineering in Russia and the world.

Leading enterprise

“Power Machines” PJSC



Power machines is a global power engineering company, one of the ten world leaders in the industry in terms of installed equipment.

The list of the main products of the company includes modern efficient solutions for thermal, nuclear, hydropower, power grid complex, industry and transport: production of turbines and auxiliary equipment, generators for hydraulic, steam and gas turbines, traction engines, large electric machines, etc.

The equipment manufactured at the enterprises of “Power machines” PJSC operates in 57 countries. The company has produced more than 2300 steam turbines, 2700 turbogenerators, 850 hydraulic turbines, 650 hydro generators.

At present, “Power machines” PJSC is implementing a number of projects for nuclear, hydraulic and thermal power plants in Russia, CIS countries, Europe, Latin America and Asia.



3.2.2. Promotion of technological development of enterprises

Financial support of enterprises from the budget of St. Petersburg

The government of St. Petersburg is implementing various programs to support industrial enterprises of St. Petersburg.

Committee on Industrial Policy and Innovations of St. Petersburg (CIPI) provides the following types of subsidies:

1. Subsidies for production development

- Compensation of the expenses connected with payment of leasing payments the total amount of 212 million rubles (no more than 10 million rubles for one enterprise) (data for 2018);
- Compensation of costs of carrying out power inspection and (or) acquisition of the energy saving equipment — 15 million rubles (up to 1 million rubles on power inspection and up to 3 million rubles on acquisition of the equipment for one enterprise);
- Compensation of the expenses connected with preparation, retraining and professional development of shots — 30 million rubles (up to 3 million rubles on one enterprise);
- For certification of management systems for compliance with national international standards — 2 million rubles (not more than 400 thousand rubles per enterprise).

2. Subsidies for development of agro-industrial complex

In 2018 regional subsidies for agriculture are provided to legal entities — producers of goods, works, services in connection with production (realization) of goods, performance of work, rendering services in the sphere of agro-industrial complex in St. Petersburg for reimbursement of part of the costs:

- Development of livestock breeding — 35 million rubles (regional subsidies); 52.2 million rubles taking into account federal subsidies;
- Purchase and procurement of feed for the maintenance of cattle — 8.8 million rubles;
- One kilogram of milk sold and/or shipped for own processing is 26 million rubles (regional subsidies); 31.3 million rubles with federal subsidies;
- Payment of interest on short-term loans received from Russian credit institutions — 72.8 million rubles;
- Payment of interest on investment loans received for up to fifteen years — 8.1 million rubles.

3. Subsidies for innovative activities of industrial enterprises

Reimbursement of costs associated with the legal protection of the results of intellectual activity and means of individualization 2 million rubles. (Limit per company up to 400 thousand rubles).

4. Subsidies for the development of export activities

Compensation for participation in exhibitions and fairs — 15 million rubles. (the limit for one company is 750 thousand rubles, but not more than 50% of the costs), which were held outside the Russian Federation.

In addition CIPI provides support for applications of industrial enterprises for federal support measures:

- To the Industry Development Fund of the Russian Federation;
- To the Foundation for Assistance to the Development of Small-Shaped Enterprises working in the Scientific and Technical Sphere;
- To the Ministry of Industry and Trade of the Russian Federation;
- To the Ministry of Economic Development of the Russian Federation;
- To the Ministry of Agriculture of the Russian Federation.

The Committee for the Development of Entrepreneurship and Consumer Market of St. Petersburg provides subsidies for 6 special programs of state support:

- "Certification";
- "Support for social entrepreneurship";
- "Exhibition and fair activities";
- "Subsidizing the costs of small and medium-sized businesses operating in the field of handicrafts and folk art crafts";
- "Subsidizing the costs of small and medium-sized businesses for the creation and (or) development of day-time groups of children of preschool age";
- "Subsidizing a part of rental payments of small and medium-sized businesses engaged in production activities in the field of light industry".

Free of charge or services on co-financing terms for small and medium-sized businesses

CCD services ("Technopark of St. Petersburg" JSC) for SMEs-cluster members

Provision of marketing services (marketing research aimed at analyzing different markets, based on the needs of cluster enterprises; development and promotion of umbrella brands of regional clusters, etc.), services for branding, positioning and promotion of new products (services) of SMEs members of clusters	No more than 150 thousand rubles per 1 service, on a joint financing condition of SMEs
Organizing and conducting training workshops and seminars with the involvement of outside teachers (trainers) in order to train employees of SME enterprises who are members of clusters	No more than 300 thousand rubles per 1 event, on a joint financing condition of SMEs
Information campaigns in the media for SMEs that are members of clusters	Not more than 500 thousand rubles per year and not more than 100 thousand rubles for 1 information campaign, on a joint financing condition of SMEs
Preparation of business plans, feasibility studies of joint cluster projects of SMEs that are members of clusters	Not more than 200 thousand rubles per 1 cluster project, on a joint financing condition of SMEs
Organization of participation of SMEs participating in clusters at Russian and foreign exhibition sites (payment of registration fee, rent of exhibition space and exhibition equipment, stand construction)	Not more than 1 million rubles per year for each cluster, not more than 300 thousand rubles for 1 Russian event and not more than 500 thousand rubles for 1 foreign event, on a joint financing condition of SMEs
Organization of works to ensure compliance of products of SMEs that are members of clusters with the requirements of consumers in order to enter new markets (development of common standards)	Not more than 500 thousand rubles per 1 product (work, service), on a joint financing condition of SMEs
Consulting services on legal support of activities for SMEs that are members of clusters	Not more than 500 thousand rubles per 1 service on a joint financing condition of SMEs
Webinars, round tables for SMEs participating in clusters	Not more than 100 thousand rubles for 1 event
Development or updating of programs for the development of territorial clusters, technical and economic feasibility of infrastructure projects of the cluster	Not more than 1 million rubles for the development of a new document, not more than 500 thousand rubles for updating
Strategic orientation / reporting session	Not more than 200 thousand rubles.
Organization of training programmes and programmes of training for the staff CCD management companies and clusters, including abroad	Not more than 50 thousand rubles per 1 person in Russia and not more than 150 thousand rubles for 1 person abroad

Target loans and credits

Industry Development Fund of the Russian Federation



The industry development Fund established for the modernization of Russian industry, the establishment of new industries and ensure import substitution.

Tasks of the Industry Development Fund of the Russian Federation

- modernization of the Russian industry;
- organization of new industries;
- ensuring import substitution.

Fund activities

- preferential conditions for co-financing projects aimed at the development of new high-tech products, technical re-equipment and the creation of competitive industries.

Since 2015, the Fund in St. Petersburg has provided loans totaling 5225 million rubles for the implementation of 15 investment projects, as well as leasing loans totaling 600 million rubles for the implementation of 2 investment projects.

Detailed information about the conditions for granting a concessional loan and programs implemented can be found on the Fund website www.frprf.ru

7 BUDGET PROGRAMS

Conversion
Components
Machine tool
Drug labeling
Leasing projects
Development projects
Digitalization of industry

BASIC LOAN CONDITIONS

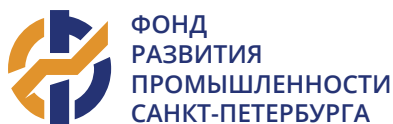
	Development projects	Machine tool	Leasing
Loan amount (million rubles)	50–500	50–500	5–500
Interest rate on IDF loan (%)	5 or 3 — the first three years* 5 — the remaining term of the agreement	5 or 3 — the first three years* 5 — the remaining term of the agreement	1
Loan term (months)	Not more than 60 (5 years)	Not more than 84 (7 years)	Not more than 60 (5 years) and not more than the term of the lease agreement
Total project budget (million rubles)	From 100	From 71.5	From 20
Targeted sales of new products	≥50% of the loan amount per year, starting from 2 years of mass production	≥30% of the loan amount per year, starting from 2 years of mass production	—
Co-financing by the applicant, private investors or banks	≥50% of the project budget, including at the expense of own funds/funds of shareholders ≥15% of the loan amount	≥30% of project budget	≥73% of the project budget The Fund finances 10–90% of the mandatory down payment (advance), which is 10–50% of the cost of industrial equipment to be acquired, but not more than 27% of the cost of equipment

* — in the case of a loan for the whole amount and for the whole term of the loan, a guarantee in the form of a bank guarantee and/or guarantees and sureties of the Federal Corporation for the Development of Small and Medium Entrepreneurship JSC, regional funds for lending to SMEs

	Conversion	Parts	Labeling of drugs	Digitalization
Loan amount (million rubles)	80–750	50–500	5–50	20–500
Interest rate on IDF loan (%)	1 — first three years 5 — the remaining term of the contract	1 — first three years 5 — the remaining term of the contract	1	1 — when buying domestic software ** ≥50% of the loan amount or attraction of the System integrator 5 — in other cases
Loan term (months)	Not more than 60 (5 years)	Not more than 60 (5 years)	Not more than 24 (2 years)	Not more than 60 (5 years)
Total project budget (million rubles)	From 400	From 71.5	—	From 28.6
Targeted sales of new products	≥50% of the loan amount per year, starting from 2 years of mass production	≥30% of the loan amount per year, starting from 2 years of mass production	—	—
Output growth per employee (%)	—	—	—	At least 5 annually, starting from the 2 nd year after receiving the loan
Co-financing by the applicant, private investors or banks	≥50% of the project budget, including at the expense of own funds/funds of shareholders ≥15% of the loan amount	≥30% of the project budget including own funds/ shareholders funds ≥15% of the loan amount	—	≥30% of the project budget including own funds/ shareholders equity ≥15% of the loan amount

** — in accordance with the Unified Register of Russian programs for electronic computers and databases of the Ministry of Communications and Mass Media of Russia

Industry development Fund of St. Petersburg



The fund was established to achieve a socially useful goal: the organization and implementation of regional innovation programs and projects aimed, among other things, at supporting development industry and innovation in St. Petersburg.

The Fund issues target loans for the following programs:

1. Development Projects Program

- Conditions:**
- rate 3–5*% per annum;
 - up to 5 years;
 - amount from 30 to 150 million rubles.

2. The program “Loans for equipment purchase”

- Conditions:**
- rate 3–5*% per annum;
 - up to 5 years;
 - amount from 5 to 30 million rubles;
 - loan size not more than 85% of the project cost.

3. The program “Loans for the first payment on the lease”

- Conditions:**
- rate 3–5*% per annum;
 - up to 5 years;
 - volume from 5 to 150 million rubles;
 - loan size from 10% to 90% of the amount of the first installment and not more than 27% of the total cost of the purchased equipment.

4. The program “Loans for the purchase of equipment in leasing”

- Conditions:**
- rate of 5% per annum (for lessee up to 8%);
 - up to 5 years;
 - volume from 10 to 150 million rubles.

5. The program “Loans for the acquisition of Russian equipment in leasing”

- Conditions:**
- rate of 3% per annum (for the lessee up to 6%);
 - up to 5 years;
 - volume from 10 to 50 million rubles.

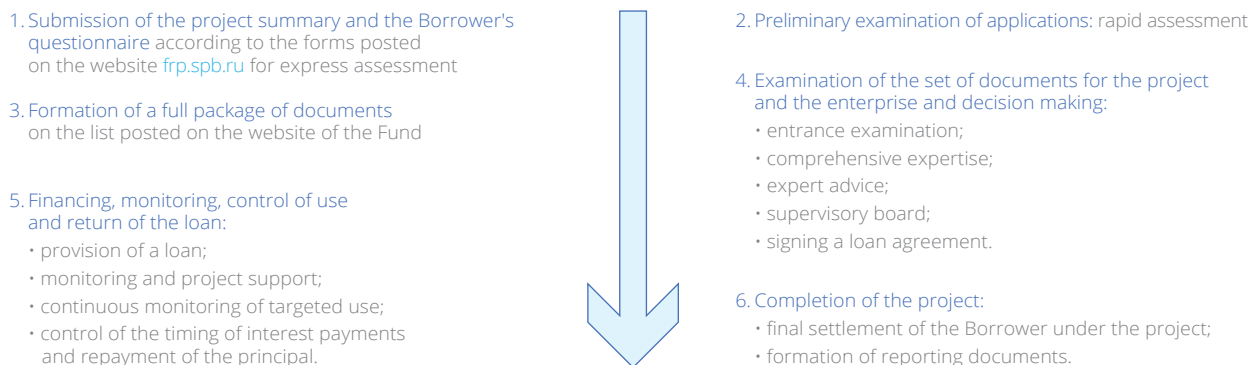
* — 3% per annum in the first three years of using the loan and 5% per annum in the remaining period of use of the loan

Since 2016, the Fund has provided loans in St. Petersburg in the amount of more than 719.7 million rubles for the implementation of 10 investment projects.

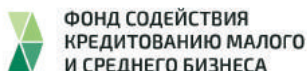
According to the applications approved by the Supervisory Board, one ruble of budget funds allocated to the Fund accounts for more than 6.1 rubles of private investment and 2.6 rubles of tax revenues to the Fund.

Detailed information about the terms of the preferential loan and the programs can be found on the website of the Fund www.frp.spb.ru

The process of issuing and use of loan



The Fund of Small and Medium Business Credit Assistance, Microfinance Organization



“The Fund of Small and Medium Business Credit Assistance, Microfinance Organization” non-profit organization was established to develop in St. Petersburg the system of lending to small and medium-sized businesses, the system of guarantees and sureties for the obligations of small and medium-sized businesses, based on credit agreements and loan agreements.

The main objective of the Fund is to ensure equal access of small and medium-sized businesses to credit and other financial resources.

Microfinance program

The microfinance program is the activity of the Fund to provide micro-loans to small businesses.

Conditions

1. Microloans are provided in the amount of 50,000 rubles up to 3,000,000 rubles.
2. The term of the loan agreement — from 3 to 24 months.
3. The interest rate on the loan agreement is 3% or 7% per annum.
4. Microloans of the Fund is provided on the conditions of full security.
Ways to secure a loan:
 - a) with a loan amount of up to 100,000 rubles the collateral is a guarantee of legal entities, individual entrepreneurs and individuals;
 - b) with a loan amount from 100,000 to 3,000,000 rubles inclusive, in addition to the collateral of legal entities, individual entrepreneurs and individuals, the following is accepted as compulsory property security: a pledge of vehicles or equipment; pledge of personal property of an individual entrepreneur, founder or manager of a legal entity.

Fund Guarantee Program

The fund provides guarantees (provides collateral) for the loan obligations of small and medium-sized businesses to banks.

The procedure for obtaining a guarantee is extremely simple and does not require prior contact with the Fund. The decision to issue a guarantee is taken only 3 days after the application has been received by the Fund. The entrepreneur does not need to additionally collect a package of documents, but it is enough to contact the bank and in the event of a lack of collateral, take advantage of the Fund guarantee.

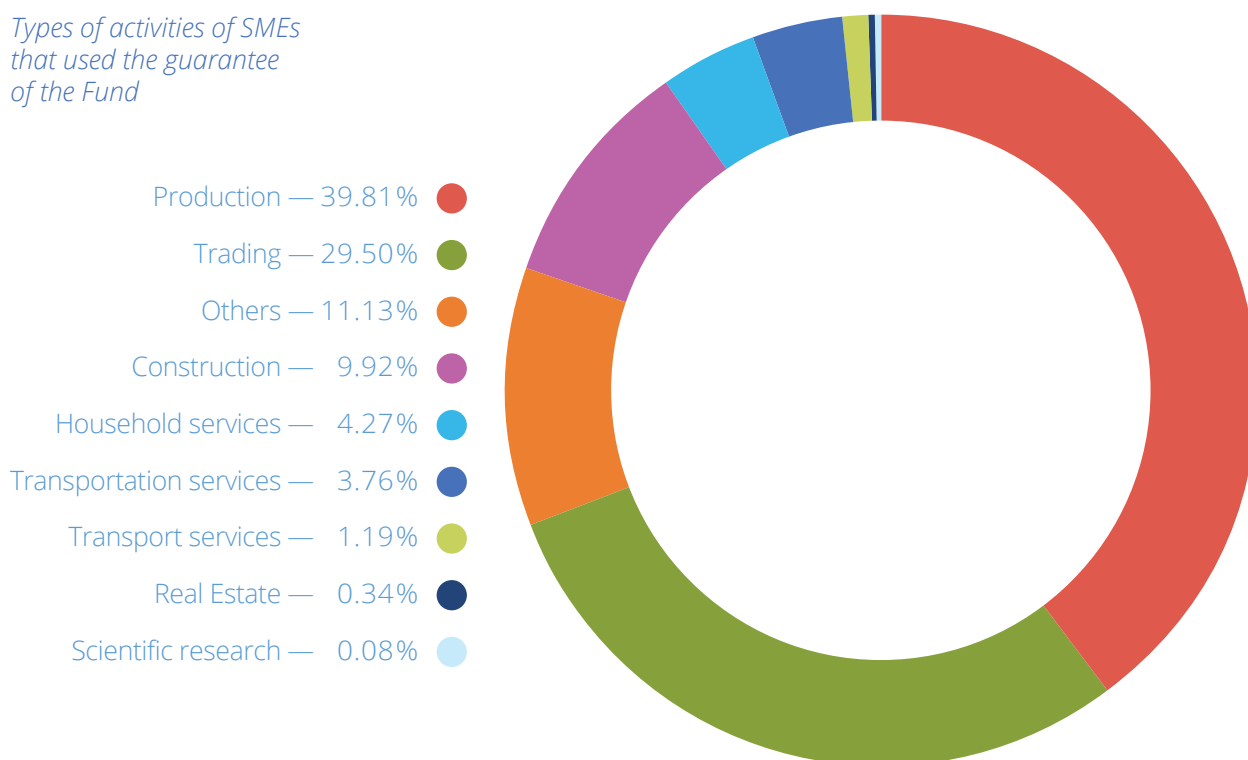
- The total amount of sureties of the Fund, simultaneously acting in respect of one borrower cannot exceed: 100,000,000 rubles for small and medium-sized businesses.
- The amount of one guarantee of the Fund may not exceed 50% of the amount of the Borrower's obligations, in terms of repayment of the actually received loan amount (loan) and payment of interest for the use of the loan within 3 (Three) months, under the loan agreement, loan agreement, etc., under which the guarantee of the Fund is provided.
- The guarantee is provided by the Fund on a fee basis, but unlike the bank guarantee, the value of the guarantee of the Fund is noticeably lower – 0.75% per annum of the amount of the guarantee.

Type of enterprise	Criteria for classifying the company to a certain type	Scope of guarantee	Loan objectives
Microfinance organization	The subject of small and medium-sized businesses engaged in activities to provide loans (credits) to small and medium-sized businesses, the type of activity of which is classified in accordance with the OKVED (Russian National Classifier of Economic Activities) OKVED codes 64.92.7	Up to 50%	Provision of loans to small and medium-sized businesses
Innovative enterprise	The end result of the activity is a new or improved product (service) sold on the market; new or improved technological process used in practice	Up to 50%	Any
Scientific and technical company	The subject of small and medium-sized businesses, the main activity of which is classified in accordance with the codes of Subclass 72 OKVED	Up to 50%	Any
Production company	The subject of small and medium-sized businesses, the main activity of which is classified in accordance with the codes of OKVED subclass 10–18; 20–43 (except 20.11), 58, 59, 62, 71, 82.92, 49–52	Up to 50%	Any
Service company	The subject of small and medium-sized businesses, the main activity of which is classified in accordance with the codes of OKVED classes 42.2–45.40.5, 53–56, 60, 61, 36, 69.2, 70, 73–75, 78–82 (except 82.9), 85–87, 90, 91, 93, 95, 96	Up to 50%	Any
Trading enterprise	The subject of small and medium-sized businesses, the main activity of which is classified in accordance with the codes in accordance with the codes of OKVED classes 45.3, 46–47 carrying out economic activities on the date of application for a guarantee Fund for a period of not less than one year. The said authorizations shall be issued for a period not exceeding 2 (two) years	Up to 50%	On replenishment of current assets
Other businesses		Up to 50%	Purchase of fixed assets

From the beginning of the Fund's activities, under the loan agreements of small and medium-sized businesses, 3968 guarantees were provided for a total amount of 20,427.75 million rubles. The volume of loans attracted under the guarantee of the Fund amounted to 50,325.51 million rubles.

The participants of the Fund's program are 49 partner banks.

Types of activities of SMEs that used the guarantee of the Fund



Detailed information on the activities of NPOs can be found on the website www.credit-fond.ru

Special investment contract

Special investment contract (SIC) — agreement between an industrial investor and the state in which are fixed:

- guarantees of stability of tax and regulatory conditions, as well as measures of state support;
- obligations of the investor to create (or modernize) production, or to master the production of new industrial products.

**RUSSIAN
FEDERATION**

ST.PETERSBURG



**INDUSTRIAL
INVESTOR**

Possible options of SIC implementation

- creation or modernization of industrial production;
- implementation of the best available technologies;
- development of industrial production, which has no analogues produced in the Russian Federation.

Special investment contract with the participation of the Russian Federation

The Specialized Organization for the Consideration and Support of Applications for SIC signing with the participation of the Russian Federation has established an Industry Development Fund.

The Decree of the Government of the Russian Federation dated July 16, 2015 No.708 “On Special Investment Contracts for Separate Industries” approved the Rules for concluding SIC with the participation of federal government bodies, and the order of the Ministry of Industry and Trade of Russia dated August 07, 2015 No.2288 — the application form for concluding the SIC.

Conditions

- SIC term = term of the project for operating profit +5 years (but not more than 10 years);
- the minimum investment (for SIC signing with the Russian Federation) — 750 million rubles.

SIC support measures with the participation of the Russian Federation:

Russian product

Accelerated and simplified procedure for obtaining the status of products manufactured in Russia

Simplified access to government orders

The possibility of obtaining the status of the sole supplier of products manufactured in the SIC framework (participation in public procurement on a non-competitive basis)⁵.

Tax benefits

- not deterioration in tax conditions;
- possibility of decrease to 0% of income tax rate;
- possibility of decrease in rates of regional and municipal taxes.

Accelerated depreciation

Issue of certificates confirming the possibility of application of accelerated depreciation to buyers of products⁶.

⁵ In the framework of the Federal law of 05.04.2013 No.44 “on the contract system in the procurement of goods, works and services for state and municipal needs”

⁶ Art. 259.3 of the Tax Code of the Russian Federation

Regional support measures

- leasing of land plots owned by the state or municipal authorities without bidding;
- infrastructure development.

Subsidiary measures of state support

Special conditions of access to subsidiary programs

INDICATORS ON SIC SIGNED



Special investment contract with the participation of St. Petersburg

The conclusion of a special investment contract of St. Petersburg is carried out in accordance with the procedure approved by the government of St. Petersburg from 10.08.2017 No.667.

The Committee on industrial policy and innovations of St. Petersburg is determined by the authorized body.

The application form for the conclusion of the SIC approved by the order of the Committee on industrial policy and innovation of St. Petersburg from 30.08.2017 No.155-section.

Conditions

- term of SIC = term of the project for operating profit +5 years (but not more than 10 years);
- minimum investment (for the conclusion of a SIC with St. Petersburg).

SIC support measures with the participation of St. Petersburg:

Provision of land plots without bidding

Leasing of a land plot, which is in state or municipal ownership, without bidding

Tax benefits

Corporate property tax

- 0% rate for 5 consecutive tax periods;
- condition: the volume of investments of 300 million rubles.

Corporate income tax

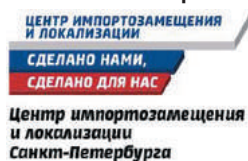
- 0% rate for the duration of the SPIC for priority industries, but not later than 2025;
- condition: revenues from the sale of goods in the framework of Speke at least 90% of the total amount of income;
- rate of 13.5% (12.5% in 2018–2020).

Reduction of rent for the land plot

Decreasing correcting coefficient 0.8 on rent for land plots owned by St. Petersburg for the duration of such contract

Promotion of products of industrial enterprises

Center for import substitution and localization of St. Petersburg



The center for import substitution and localization of St. Petersburg was established on the initiative of the city Government in September 2015.

The center is the first and only communication platform in Russia, providing the authorities and business with the opportunity to conduct a direct dialogue. The purpose of the Center is to increase the number of enterprises involved in the process of import substitution.



Thanks to the work of the site, the tasks of integration and support of import substitution processes in the most important strategic industries are systematically solved. One of the strategic directions is the building of cooperative production chains, including the largest corporations of the country, and the development of business cooperation between regions and countries.

Key activities of the Center

1. Business events.
2. Interactive unit.
3. Thematic expositions.
4. Media center.
5. Information and analytical unit.

For 2.5 years 90 thematic industry weeks were held, more than 4 thousand enterprises of the city and 60 regions presented their potential.

Residents of the Center are almost 2000 enterprises of large, medium and small businesses, whose representatives take part in the events of business programs, as well as demonstrate their products at thematic expositions.

In 2017 the Center:

- hold 586 business events;
- have 21,000 participants;
- as part of 250 events of the interactive program with the participation of more than 900 companies-buyers and 1250 companies-sellers, 5112 negotiations were held;
- 916 industrial enterprises took part in the exhibition;
- 69 regional and 29 international delegations visited.

The base of import substitution includes 1168 enterprises, 39,063 names of domestic products.

Detailed information on the activities of the center and upcoming business events is presented on the website www.importnet.ru

Center for business development and support



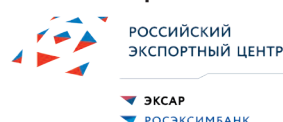
Center for business development and support is the only multidisciplinary organization in St. Petersburg. By contacting this, entrepreneurs can not only get advice on a wide range of issues, but also find partners and customers, get training and receive targeted assistance.

The St. Petersburg State Budgetary Institution "CBDS" conducts consultations on a gratuitous basis for representatives of small and medium-sized businesses (hereinafter referred to as SMEs), as well as individuals planning to start business activities in the following areas:

- ✓ special state support programs;
- ✓ legal issues in terms of starting your own business;
- ✓ accounting and tax accounting;
- ✓ financial and infrastructure support;
- ✓ subcontracting and production cooperation;
- ✓ coordination and support of export-oriented organizations;
- ✓ support for start-ups.

You can find out about the activities of the CBDS and support measures on the website www.crpp.ru

Russian Export Center



AO Russian Export Center (REC) is a state institute for supporting non-primary exports, providing Russian exporters with a wide range of financial and non-financial support measures.

The REC works with all exporters of non-commodity products, goods and services without industry restrictions, providing support at any stage of export activities from the idea of export delivery to post-contract service, including via e-commerce channels.

Three system functions of REC

1. The Unified Development Institute, provides support to non-primary exports through the Unified Development Institute, which provides a wide range of financial and non-financial support measures to exporters.
2. Agent of the Government of the Russian Federation, carries out the development of the export environment through effective participation in the performance of certain public services and functions aimed at the development of non-oil exports.
3. The headquarters for the implementation of the priority program "International cooperation and export".

Categories of services rendered:

- support for export shipments;
- analytics and research;
- promotion to foreign markets;
- educational services;
- certification, patenting, licensing;
- special export support programs;
- insurance;
- credit and guarantee support;
- Made in Russia support program.

Detailed information is presented on the official website www.exportcenter.ru

3.2.3. Development of industrial and innovation infrastructure of St. Petersburg

Special economic zone of St. Petersburg

In January 2006, a special economic zone of technical and innovative type (SEZ) was established and now operates in St. Petersburg. SEZ is a unique environment for the active development of innovative business, production of scientific and technical products and its output to the Russian and international markets. The combination of state preferences, qualified personnel and growing needs in high technologies makes the technical-implementation zone attractive for manufacturers of high-tech products.

The SEZ territory is endowed with a special legal status and economic (tax, customs, infrastructure) benefits to attract direct Russian and foreign investments in priority sectors of the Russian economy. According to experts, the implementation of the investment project within the SEZ allows to save up to 30% of investment capital.

The evaluation of economic development of the Russian Federation in 2018, the SEZ "St. Petersburg" has shown 100% effectiveness. The total volume of investments and revenues received by residents is 250% and 290% of the planned indicators, respectively.

The total area of the special economic zone — 182.32 hectares, including:

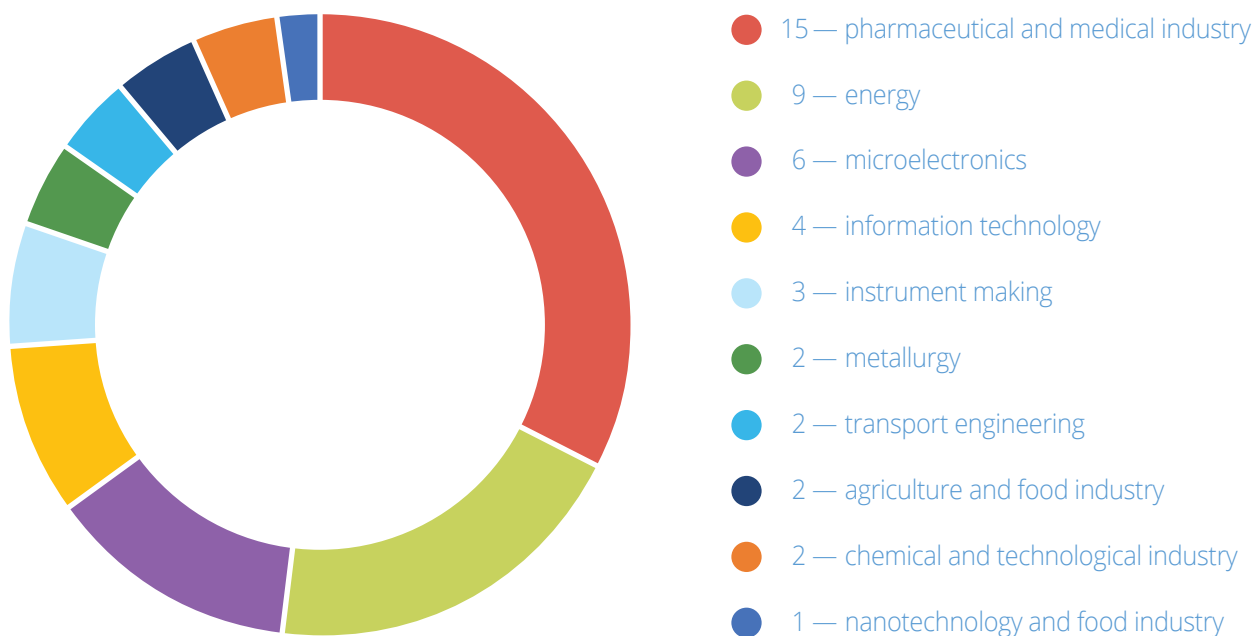
- the plot "Neudorf" — 18.99 ha (vil. Strel'na, Petrodvortsovy district of St. Petersburg);
- Novoorlovskaya plot — 163.33 ha (Primorsky district of St. Petersburg).

Resident performance:

- Number of residents — 46 (including 3 foreign);
- The volume of announced investments — 39.2 billion rubles;
- The volume of investments made — 28.4 billion rubles;
- Number of jobs created — 2523;
- The amount of received tax and customs benefits — 3.5 billion rubles.

INFORMATION ABOUT RESIDENTS

THE SECTORAL STRUCTURE OF RESIDENTS PROJECTS



KEY RESIDENTS

SmithHealthcare
медицинское оборудование

BIOCAD
Biopharmaceutical Company

NOVARTIS

Land and premises for rent

Land	The "Neudorf" site	"Novoorlovskaya" site
Total area, ha	18.99	110.41
Free area, ha	0	9.49
Average cost of rent for 1 ha per year, thousand rubles	from 133	from 239
Average cost of redemption for 1 ha per year, thousand rubles	4000	7500

Premises	The "Neudorf" site	"Novoorlovskaya" site
Total area, sq. m	15 000	15 000
Free area, sq. m	0	1336
Average rental price per 1 sq. m per month, rubles	office — 720–855	office — 800–950 production — 600

Tax and customs benefits for investors

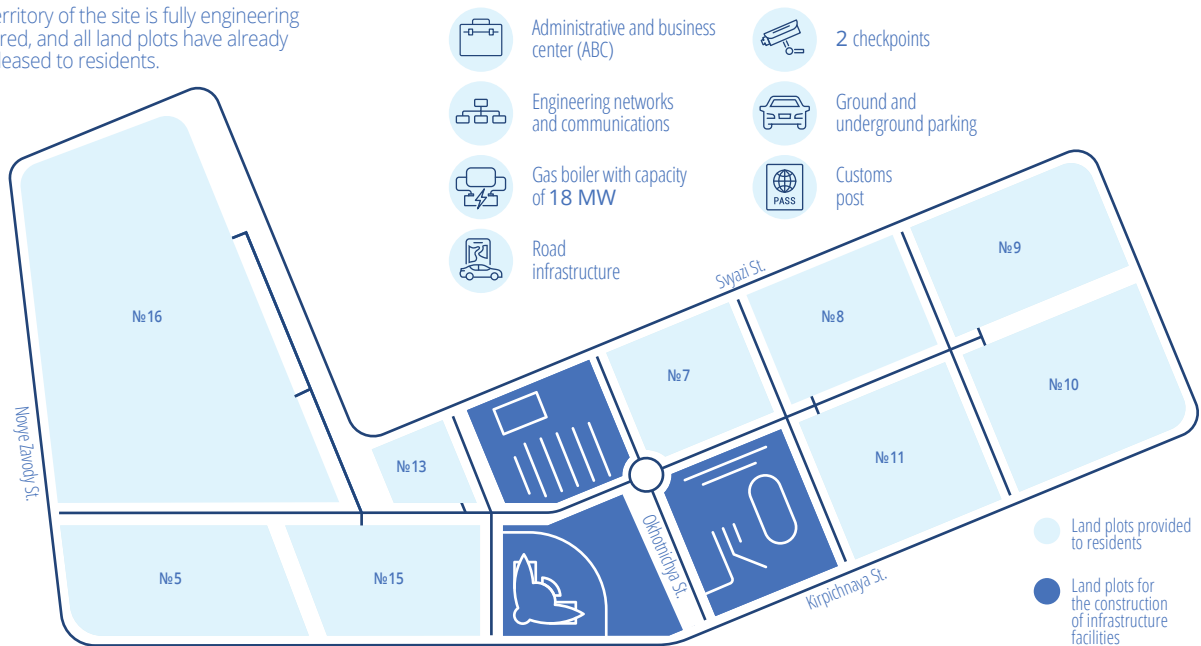
Tax	Russia	SEZ
Profit	20%	14.5% — till 31.12.2020 15.5% — from 01.01.2021 until the end of existence of the SEZ
Property	2.2%	0% within 10 years from the date of registration of property
Land	1.5%	0% within 5 years from the date of registration of ownership
Transport	1–200 rubles/h. p.	0 rubles/h. p. within 5 years from the date of registration of the vehicle
Insurance premiums	30%	For residents of leading technology and innovation activities: 21% — 2018 28% — 2019

Free customs zone regime: exemption from import duties and VAT

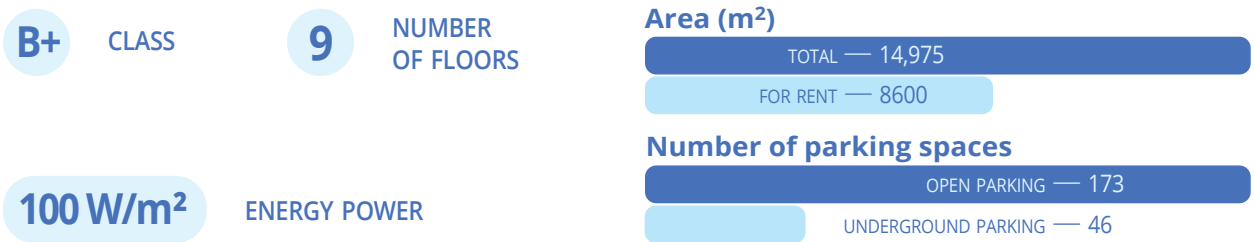
"Neudorf" Plot

Territory planning, infrastructure

The territory of the site is fully engineering prepared, and all land plots have already been leased to residents.



Administrative business center



Public and business zone of ABC

- Conference room with simultaneous translation system
- Cafe for tenants
- Office rental
- Meeting room
- Data center (DC)

Data center

- Ready-to-use virtual infrastructure (IaaS) for tenants
- Direct data channels of the largest operators in the region
- Round-the-clock monitoring and technical support

Data center services

1. Equipment placement
2. Equipment rental
3. Rent of virtual IT infrastructure

"Novoorlovskaya" Plot

Territory planning, infrastructure

At the expense of the federal budget funds, the complex arrangement of the territory with engineering, transport, and customs infrastructure objects is carried out, which envisages the formation of administrative, business, and production and experimental zones.



Road infrastructure



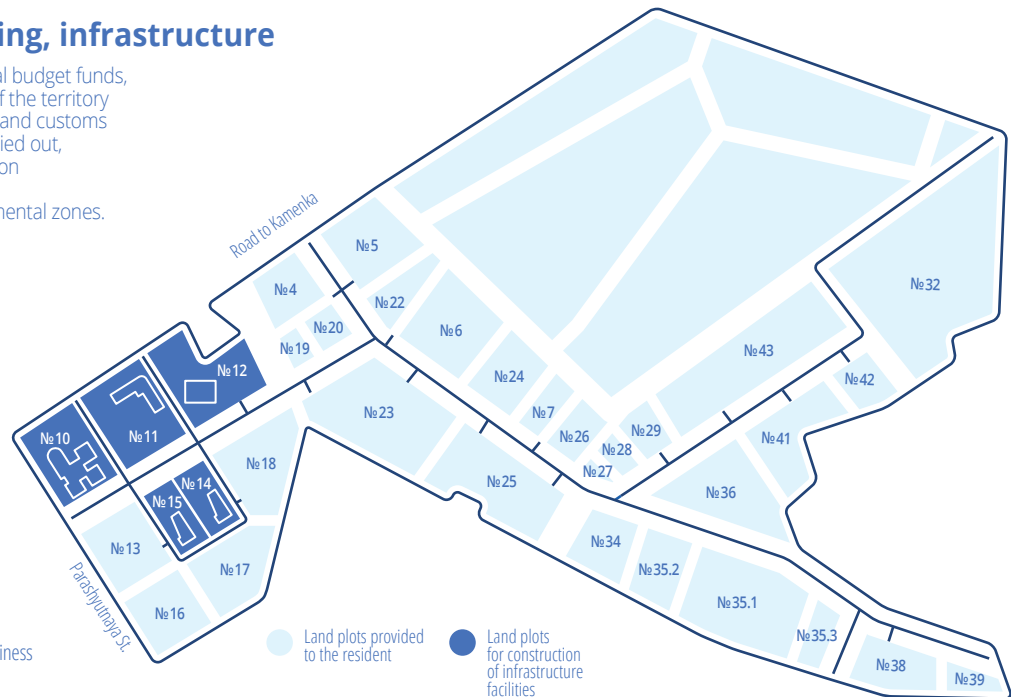
Technology Transfer Center



Checkpoints



Administrative and business center (ABC)



Technology transfer center

SEZ offers for business fully ready-made modern office space in the Technology transfer Center, located in an investment-attractive, developing seaside area at the intersection of Parashyutnaya street and the road to Kamenka.

B+

CLASS

9

NUMBER
OF FLOORS

Area (m²)

TOTAL — 15,601

FOR RENT — 11,600

100 W/m²

ENERGY POWER

Number of parking spaces

OPEN PARKING — 173

Technology Transfer Center

Security



Video surveillance



Round-the-clock security point



Burglar alarm



Access control system



Fire safety warning system

Accomplishment



Green surroundings



Waiting area for visitors



Round-the-clock access of the tenant's employees



Offices with finishing



Supply and exhaust ventilation system



Centralized air conditioning system



Wi-Fi zone

Services



Office rental



Telephony, Internet from several providers, rent of IT infrastructure



Outdoor Parking space rental



Meeting room



Cafe-restaurant



Professional cleaning of offices

Procedure for granting resident status

1 Submission of application and documents to Committee on Industrial Policy and Innovations of St. Petersburg

ATTACHED TO THE APPLICATION:



Copy of state registration certificate



The copy of the certificate on registration in tax authority



Copy of constituent documents



Business plan

THE APPLICATION MUST CONTAIN THE FOLLOWING INFORMATION:



A description of the proposed activities



State and (or) municipal property necessary for its existence



The area of the required land plot



The volume of investments and capital investments in the period of the applicant's activity in the SEZ within three years from the date of the agreement on the implementation of activities



The size of the required connected capacity of power receiving devices, types, volume, size of the connected load in relation to the resources necessary to carry out activities in a special economic zone



Other technical parameters of the leased property

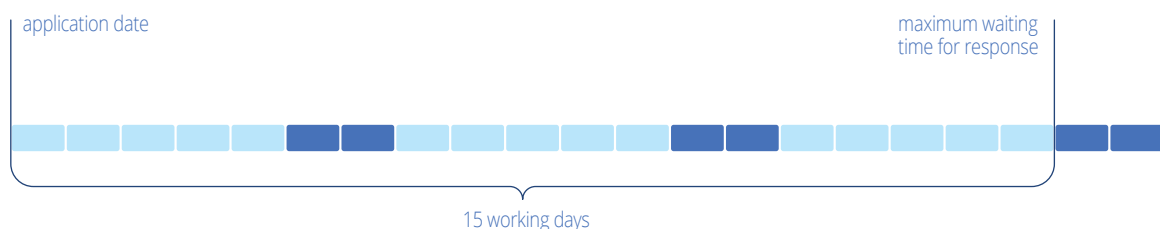
RESIDENT CAN BE:

1. Individual entrepreneur
2. A commercial organization (with the exception of a unitary enterprise), registered in accordance with the legislation of the Russian Federation in the territory of the municipality, within the boundaries of which the SEZ is located

2 Consideration of the application at the Expert Council of the SEZ

3 The decision of the Expert Council of the SEZ on the registration of the applicant as a resident of the SEZ

Not later than fifteen working days from the date of receipt of the documents, the authorized body shall send to the applicant a decision on the transfer of the application for the conclusion of an agreement to the Expert Council of special economic zones of a technical implementation type or on the refusal to consider the reasons for refusal



Industrial zones and industrial parks in St. Petersburg

At construction or modernization of industrial complex provision of the land plot is required.

The area of the territories classified as industrial lands is 13,149 hectares, which is 13% of the total area of St. Petersburg.

The legal status of the industrial zones of the city is fixed by the General plan and Rules of land use and building of St. Petersburg (RLUB). In total, there are more than 50 large production areas in St. Petersburg.

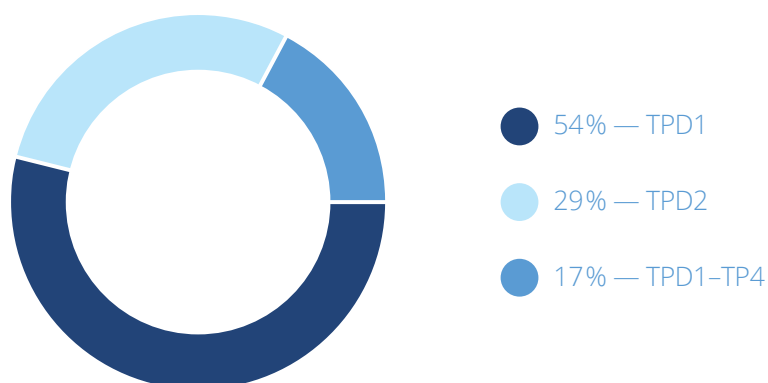
Within the boundaries of the industrial zones of St. Petersburg, it is allowed to place objects of production, logistics, warehouse purposes and engineering infrastructure, as well as objects of social and business development associated with the maintenance of this zone.

Urban planning documentation has been developed and approved for 12 industrial areas of St. Petersburg, i.e. for 30% of the total industrial area zone of city.

In accordance with the RLUB, the following territorial zones are provided for the location of industrial enterprises:

Area code	Types of objects for placement
TP 1	The objects of the food industry, as well as objects of light and pulp and paper industry with the inclusion of engineering infrastructure
TP 2	Objects of the automotive industry, as well as objects of heavy industry with the inclusion of engineering infrastructure objects
TP 3	Objects of the pharmaceutical industry, as well as objects of the petrochemical and construction industries with the inclusion of engineering infrastructure objects
TP 4	Heavy industry objects, as well as construction industry objects with inclusion of engineering infrastructure objects
TPD 1	Multifunctional zone for the placement of industrial and warehouse facilities, engineering infrastructure of IV and V hazard classes, as well as public business facilities
TPD 2	Multifunctional zone for the placement of industrial, warehousing, engineering infrastructure of II and III classes of danger, as well as objects of social business development

Distribution of territorial zones of the total area of industrial zones of St. Petersburg.



The investment attractiveness of industrial zones is formed on the basis of the following main criteria:

- availability of free territories;
- availability of documentation on the territory planning;
- the development of transport infrastructure for business and for the population;
- degree of development of engineering infrastructure (including in the medium term);
- presence of large companies and industries on the territory of the production area.

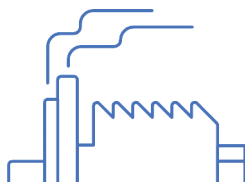
In 2018–2021 it is planned to implement integrated engineering and transport preparation of industrial sites of such production areas as: “Rybatskoye”, “Rzhevka”, “Izhorskie Zavody”.

In 2017 documentation was developed on the planning of the territory of the non-residential zone “Kamenka”. The development of projects for planning linear objects in non-residential areas “Rzhevka” and “Izhora Plants”, the preparation of project documentation for the territories of non-residential areas “Neva” and “North-West” are underway.

Information portal of the Property Fund of St. Petersburg



**BUILT-IN
PREMISES**



**INDUSTRIAL
PROPERTY**



APARTMENTS



BUILDINGS

You can get acquainted with the information on the tenders for industrial land plots and other real estate objects on the portal of “Property Fund” JSC.

The portal has an adaptive design, quick access to data, convenient search system for various parameters: location, area, cost, etc.

For objects of industrial property there is a separate section. At the same time, all objects of industrial and warehouse purpose are displayed in the General sections of the site. The portal contains an interactive map of the city, which displays all the objects of interest with a brief description. Investors have the opportunity to set the area on the map and see all the objects offered by the portal according to the specified parameters.

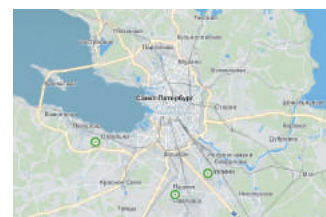
The portal allows to establish effective interaction of industrialists, investors and owners of assets in order to involve in the economic turnover of unused production facilities.

Site фондимущества.рф
купитьугородапросто.рф
www.property-fund.ru

Industrial parks of St. Petersburg

Geo-information system of industrial parks, technology parks and clusters of the Russian Federation

The industrial park is the complex of real estate objects managed by uniform operator (specialized management company) consisting of the land plots with production, administration, warehouse and other premises and constructions (or without) provided with energy carriers, engineering and transport infrastructure, administrative and legal conditions for placement of productions.



In order to develop the industry of the Russian Federation, the Ministry of industry and trade of the Russian Federation created a geo-information system of industrial parks, technology parks and clusters of the Russian Federation (GISIP) (www.gisip.ru).

GISIP is a system of input, storage, systematization, analysis and graphical visualization on a map-scheme of spatial data and related information about industrial parks, technology parks and clusters of the Russian Federation.

Maryino industrial Park

The industrial Park in Maryino is the only one in St. Petersburg, which was created from scratch, in the greenfield format. The participants of the project — the management company VTB development, engineering company, “Capital-Energo” LLC and financial partner, VTB Bank (PJSC). The total area of the industrial Park is 130 hectares.

Key advantages of the “Maryino” Industrial Park:

- One of the important advantages of the Park is its location. In half an hour drive there are three major hubs — two sea ports and an international airport. The southern and South-Western parts of St. Petersburg are well-endowed with human resources: more than 800 thousand people of working-age population live in these areas;
- The territory of the Park — industrial land, fully provided with engineering and road transport infrastructure and intended for the construction of industrial enterprises and warehouse complexes;
- All areas of industrial use can be purchased in the property;
- An additional opportunity is the construction of industrial real estate facilities “under the order” in accordance with the client’s technical specification (build-to-suit), which allows the customer to avoid the risks associated with the construction and commissioning of the enterprise. The availability of a coordinated urban planning documentation and a fully completed engineering preparation of the territory allow the residents of the park, after completing the acquisition of land in the industrial park, to immediately begin designing their plant and fully implement the project in 1.5–2 years;
- Centralized management.

According to the Rules of land use and development, the territory of the industrial park “Maryino” is assigned to the multifunctional zone TPD2–3, which implies the following uses:

- mechanical engineering;
- automotive industry;
- production of electronic equipment;
- petrochemical industry;
- pharmaceutical industry;
- food industry;
- production of building materials;
- metallurgical industry;
- textile industry;
- pulp and paper industry;
- warehouses.



The first stage of the industrial park is 97% full. In 2015, on the territory of “Maryino”, the first production started — the factory of Teknos company — a Finnish manufacturer of paints and varnishes; in May 2016, a factory of the Russian-French manufacturer of automotive components DIPO was put into operation. On May 24, 2017, the opening of the logistics complex of the Admiral-Terminal-SV Group took place. On May 24, 2018, a Memorandum on the construction of a medical equipment manufacturing plant of the German company Sarstedt on the territory of Marino was signed.

In May 2018, the park received the 1st place in terms of customer service in the rating of Russian industrial parks and the special economic zone compiled by the Expert Center.

Address	191144, St. Petersburg, Degtyarny Lane, 11A, “Nevskaya Ratusha” BC
Tel.	+7 (812) 329-84-46; +7 (812) 329-22-19
Fax	+7 (812) 329-22-18
E-mail	maryino@vtbd.ru
Site	www.maryino-spb.ru

Industrial parks A plus Development

"A Plus Development" is a federal-level development company that has been implementing projects for the creation, modernization and development of industrial and warehouse real estate since 2008.

Property M is a management company that is a part of A Plus Development Group of Companies.

In St. Petersburg, the company implemented projects of three industrial parks:

Industrial Park "A Plus Park St. Petersburg-1"

Location: St. Petersburg, pos. Shushary, Moscow highway.

Land area: 72 hectares.

Total area of the complex: 300000 sq. m.

Residents: Distribution Centers Auchan, Redmond, Decathlon, x5 retail group, Man.

Industrial Park "A Plus Park St. Petersburg-2"

Location: Russia, St. Peterburg, Kolpino, Finland st., 35.

Land area: 13 hectares.

Total area of the complex: 100,000 sq. m.

Industrial Park "A Plus Park St. Petersburg-3"

Location: Russia, St. Peterburg, Pushkin, Tinkov Lane, 7.

Land area: 8.3 hectares.

Total area of the complex: 40,000 sq. m.

Residents: Production complex of the Darnitsa Group of Companies, Lindstrom, ABC of Taste.

Address	196626, St. Petersburg, pos. Shushary, Moscow highway, 179, b. 2, lit. A
Tel.	+7 (812) 401-61-84
Fax	+7 (812) 401-61-85
E-mail	office@aplusdevelopment.ru
Site	aplusdevelopment.ru

Industrial Park "Zvezda"

SP "Zvezda" is a diversified industrial Park in the city, with a total area of 22 hectares. The Management company provides rental services for industrial, office and warehouse premises. The Park specializes in production and storage companies.

Residents: Foreman, Swank, Northern Technopark, Treves-ergon, Attica.

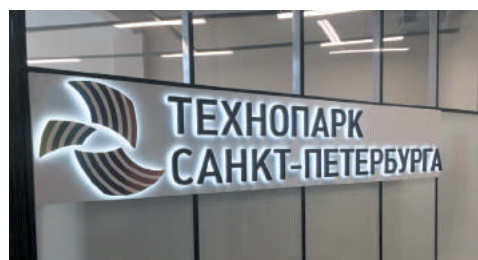
Address	192012, Russia, St. Petersburg, st. Babushkina, 123
Tel.	+7 (812) 703-00-74
Fax	+7 (812) 703-00-75
E-mail	park@zvezda.spb.ru office@zvezda-park.com
Site	www.zvezda-park.com

Innovative infrastructure of St. Petersburg

Technopark of St. Petersburg



Technopark of St. Petersburg is the leading city project for the development of innovative technological entrepreneurship, implemented with the support of the Committee on Industrial Policy and Innovations of St. Petersburg.



The infrastructure, competence of employees and the developed partner network of Technopark allow annually to provide consulting and technology services to dozens of small and medium-sized technology companies. Innovative projects get the acceleration they need, acquire relevant information about promising markets, set up a business model, prepare a prototype of their product for mass production, find industrial partners in high-tech clusters, conduct engineering technologies and industries.

The Ingria Business Incubator, the Center for Cluster Development, Prototyping Center. Regional Engineering Center for APS Microreactor Synthesis, Regional Engineering Center "SAFENET", Regional Engineering Center for Radio-Electronic Instrument Engineering.

In April 2017, Technopark of St. Petersburg became the winner of the "Best for Russia" award for its contribution to the formation and development of the national economic environment. The Expert Council of the award highly appreciated the draft regional innovation ecosystem submitted for the competition and called it the best in the nomination. An important advantage of the application from St. Petersburg was the combination of infrastructure, consulting and industrial support for technology entrepreneurs and SMEs within the project.

By contacting Technopark of St. Petersburg, you can prepare your innovative project to work with leading technology companies in Russia.

With detailed information on the activities of "Technopark" JSC you can find on the official site www.ingria-park.ru

2007	Founding of Technopark St. Petersburg JSC
2008	Launch of the pilot project of the Ingria Business Incubator
2009	Launching a residency program to accelerate the development of innovative projects
2010	<ul style="list-style-type: none"> • Support was provided to 63 innovative companies; • 100 specialized events were organized and conducted
2011	<ul style="list-style-type: none"> • Provided support to 70 innovative companies; • The volume of investments in Ingria residents exceeded 378 million rubles; • Launching a program of cooperation with universities — I2U; • 8+ partnership agreements with universities
2012	<ul style="list-style-type: none"> • Support was provided to 76 innovative companies; • Launch and implementation of VC Day — investment sessions for technological innovation projects; • TOP-5 Russian business incubators rated by Forbes
2013	<ul style="list-style-type: none"> • The volume of investments in Ingria residents exceeded 1 billion rubles; • Launching the GoGlobal international market entry program; • Cooperation with foreign universities in the framework of the program I2U
2014	<ul style="list-style-type: none"> • Start of the Center for Cluster Development of St. Petersburg; • Launch of the first monitoring of the urban cluster environment; • Agreements with 2 innovation territorial clusters were signed; • Presented a model of national innovation ecosystem of universities, together with RBC
2015	<ul style="list-style-type: none"> • The first strategic session of St. Petersburg clusters; • TOP-10 European business incubators according to UBI Global; • Start of the Prototyping Center; • The conference "Import Substitution and Modern Methods of Promotion of Radio Electronics and Transportation Instrument Products" was organized
2016	<ul style="list-style-type: none"> • Start of a cluster project for the creation and development of a Regional Engineering Center in the field of microreactor synthesis of active pharmaceutical substances — RIC APS • The First St. Petersburg International Cluster Conference "Clusters Open Borders" was held; • TOP-3 Russian business incubators according to RBC and UBI Global; • Created the first prototypes and pre-production samples for Ingria residents in the Prototyping Center
2017	<ul style="list-style-type: none"> • The United Innovation Cluster "Innograd of Science and Technologies" of St. Petersburg is included in the list of innovative clusters — participants in the priority project of the Ministry of Economic Development of Russia; • St. Petersburg International Cluster Conference "Clusters open borders" was recognized as the largest specialized international event in the Russian Federation on the organization and development of cluster interaction; • The volume of investments in Ingria residents exceeded 2 billion rubles; • Ingria Business Incubator is the leader in attracted investments, according to RBC rating • Start of the cluster project for the creation and development of the Regional Engineering Center for the Development of the Security Market for Information and Cyber-Physical Systems "SafeNet"; • Launch of the first in Russia installation of intensive microreactor synthesis of APS and key intermediates; • "A digital model for the development of an IT enterprise in export markets" is recognized as the innovation of the year in IT and digital technologies
2018	<ul style="list-style-type: none"> • Start of a cluster project for the creation and development of the Regional Engineering Center for Electronic Instrument Engineering — RIC REP; • Ingria Business Incubator is on the 8th place in the global ranking of business incubators, filed by UBI Global; • The development of technologies for microreactor synthesis of APS and intermediates at the laboratory level was started, equipment for freeze drying of samples was launched; • The first MY.TECH technology festival was held in St. Petersburg
2019	Start of a cluster project for the creation and development of the Regional Engineering Center "Development of the market of photonics and laser technologies" — RITS FILT

RESULTS 2009–2017

2000+

ACTIVITIES CARRIED
OUT SINCE 2009

100+

PROTOTYPES
MANUFACTURED
SINCE 2015

250

INDUSTRIAL
PARTNERS

450+

STARTUPS GOT
SUPPORT FROM 2009

726.6

MILLION RUB. FINANCING INVOLVED TO SUPPORT
INNOVATION COMPANIES SINCE 2009

150

RESIDENTS TRANSFERS WITH INVESTORS
SINCE 2009 BY A SUM OF 2+ BLN RUB.

Business incubator Ingria



БИЗНЕС-ИНКУБАТОР
«ИНГРИЯ»
ТЕХНОПАРК САНКТ-ПЕТЕРБУРГА

Business incubator “Ingria” helps technological entrepreneurs to develop innovative projects: to take the first steps, to test the business model, to enter international markets.

The unique advantages of “Ingria” — consulting on business development, working with partners and providing a comfortable infrastructure for an active business community. There are all conditions for communication, cooperation and generation of new ideas.

Since 2009, the business incubator has provided professional support for the accelerated development of high-tech business projects to more than 500 startups. The total volume of investments attracted by the residents of the business incubator approached 2.5 billion rubles., and the total revenue of these companies exceeded 3.5 billion rubles. Annually, the business incubator conducts more than 100 of its own activities.

In 2017, RBC magazine published the rating of “TOP-10: Incubators”, where the business incubator “Ingria” took 2nd place in the number of residents and 1st place in terms of attracted investments in 2016.

On February 26, in Toronto (Canada), the international analytical company UBI Global presented a global ranking of the best business incubators and accelerators. The rating summed up the results of the international study of business incubation programs, which covered 1370 participants from 53 countries. St. Petersburg business incubator “Ingria” took the 8th place among the 10 best business incubators.

With detailed information about the activities you can find on the official website www.ingria-startup.ru

Center for cluster development of St. Petersburg



ЦЕНТР
КЛАСТЕРНОГО
РАЗВИТИЯ
САНКТ-ПЕТЕРБУРГА

The center for cluster development of St. Petersburg was established in November 2014 to coordinate the activities of clusters with scientific institutions, public authorities, investors, research centers, as well as to assist in obtaining state support for clusters.

Main task

- monitoring the development of the cluster environment in St. Petersburg;
- ensuring cooperation of participants of territorial clusters and inter-cluster interaction;
- coordination of projects of small and medium-sized businesses that are members of territorial clusters;
- execution of functions of the specialized organization of innovative territorial clusters — methodical, organizational, expert and analytical and information maintenance of innovative territorial clusters.

CCD promotes cooperation of the companies, simplifies and accelerates installation of business contacts between them, acts as the moderator when carrying out public discussions — strategic sessions of city clusters for the purpose of coordination of efforts and search of joint cluster and intercluster projects, thereby stimulating the economic growth and social development of the region.

12 clusters of the region are implementing their projects with the support of the center for cluster development of St. Petersburg:

1. Innovative territorial cluster “The development of information technology, electronics, instrumentation, communications and information and telecommunications in St. Petersburg”.
2. Innovative territorial cluster “Cluster of medical, pharmaceutical industry, radiation technologies”.
3. Territorial-industrial cluster “St. Petersburg cluster of clean technologies for the urban environment”.
4. Innovative territorial industrial cluster “Composite cluster of St. Petersburg”.
5. St. Petersburg Innovation and Industrial Cluster of Transport Engineering “Metro and Railway Engineering”.
6. Territorial cluster “Cluster of innovation development in the energy and industry”.
7. Cluster of St. Petersburg Jewelers.
8. Cluster of water supply and sanitation in St. Petersburg.
9. Industrial cluster “Autoprom North-West”.
10. United Innovation Cluster of St. Petersburg “Innograd of Science and Technology”.
11. A Pro Cluster of Maritime Robotics.
12. Industrial cluster “Cluster of machine-tool industry of St. Petersburg”.

The cluster approach showed its efficiency, clustering stimulates the cooperation of enterprises, increasing the level of localization, allows to reduce costs at all stages of production: from development to the final product, which is facilitated by the full technological production cycle organized on the territory of one entity.

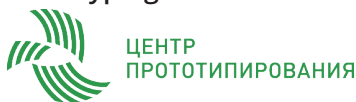
September 29, 2017 at the meeting of the Council of the priority project “Development of innovative clusters — leaders of world-class investment attractiveness” of the Ministry of Economic Development of Russia, it was decided to include the United Innovation Cluster “Innovation of Science and Technology” of St. Petersburg in the list of innovative clusters — participants in the project of the Ministry of Economic Development of Russia.

On July 2, 2018, an agreement was signed between the Ministry of Economic Development of the Russian Federation and the Government of St. Petersburg on assistance in implementing the development strategy of the United Innovation Cluster “Innovation City of Science and Technology”.

With detailed information about the activities you can find on the official website www.spbcluster.ru

70 000 000 rubles subsidies attracted to the provision of services to SMEs and MC Clusters	40 cluster projects	26 clusters and protoclusters are revealed as a result of monitoring	182 services provided to SMEs
125 new clusters participants	Annual international conferences	137 consultations on the development of joint cluster projects	459 SMEs got support
Project Concepts of cluster development of St. Petersburg	40 people were trained under the program of staffing of IT-companies in 2016	169 events held for the participants of the cluster	2014 2015 2016 2017

Prototyping center



The prototyping center was opened in 2015 to assist in the creation, design and manufacture of new product prototypes. Today, the Prototyping Center is equipped with the necessary material and technical equipment and software to provide small and medium-sized businesses with services to create models, prototypes, prototypes and other small-scale products at the stages from computer-aided design to manufacturing.

With this unit, startups, IT companies and other high-tech enterprises optimize development and production processes in order to accelerate the introduction of advanced technologies and technological development.

Prototyping Center services:

- additive prototyping [manufacturing of products on 3D printers from various types of plastic and photopolymers, followed by post-processing of the product];
- industrial design 3D-scanning, 3D-modeling, design-project development, photo-realistic visualization, preparation of project documentation, author's supervision);
- prototyping of automation and electronics (prototyping of automation, robotics, telemetry with the use of CPU equipment, creation of a prototype based on microcontrollers, microcomputers, testing and debugging of prototypes);
- visualization using AR/VR and other similar technologies (prototyping of virtual reality and mobile applications using hardware and software of the CPU).

With detailed information about the activities you can find on the official website www.prototype-spb.ru

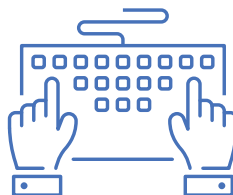
How it works?



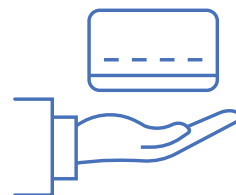
1. THE CREATED TASK



2. CALCULATION
OF COST



3. EXECUTION



4. THE TRANSFER
OF COMPLETED
PROTOTYPE

39+

OF IMPLEMENTED
PROJECTS

60+

OF CONDUCTED
WORKSHOPS

67+

ORDERS
RECEIVED

Regional engineering center in the field of micro-reactor synthesis of active pharmaceutical substances



In July 2016, at the site of “Technopark of St. Petersburg” JSC, an inter-industry Regional engineering center was established in the field of micro-reactor synthesis of active pharmaceutical substances (hereinafter —REC APS). The main objective of REC APS is to create and develop engineering infrastructure for the development of industrial enterprises of St. Petersburg, including small and medium-sized businesses in the field of pharmaceuticals, perfume and cosmetics, food and chemical industries, it, precision engineering, radiation technologies.

The activity of the REC APS is in the following areas:

- providing engineering research, consulting services
- on the development of technological processes, technological maps of the production of pharmaceutical substances, drugs;
- provision of information and consulting services on positioning
- and commercialization of R & D (promotion and introduction of new production technologies, including pharmaceutical substances, at enterprises);
- provision of services to small and medium-sized businesses in investment, project, management and strategic consulting in the field of organization
- and development of production, construction and reconstruction of facilities (including management of investment projects for construction, reconstruction, modernization, technical re-equipment);
- development of standards and methods, organization and conduct of training programs for manufacturing enterprises and engineering SMEs;
- provision of certification, accreditation, licensing, clinical and preclinical testing services.

With detailed information about the activities you can find on the official website www.ec-api.ru

2016

THE YEAR
OF FOUNDATION
OF THE REC APS

6+

ACTIVITIES
CONDUCTED

200+

SMEs RECEIVING
STATE SUPPORT

281+

PROVIDED SERVICES
FOR SMEs

Regional Engineering Center “Development of Security Systems for Information and Cyber-Physical Systems (“SafeNet “)”

Since 2017, the Technopark of St. Petersburg has a Regional Engineering Center for the Development of Security Systems for Information and Cyber-Physical Systems (“SafeNet”) (hereinafter referred to as REC SafeNet).

REC SafeNet is engaged in the integration of high-tech solutions according to the requirements of the Scientific Research Institute of SafeNet and taking into account the development of new markets for the Internet of things and cyber-physical systems. The team of the center creates pilot, test and pilot zones for the purpose of testing prototype solutions and implementing solutions ready for the SafeNet market. Today REC SafeNet offers to connect to several pilot projects:

1. The pilot zone “Quantum infrastructure” consists of the actual system equipment of the data center, various optical transmission systems (first stage) and radio channels (second stage), as well as quantum communications equipment. The created testing ground provides an opportunity for enterprises to test their solutions in a multi-vendor environment, and will be involved in the creation of cooperative products. First of all, problems of creating a trusted medium for processing and storing data, as well as the functioning of cyber-physical systems are being solved at the test site.
2. The pilot zone “Smart Safe Quarter” allows for collaborative design and implementation of the transformation of the gap between the present and the future in terms of the implementation of a smart safe city. The pilot zone is a necessary innovation ecosystem element, because it will allow to work out the integration of multiple and disconnected solutions for a smart city into a comprehensive solution — the cyber-physical system “Smart Safe City”, as a scalable solution to the SafeNet market with open access for competing players.

With detailed information about the activities you can find on the official website www.safenet-spb.ru

Regional Engineering Center in the field of Radio Electronic Instrument Engineering (“REIE”) of the cluster “Development of Information Technologies, Radio Electronics, Instrument Engineering, Communications and Information Telecommunications of St. Petersburg”

In 2018, a project was launched to create a Regional engineering center in the field of radio-electronic instrumentation (“REI”) cluster “Development of information technologies, radio-electronics, instrumentation, communications and infotelecommunications of St. Petersburg”.

Leading developers and manufacturers of radio electronics and instrumentation of St. Petersburg in the course of joint meetings and discussions of the situation and prospects of development in the industry have repeatedly offered a model of integration associated with the creation of a regional engineering center in the field of radio electronics and instrumentation (hereinafter — REC REI) — holder of public technologies, ie outsourcing of non — core technologies of a third party.

In the presence of such a center, the enterprises of radio electronics and instrument making no need to keep expensive equipment and software, to contain qualified specialists who can not be loaded with orders of one enterprise.

Existing enterprises will be able to implement the tasks of integrated design and production of final products (devices, equipment, etc.), entrusting part of the functions — design, preparation of production of individual modules, advertising and marketing support, and other functions of the REC REI.

Technopark plays a key role for St. Petersburg in the development of innovation and the transition to the “knowledge economy”.

Here are the opportunities for::

- technology commercialization;
- organization of production chains;
- interaction of producers and consumers of high technology products, investors and entrepreneurs, experts and government officials.

Technopark:

- establishes and supports communication between companies, entrepreneurs and developers;
- creates an environment conducive to the development of a culture of innovation and creativity;
- interacts with professional communities that bring together thousands of innovative companies and research organizations around the world.

The first city business incubator



The first city business incubator of St. Petersburg was established in 2006 within the framework of the city program of small business support, and is a favorable environment for the development of start-up business.

Business incubator services:

1. lease of office and business premises (conference rooms, meeting rooms, training class) on preferential terms:
 - a) the cost of rent for residents for 1 sq. m of equipped area in the business incubator, including all services, is 957 rubles per month;
 - b) the rent per square metre per month is:
 - first year: 25% of this amount — 239.25 rubles;
 - second year: up to 40% — 382.8 rubles;
 - third year: up to 80% — 765.6 rubles.
 - c) the rest of the rent is paid by the city budget.
2. providing a range of free services that contribute to business development: legal and accounting services, information and PR support, advertising, training, consulting, assistance in attracting funding, organization of participation in exhibitions, forums and other thematic events, the opportunity to use the services of regional and foreign partners of the incubator, as well as comprehensive infrastructure services.

Residents of a business incubator can become legal entities or individual entrepreneurs registered and operating in St. Petersburg for no more than 2 years.

With detailed information about the activities you can find on the official website www.start-business.ru

3.2.4. The largest international events in St. Petersburg

St. Petersburg International Economic Forum

The St. Petersburg International Economic Forum (SPIEF) is the annual business Russian event in the economic sphere held in St. Petersburg since 1997 and since 2005 with the assistance of the President of Russia.

More than 150 business events took place at the Forum's venues within the framework of the main program in 2018.

The events were held within the framework of four thematic blocks: "Technologies for leadership", "Russia: using the growth potential", "Human capital in the digital economy" and "global economy in the era of changes".



During four days, more than 1000 moderators and speakers, including foreign experts, spoke on socio-economic development, SMEs, transport, environment, health, culture and tourism, education and science.

As part of the SPIEF 2018 business program, a number of sessions and interviews were held with representatives of the Russian Government, international and Russian experts on various aspects of increasing the life expectancy of citizens.

The honorary guests of the Forum were French President Emmanuel Macron and Japanese Prime Minister Shinzo Abe.

This year, the Forum was attended by more than 40 international investors, managing capital over 20% of global GDP. On the sidelines of the SPIEF President Vladimir Putin presented the order of Friendship to two investors from Bahrain and Kuwait. For the first time all the heads of the big audit four gathered at the site.

The most numerous business delegation, as last year, was from the United States — more than 550 participants. The second largest were the Japanese and French. Among the major business missions — British, Chinese, German and Swiss. The forum was attended by more than 200 heads of major foreign companies and 700 heads of Russian companies.

On the Russian side, the events were attended by President Vladimir Putin, all members of the new Government of the Russian Federation and the heads of 75 constituent entities of the Russian Federation.

Chronological table of the St. Petersburg International Economic Forum:

Forum number	Dates	Number of participants	Amount of signed agreements
XIV	17–19 June 2010	About 4200 participants	338 billion rubles
XV	16–18 June 2011	No data	200 billion rubles
XVI	21–23 June 2012	More than 5300 participants	360 billion rubles
XVII	20–22 June 2013	More than 7100 participants	9.6 trillion rubles
XVIII	22–24 May 2014	More than 7500 participants	401.4 billion rubles
XIX	18–21 June 2015	More than 10 000 participants	293.4 billion rubles
XX	16–18 June 2016	More than 12 000 participants	1 trillion 46 million rubles
XXI	1–3 June 2017	More than 14 000 participants	More than 2 trillion rubles
XXII	24–26 May 2018	More than 17 000 participants	2 trillion 625 million rubles

St. Petersburg international innovation forum

From 28 to 30 November 2018, Expoforum will host the XI St. Petersburg international innovation forum, Russia's largest business event dedicated to the modernization and technological development of the country. The forum is organized by Committee on Industrial Policy and Innovations of St. Petersburg.

In 2017, the Forum was attended by more than 45,000 specialists. 200 companies from 35 regions of the Russian Federation presented their expositions.

The guests of the Forum were representatives of companies and organizations from 22 countries. The forum has become a platform for more than 600 business meetings and the conclusion of 9 agreements aimed at the development of the industrial complex of St. Petersburg.

The forum covers such topics as digitalization of production; introduction of innovations; mechanisms for attracting financing for start-ups; development of human capital.

The Forum includes such business events as the interregional intellectual property exchange, the award for the best innovative product and others.



International forum “Russian industrialist”

On November 28–30, 2018, the XXII international forum “Russian industrialist” will be held in St. Petersburg.

For more than 20 years, the forum has been the largest platform in the North-Western region of Russia to demonstrate innovative industrial equipment, products and technologies of companies in order to promote them to regional and international markets and discuss topical issues of modernization of machine-building enterprises.



The objectives of the forum

- Promotion of domestic competitive innovative products of machine-building complex.
- Conducting an industry dialogue between representatives of government, enterprises, education and the scientific community to develop collective decisions on the development of the industrial sector.
- Popularization and increase of the prestige of workers and engineering professions.
- Strengthening the image of St. Petersburg as a leading innovative region of Russia.

The events will be supported by the Ministry of industry and trade of the Russian Federation, the Government of St. Petersburg, the chambers of Commerce of the Russian Federation, St. Petersburg and the Leningrad region, as well as The Russian Union of Industrialists and entrepreneurs.

Annual investment forum in St. Petersburg

The investment forum in St. Petersburg is the largest event dedicated to the discussion of the investment climate and investment policy of the city.

The solutions developed at the Forum will become a strategic reference point for further work on the formation of a favorable investment climate in St. Petersburg, as well as give an additional incentive to the creation of modern production facilities and urban infrastructure that improve the quality of life.

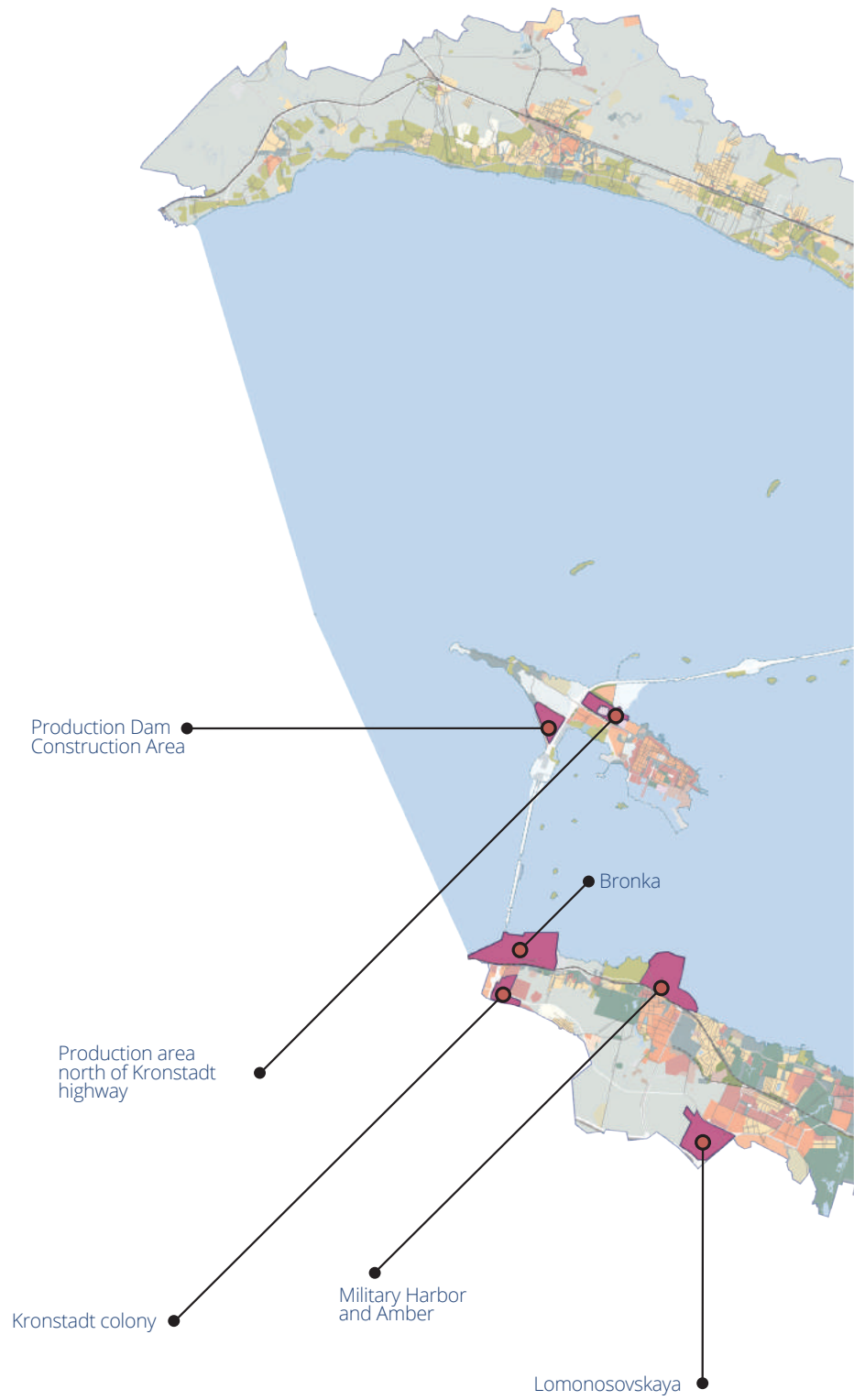


Relevant agenda of discussions

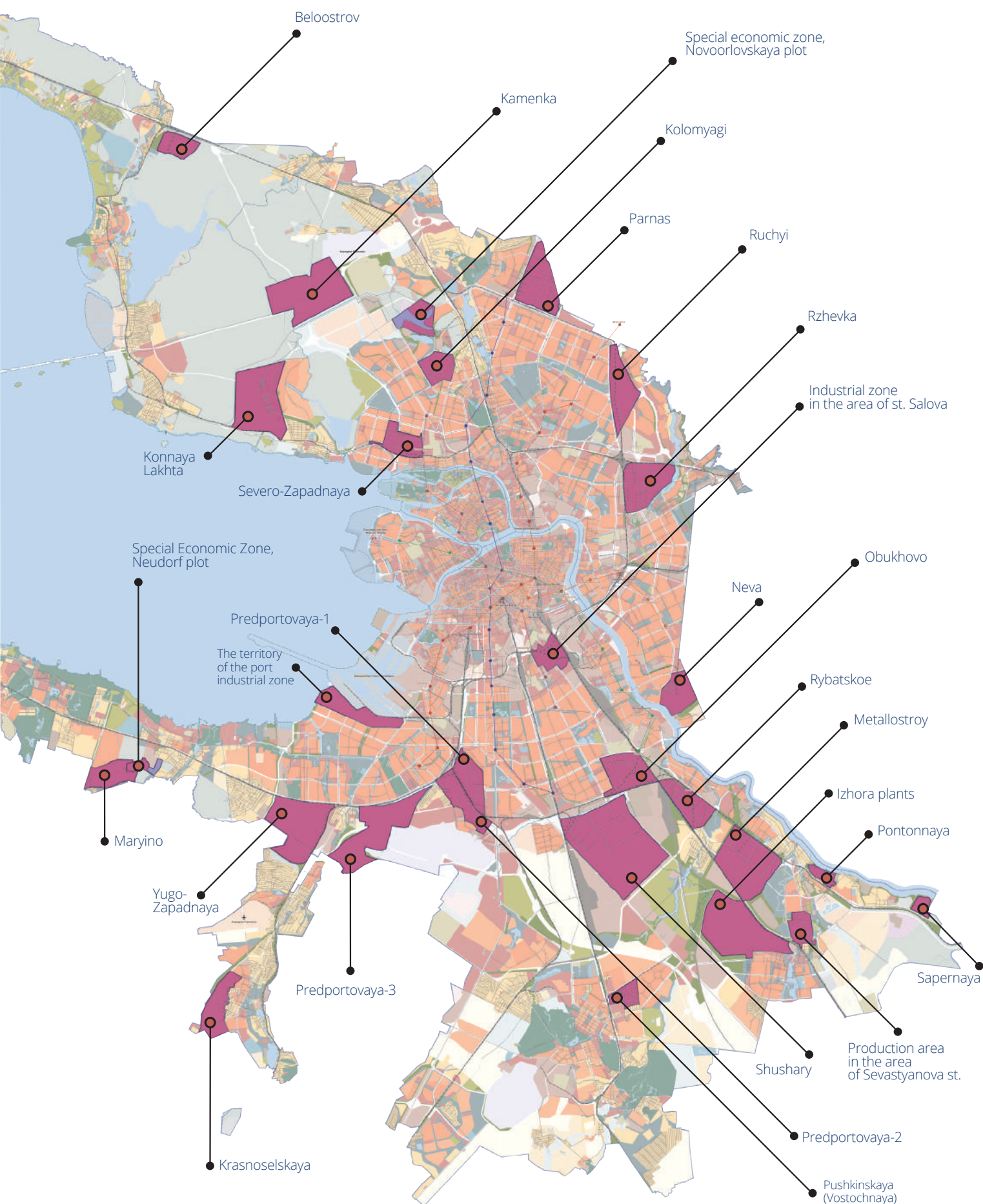
- Investment climate in Russia and St. Petersburg: how to create comfortable conditions for doing business.
- Import substitution as a method of stimulating investment activity.
- The practice of implementation and perspectives of development of public-private partnerships.
- New areas for investment: the future of the creative cluster?

In 2017, about 900 participants from 10 countries attended 14 business sessions at the forum.

In 2016, the forum was attended by more than 800 representatives of Federal and regional authorities, international and Russian financial institutions, top managers of investment companies, business community leaders, consultants and experts.



Industrial area map



4.

Operations in the implementation of investments in the industry of St. Petersburg

4.1. The procedure for the selection of land for the implementation of industrial investment project

In the case of an investor's decision to build a new industrial facility is required to carry out the selection of land for the implementation of the investment project.

For the preliminary selection of the land plot in the business plan of the project, the main parameters of the future object are determined on the basis of the planned technological process, namely: the total area of the building, internal planning, the need for engineering resources (water supply, sanitation, heat supply, etc.).

On the basis of the technological process by the investor in accordance with SanPiN 2.2.1/2.1.1.1200-03 "Sanitary protection zones and sanitary classification of enterprises, structures and other objects" is determined by the planned hazard class of the object.

In accordance with the general plan of St. Petersburg (Law of St. Petersburg from 22.12.2005 No. 728-99) for the placement of objects of production, transport and logistics, warehouse, engineering infrastructure, with the inclusion of objects of social and business development associated with the maintenance of this zone, a functional zone "PD" is provided.

At the next stage, it is required to carry out the selection of the territorial zone in accordance with the Rules of land use and building of St. Petersburg (RLUB) (Resolution of the Government of St. Petersburg of June 21, 2016 No. 524), based on the compliance of the capital construction object with the territorial planning regulations:

- Determine the type of permitted use (TPU) of the land in accordance with the Order of the Ministry of economic development of Russia of 01.09.2014 No. 540 "on approval of the classifier of types of permitted use of land";
- Implement the choice of the land within the boundaries of the production areas of St. Petersburg on the basis of town-planning regulations TPU and limiting parameters of building.

The following types of territorial zones have been established in accordance with the RLUB:

- TP1 — the production area of food processing facilities, as well as light and pulp and paper industry with the inclusion of engineering infrastructure facilities;
- TP2 — production area of automotive industry facilities, as well as heavy industry facilities with the inclusion of engineering infrastructure facilities;

- TP3 — production zone of pharmaceutical industry facilities, as well as petrochemical and construction industry facilities with the inclusion of engineering infrastructure facilities;
- TP4 — production area of heavy industry facilities, as well as construction industry facilities with the inclusion of engineering infrastructure.

In addition, urban planning regulations for multifunctional zones with the inclusion of industrial, warehousing facilities, engineering infrastructure and public and business buildings — TPD1 and TPD2 are established in the RLUB.

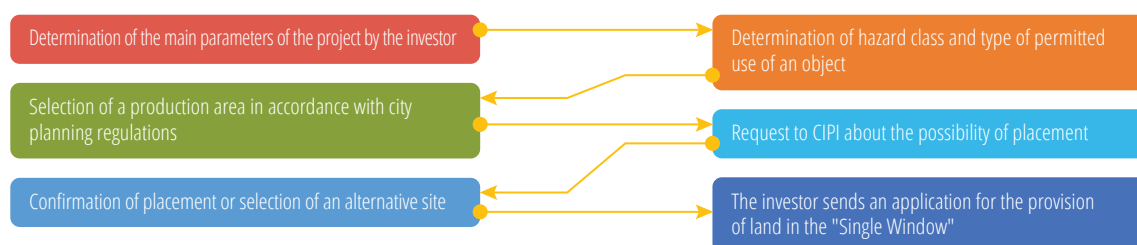
The town-planning regulations of these territorial zones introduced the type of permitted use of “production activities”, which provides for a significant expansion of the possibility of placing any production facilities within the boundaries of these territorial zones.

Area code according to the RLUB	Name of the production area
TP 1	Krasnoselskaya
TP 2	Kamenka, Rybatskoye
TP 3	Pushkinskaya
TP 4	Izhora Plants (part of the territory), Pontonnaya, Sapernaya
TPD 1	Izhora Plants (part of the territory), Rzhevka (part of the territory), Predportovaya-1 (part of the territory), Neva, Kolomyagi, Severo-Zapadnaya, Shushary
TPD 2	Parnas, Metallostroy, industrial zone near Sevostyanov St., Rzhevka (part of the territory), Yugo-Zapadnaya, Production Dam Construction Area, Beloostrov, Predportovaya — 1 (part of the territory), Bronka, Kronstadt colony, Lomonosovskaya, Konnaya Lahta, Severo-Zapadnaya, Obukhovo

After selecting the production zone, the investor should send a request to the Committee on industrial policy and innovation of St. Petersburg (CIPI) on the possibility of placing the production facility, based on certain parameters of the planned object, to determine the availability of land reserve.

After confirming the possibility of placing or offering another site (in case of impossibility of placement), the investor must send an application to the “single window” of the investor on the provision of land.

The procedure for the selection of land for the implementation of industrial investment project



4.2. The procedure for making decisions on the provision of real estate for construction, reconstruction, adaptation for modern use.

The procedure for granting real estate objects owned by St. Petersburg for implementation of investment activities, if the result of this activity is newly created real estate is governed by the provisions of the Land code of the Russian Federation (RF LC) and the Law of St. Petersburg from 17.06.2004 No.282-43 "About the order of granting real estate objects owned by St. Petersburg for construction, reconstruction and adaptation for modern use" (the Law of St. Petersburg).

Land plots in state ownership, as a general rule, are provided for the implementation of investment projects on the right of lease (an exclusive list of grounds for the sale of land plots is presented in article 39.3 of the Land code of the Russian Federation) by bidding.

Grounds for granting of the property without competitive bidding set forth in article 39.6 of the Land code of the Russian Federation.

The criteria for classifying the object as objects of social, cultural, municipal and domestic purposes or for the implementation of large-scale investment projects are established by the Law of St. Petersburg.

Article 8 of the Law of St. Petersburg establishes the following criteria for classifying an object to a particular type:

1. Criterion of reference of object of social and cultural appointment to objects is reference of object to the objects placed on the basis of the following types of the permitted use of the parcel of land:
 - social service;
 - health;
 - education and awareness;
 - cultural development;
 - provision of scientific activities;
 - sport;
 - ensuring internal law and order.
2. The criterion of reference of the object of household purpose to objects is reference of object to the objects placed on the basis of the following types of the permitted use of the parcel of land:
 - utilities;
 - consumer service;
 - land plots (territories) of common use.
3. The criterion for classifying an investment project as a large-scale investment project is:
 - recognition of the investment project as a strategic investment project of St. Petersburg and its inclusion in the list of strategic investment projects of St. Petersburg in accordance with the requirements of the legislation of St. Petersburg;
 - construction and (or) reconstruction of the sports and (or) culture facility, the ownership of which will belong to St. Petersburg, with an investment of at least 15 billion rubles and construction and (or) reconstruction on the adjacent parcels of land in relation to the parcel of land on which construction and (or) reconstruction of object of sports and (or) culture according to this paragraph, real estate objects on condition of reference of such real estate objects to the objects placed on the basis of the following types of the permitted use of the parcel of land is carried out: residential development, public use of capital construction objects, rest (recreation).



In accordance with article 9 of the law of St. Petersburg grounds for refusal to provide land without bidding are:

- on the grounds stipulated by the land legislation of the Russian Federation and the legislation of St. Petersburg;
- the land plot is included in the targeted plan for the preparation of documents for tenders for the right to construction, reconstruction, devices for modern use, approved in the manner established by the Government of St. Petersburg;
- non-compliance of the investment proposal with the town-planning regulations of the territorial zone established by the RLUB, within the boundaries of which the proposed location of the investment result is located, special conditions for the use of territories, requirements for the protection of cultural heritage, other requirements established by the legislation of the Russian Federation;
- the presence within the boundaries of the land plot of capital construction objects that are not in state ownership of St. Petersburg.

The procedure for making decisions on the provision of real estate objects that are owned by St. Petersburg for construction, reconstruction and work on adaptation for modern use is approved by the government of St. Petersburg from 21.07.2015 (resolution No.656).

The provision of the property without bidding

The grounds for providing the property without bidding are listed in article 39.6 of the RF Land code, as well as in article 8 of the law of St. Petersburg.

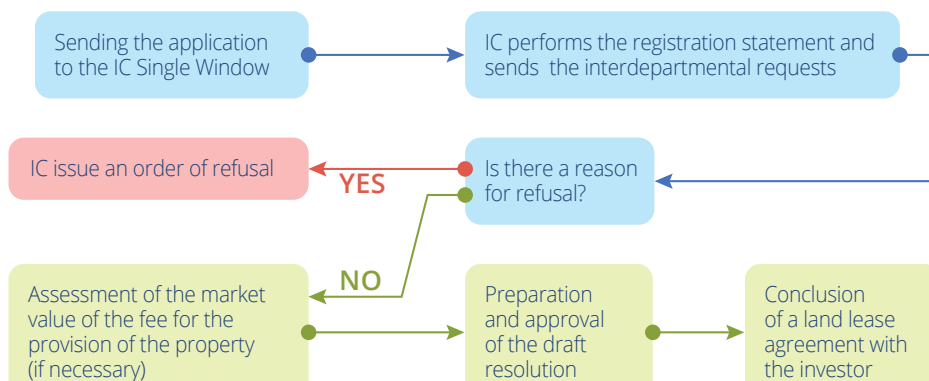
In accordance with resolution No.656, the following procedure for the provision of real estate without bidding is in force in St. Petersburg.

- The investor's application for the provision of land without bidding in a single window of the Investment Committee of St. Petersburg (IC)
- with the list of documents in accordance with the Order of the Ministry of economic development of Russia dated 12.01.2015 No. 1;
- Preparation, submission and response to inter-agency requests;
- Assessment of the market value of the fee for the provision of the property (if necessary);
- In the absence of grounds for the decision to reject the investment proposal approval of the draft resolution of the government of St. Petersburg on the provision of real estate:
 - a) at a meeting with representatives of the Executive bodies of state power of St. Petersburg;
 - b) at a meeting with the Vice-Governor of St. Petersburg;
 - c) at a meeting of the government of St. Petersburg.
- Publication of the decree of the government of St. Petersburg on the provision of real estate.

If the land plot did not pass the cadastral accounting, it is necessary to carry out preparation of the scheme of the arrangement of the land plot according to the requirements established by the order of the Ministry of economic development of Russia of 27.11.2014 No. 762.

A sample application is presented in the “Documents” section of the investment portal of St. Petersburg www.spbinvestment.ru

The General scheme of the land plot without tender



The provision of the property through the bidding process

Participation in tenders

The investor can take part in the announced tenders held by “Property Fund of St. Petersburg” JSC. Information about the conditions and terms of trading in St. Petersburg published in the official Bulletin “Bulletin of the property Fund of St. Petersburg”, as well as on the official websites of “Property Fund of St. Petersburg” JSC property-fund.ru and investment by the portal of St. Petersburg in the section “Objects of the auction” spbinvestment.ru

Submission of an investor’s application for the preparation of an auction for a particular property

Submission of an application in accordance with the decree No.656 for the preparation of the auction is carried out in the following order:

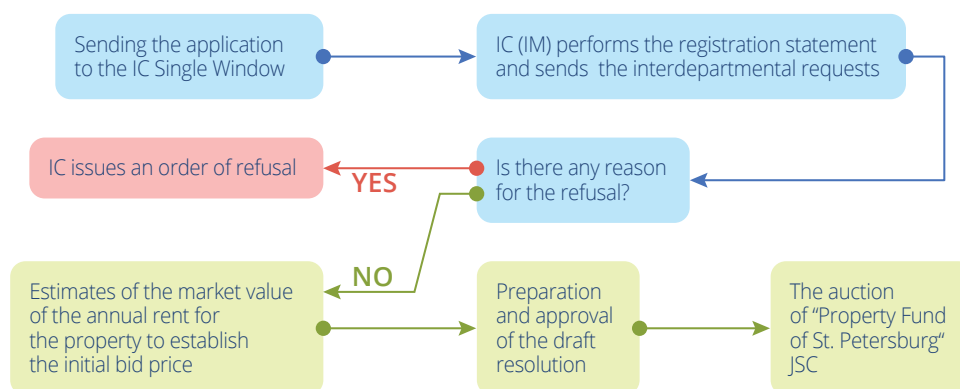
- An investor applies to the IC single window with a statement about holding an auction for the sale of a land plot on investment terms, an auction for the right to conclude a land lease agreement on investment terms;
- Registration of application in IC;
- Preparing and sending interdepartmental requests, as well as receiving answers to them
- Assessment of the market value of the annual rent for the property to establish the initial bid price;
- Approval of the draft resolution of the government of St. Petersburg on the auction:
 1. At a meeting with representatives of the Executive bodies of state power of St. Petersburg;
 2. At a meeting with the Vice-Governor of St. Petersburg;
 3. At a meeting of the government of St. Petersburg.
- Publication of the decree of the government of St. Petersburg on the auction;
- Organization of the “Property Fund of St. Petersburg” JSC auction.

The lease agreement of the land plot on investment conditions is signed:

- with the winner defined following the results of an auction;
- with the only participant of an auction.

The application form is presented in the section “Documents” of the investment portal of St. Petersburg www.spbinvestment.ru

The General scheme of the land plot by bidding



Order of decision-making on the conclusion of the agreement on reconstruction, adaptation for modern use of the building, structure, construction

With whom the agreement on reconstruction is concluded:

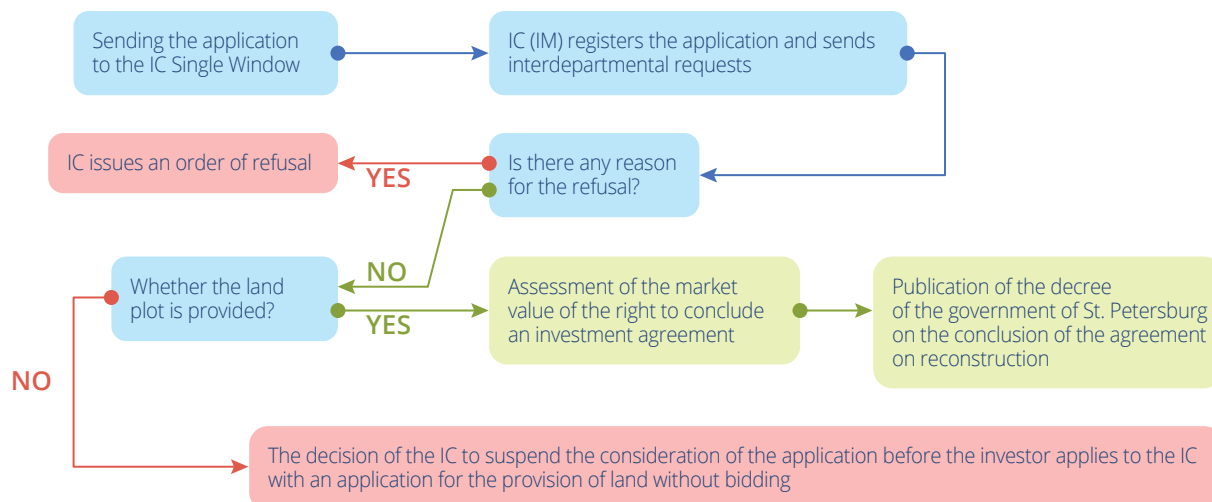
- With the potential investor if he along with St. Petersburg is the participant of share ownership of the building, the structure, the construction, object of incomplete construction (is the owner of one or several rooms in the building, the structure, the construction) in the absence of other participants of share ownership or received permission from all other participants of share ownership (owners of rooms), or the general consent of residents in addition to St. Petersburg to carry out investment activity concerning the specified real estate objects;
- With a religious organization, whom the building, structure, construction is provided for free use;
- With the lessee of the real estate object, if the lease agreement of the real estate object is concluded for a period of not less than ten years and does not provide for the possibility of its termination in connection with the reconstruction (adaptation for modern use) of the real estate object.

In accordance with the decree No. 656 in St. Petersburg the following procedure for making a decision on the conclusion of an agreement on the reconstruction, adaptation for modern use of buildings, structures, constructions:

- The investor (right holder) applies to the IC single window with the application for the conclusion of the agreement on reconstruction, works on adaptation for modern use of the building, structure, construction;
- Registration of application in the IC;
- Preparing and sending interdepartmental requests, as well as receiving answers to them
- In the absence of grounds for the decision to reject the investment proposal, the IC decision to suspend the period of consideration of the application before the investor applies to the IC with an application for the provision of a land plot without bidding (after receiving, if necessary, the IC order) is sent to the investor on preliminary approval of the provision of land);
- Assessment of the market value of the right to conclude an investment agreement;
- Approval of the draft resolution of the government of St. Petersburg on the conclusion of the agreement on reconstruction:
 1. At a meeting with representatives of the Executive bodies of state power of St. Petersburg;
 2. At a meeting with the Vice-Governor of St. Petersburg;
 3. At a meeting of the government of St. Petersburg.
- Issuance of the decree of the government of St. Petersburg on the conclusion of the agreement on reconstruction.

A sample application is presented in the "Documents" section of the investment portal of St. Petersburg www.spbinvestment.ru

Scheme of conclusion of the agreement on reconstruction



The procedure for making a decision on the conclusion of an agreement on the construction of a land plot

In the case of expansion of production capacity through the construction of a new object of capital construction on a land plot owned by the state of St. Petersburg, it is required to conclude an agreement on the construction of such land plot with the owner of the land plot.

Right holder is a person who has the right to conclude an agreement on the construction of a land plot, an agreement with the owners of the real estate object (owners of premises in the real estate object, users, owners) on reconstruction, work on adaptation for modern use of buildings, structures, constructions in order to establish the procedure for investment activities in respect of the said real estate object in accordance with the law of St. Petersburg.

The agreement on the construction of the land plot is concluded:

- with its lessee if the agreement is concluded in respect of the land plot on which the building, structure, structure owned, economic management of such lessee is located, and the documents of title to the specified land plot do not contain permits to build up the land plot;
- with the person owning on the right of permanent (indefinite) use of the land plot on which the building, the structure, the construction which is in operational management of such person if the documents of title to the specified land plot do not contain permissions to build up the land plot is located.

Documents confirming the applicant's right to conclude an agreement (as documents confirming the applicant's right to conclude an agreement, may be provided in respect of the land):

- lease agreement of the land plot on which the building, the structure, the construction which is in property, economic management of the applicant is located;
- certificate of state registration of the right of permanent (indefinite) use of the land on which the building, structure, structure, located in the operational management of the applicant.

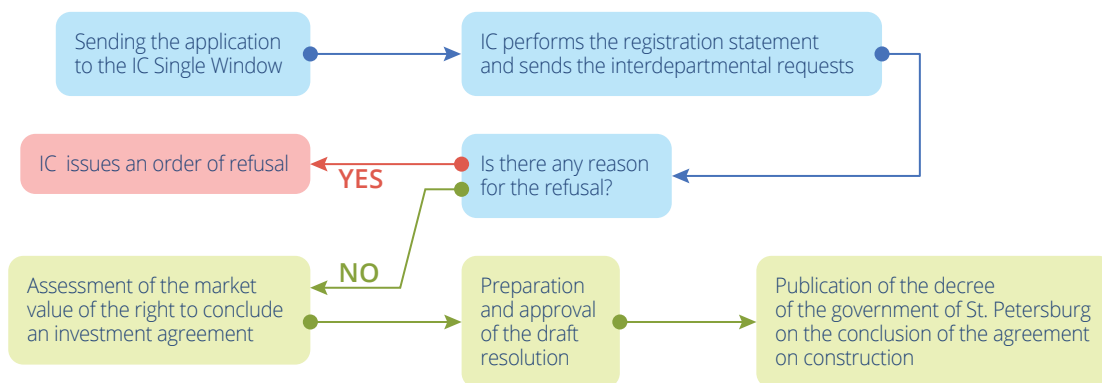
In accordance with the decree No. 656 in St. Petersburg, the following procedure for making a decision on the conclusion of an agreement on the construction of a land plot:

- The investor (right holder) applies to the IC single window with a statement on the conclusion of an agreement on the construction of a land plot;
- Registration of application in the IC;
- Preparing and sending interdepartmental requests, as well as receiving answers to them
- In the absence of grounds for the decision to reject the investment proposal, the IC decision to suspend the period of consideration of the application before the investor applies to the IC with an application for the provision of a land plot without bidding (after receiving, if necessary, the IC order) is sent to the investor on preliminary approval of the provision of land);
- In the absence of grounds for the decision to reject the investment proposal, the market value of the right to conclude an investment agreement shall be assessed;
- Approval of the draft resolution of the government of St. Petersburg;

1. At a meeting with representatives of the Executive bodies of state power of St. Petersburg;
 2. At a meeting with the Vice-Governor of St. Petersburg;
 3. At a meeting of the government of St. Petersburg.
- Issuance of a decree of the government of St. Petersburg on the conclusion of a construction agreement.

A sample application is presented in the “Documents” section of the investment portal of St. Petersburg www.spbinvestment.ru

Scheme of conclusion of the agreement on building



4.3. The procedure for the acquisition of land in the property or for rent by the owners of buildings and structures

In accordance with article 39.20 of the Land code of the Russian Federation, citizens, legal entities that own buildings and structures located on such land plots have the exclusive right to acquire land plots for ownership or lease.

If the building, the construction located on the parcel of land which section cannot be performed without violations of requirements to the formed or changed parcels of land (further — indivisible land plot), or premises in the specified building, construction belong to several persons on the right of private property or on such land plot there are several buildings, constructions belonging to several persons on the right of private property, these persons have the right to purchase such land plot in the general share property or in rent with plurality of persons.

The order of decision-making on granting land plots to the owners of the buildings, structures, premises located on them, to ownership or lease is approved by the order of the Committee of property relations of St. Petersburg (CPR) of 28.02.2018 No. 15-s.

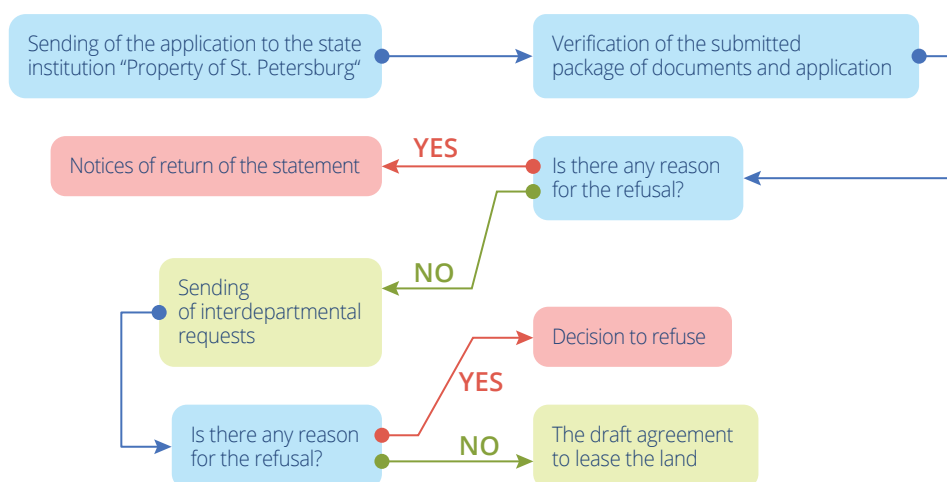
The procedure for granting a land plot for lease to the owner of the buildings, structures or premises located on it

According to paragraph 2.17 of the decree of the government of St. Petersburg dated 12.07.2011 No.939 the land plot is provided to the owners of the buildings, structures or premises located on them, on the right of lease for up to 49 years.

- The owner of the building refers to the state institution “Property of St. Petersburg ”(SI) with a statement and documents;
- The SI checks the content of the application and the set of attached documents;
- The SI prepares and sends interdepartmental requests, as well as answers to them;
- In the absence of grounds for refusal to provide the land owner receives the draft lease agreement and the SI sends it to the applicant.

The form statement provided in section “Making decisions on granting land plots to owners of buildings, structures and premises located in it” is on portal “St. Petersburg public services” www.gu.spb.ru

The scheme of the conclusion of the lease agreement of the land plot with the owner, the building located on it, constructions or premises in it



The procedure of privatization (ownership) of the land plot to the owner of the buildings, structures or premises located on it

Legal entities — owners of buildings, structures, constructions have the exclusive right to privatization of the land plots.

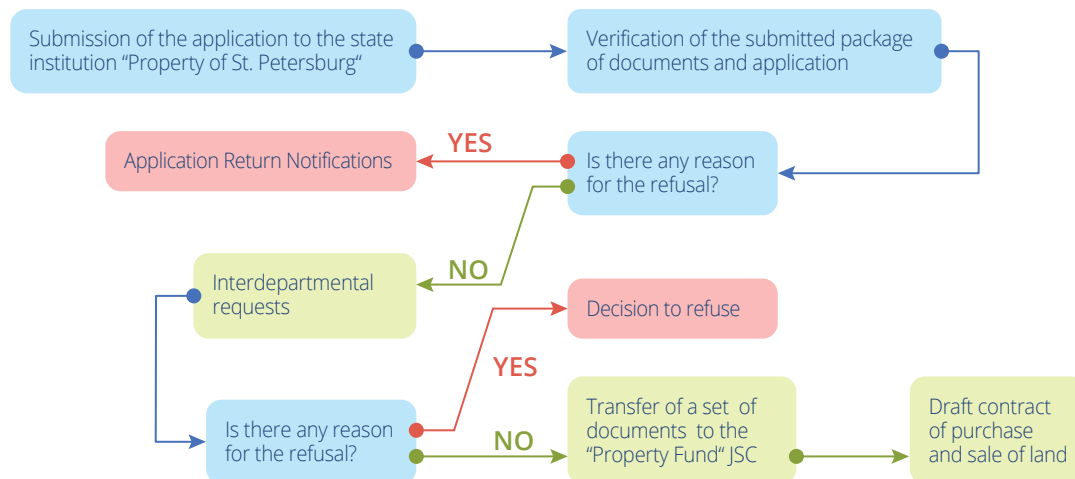
Land plots are not subject to privatization:

- Of common use — streets, roads, embankments, parks, gardens, ponds, beaches;
- Contaminated with hazardous substances;
- Specially protected areas (water protection, sanitary-protective areas of the monuments).

The price of land plots in St. Petersburg, which are in the state ownership of St. Petersburg or state ownership of which is not delimited, on which buildings, structures, constructions are located, is established in accordance with the law of St. Petersburg from 15.02.2010 No.59-19.

- The owner of the building refers to the SI with a statement and a package of documents;
- The SI sends a package of documents to the PRC for consideration;
- PRC checks the content of the application and the set of attached documents;
- In case of absence of grounds for decision of refusal, PRC provides preparation and sending of the interdepartmental requests, and getting responses to them;
- In the absence of grounds for refusal to grant a land plot, PRC ensures the transfer of a set of documents to “Property Fund” JSC;
- “Property Fund” JSC is preparing a draft contract of sale and a draft notice on the provision of land ownership to the applicant.

Application forms are presented in the section “Decision making on granting land plots to the owners of the buildings, structures and premises located in them” on the portal “St. Petersburg state services” www.gu.spb.ru



4.4. The procedure for obtaining a building permit

For the purpose of implementation of construction or reconstruction of capital construction object the builder according to article 51 of the Town-Planning code of the Russian Federation (TPC of the Russian Federation) requires obtaining the construction permit.

The service of state construction supervision and expertise of St. Petersburg (Gosstroy nadzor) on the applications of developers provides a state service for issuing permits for the construction or reconstruction of capital construction projects.

A building permit is a document confirming compliance of the project documentation with the requirements of the urban development plan of the land plot or the project of the territory planning and the project of land surveying (in the case of construction, reconstruction of linear objects) and giving the developer the right to carry out construction, reconstruction of the objects of capital construction, except for the cases provided by the Town-Planning Code of the Russian Federation

The construction permit is issued for the period provided by the project of the organization of construction of the object.

The criteria for the decision to issue a building permit (reconstruction) is the compliance of the project documentation with the requirements of the town-planning plan of the land plot, the project planning and land surveying of the territory, the presence of a permit to deviate from the limit parameters of the permitted construction (if necessary), as well as the consent of all owners of the capital construction object in the case of reconstruction of such object.

The construction permit is not required in the case of:

- construction of a garage on a land plot provided to an individual for purposes not related to the implementation of entrepreneurial activity, or construction on a land plot provided for gardening, country economy;
- construction, reconstruction of objects that are not capital construction objects (kiosks, canopies and others);
- construction on the land of buildings and structures of auxiliary use;
- changes in capital construction projects and (or) their parts, if such changes do not affect the structural and other characteristics of their reliability and safety and do not exceed the limits of permitted construction, reconstruction, established by the town-planning regulations;
- overhaul of capital construction projects;
- other cases, if in accordance with the Town-Planning code of the Russian Federation, the legislation of the subjects of the Russian Federation on urban development is not required to obtain a construction permit.

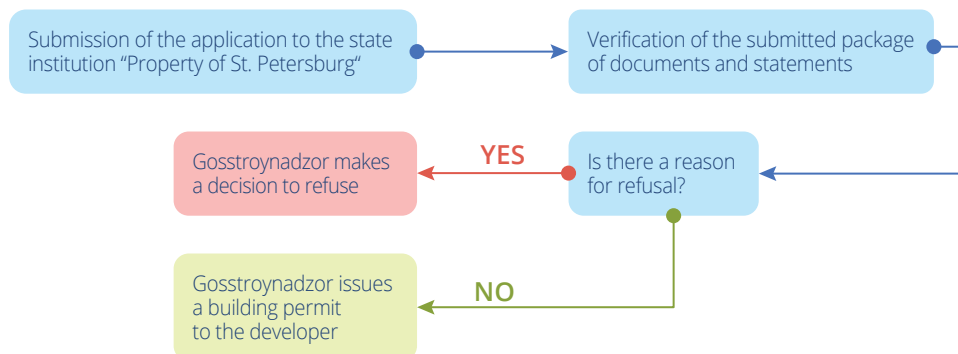
The period of validity of the construction permit in the transition of the right to land and capital construction objects is preserved.

The state service for issuing construction permits is provided electronically on the portal “St. Petersburg state services” section “Issuance of permits for construction of capital construction projects” www.gu.spb.ru

The procedure for obtaining a building permit

- To obtain a construction permit the developer must submit an application for the issuance of a building permit and (or) the application for grant of permission to carry out works on creation of the artificial land plot with the application the required documents through the Portal of “State and municipal services (functions) in St. Petersburg” (www.gu.spb.ru);
- Gosstroy nadzor registers applications and sends interdepartmental requests for the provision of documents (information) necessary for making a decision;
- In the absence of grounds for deciding on refusal, Gosstroy nadzor issues a construction permit to the developer.

Scheme for issuing building permits



4.5. The procedure for the provision of land plots for rent for purposes not related to construction

The land legislation of the Russian Federation provides for a general rule for the provision of land plots in state or municipal ownership at auctions held in the form of an auction, except for the cases listed in paragraph 2 of article 39.6 of the RF Land code.

Provision of land plots for lease for purposes not related to construction without bidding

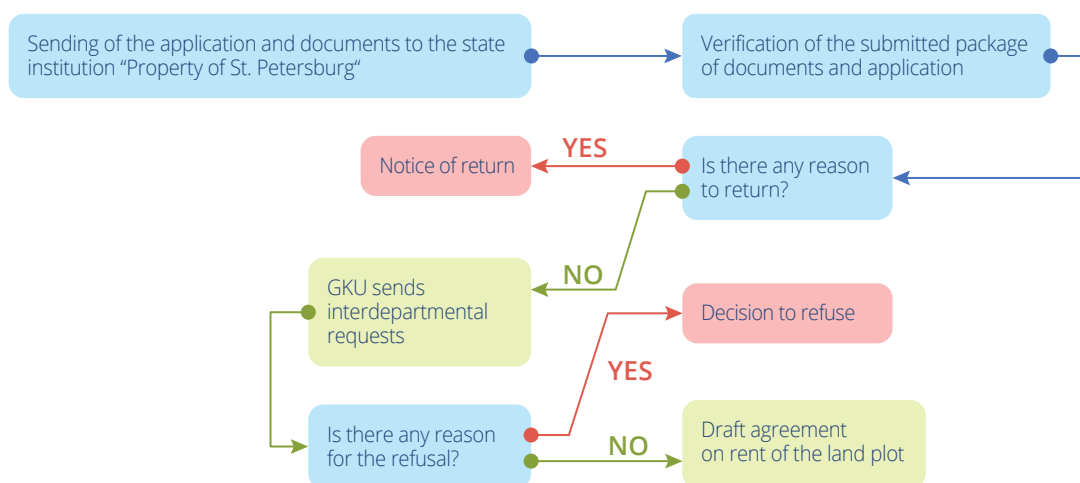
The criteria that must be met by the objects of social, cultural and communal purposes, which are not real estate objects, for the placement of which land plots are leased without bidding are listed in the Law of St. Petersburg from 03.06.2015 No.288-48 (hereinafter — the Law of St. Petersburg).

The procedure for the provision of land without bidding for purposes not related to construction

- The applicant applies to the state institution “property of St. Petersburg” (SI) with a statement and a package of necessary documents;
- The SI checks the content of the application and the set of attached documents;
- In case of absence of grounds for decision of refusal, SI provides preparation and sends the interdepartmental requests, and getting responses to them;
- In the absence of grounds for a decision to refuse, after receiving the answers, the MCU sends a package of documents to the PRC for verification;
- In case of absence of grounds for decision of refusal, the SI shall prepare the draft contract of lease of the land.

The application form is presented in the section “leasing without bidding of land plots not for construction purposes” on the portal “St. Petersburg state services” www.gu.spb.ru

The scheme of the land plot without an auction, for purposes not connected with construction



Provision of land plots by means of tenders for lease for purposes not related to construction

The lease agreement of the land plot which is in the state or municipal property is signed at the auction which is carried out in the form of auction, except for the cases provided by point 2 of article 39.6 of the Land code of the Russian Federation.

Tenders for the right to conclude land lease agreements are held by JSC “Property Fund of St. Petersburg”.

The rent for land plots is determined by the results of trading in rubles.

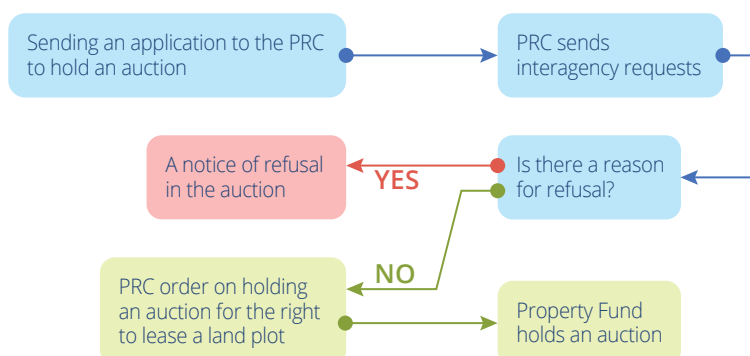
The lease agreement on the results of the auction is concluded with:

1. Auction winner.
2. The person who submitted the only application for participation in the auction.
3. The applicant recognized as the only participant of the auction/the only participant who took part in the auction.
4. The bidder who made the penultimate offer on the price of the auction item (in case of evasion of the winner of auction from signing of the contract of the arena of the parcel of land).

The lease agreement is concluded for a period of up to five years inclusive.

The provision of land plots by bidding is regulated by the law of St. Petersburg from 22.04.2015 No.219-37 “on the grounds of decision-making on refusal to hold an auction for the sale of land or auction for the right to conclude a land lease agreement, refusal to provide preliminary approval of the land plot or the provision of land without bidding” and the order of the Committee of property relations of St. Petersburg from 08.10.2015 No.51-s.

The scheme of granting land by bidding for purposes not related to construction



The procedure for the provision of land by bidding for purposes not related to construction

- The applicant shall send to the PRC an application for holding an auction indicating the cadastral number of the land plot and the purpose of use of the land plot;
- PRC prepares and sends interdepartmental requests and receives responses to them;
- In the absence of grounds for the decision to refuse, PRC decides to hold an auction for the right to conclude a land lease agreement;
- "St. Petersburg property Fund" JSC holds an auction and enters into a lease agreement with the winner of the auction.

The application form is presented in the section "Provision of land plots to individuals and legal entities for lease following the results of bidding for the right to conclude land lease agreements, except for land plots provided for construction, reconstruction, adaptation" on the portal "St. Petersburg state services" www.gu.spb.ru

4.6. The order of transfer of non-residential facilities for rent

In accordance with the provisions of paragraph 1 of article 17 of the Federal law of 26.07.2006 No. 135-FL "on protection of competition" (Federal law of 26.07.2006 No. 135-FL) as a general rule, the conclusion of lease agreements of non-residential facilities owned by the state of St. Petersburg, can be carried out on the results of competitions or auctions for the right to conclude these contracts.

The procedure for the provision of non-residential facility without bidding

Real estate can be provided without an auction in order to obtain state preferences (article 19 of the Federal law of 26.07.2006 No. 135-FL).

State preference is granted¹ solely for the purpose of:

- development of education and science;
- conducting scientific research;
- development of culture, art and preservation of cultural values;
- development of physical culture and sports;
- ensuring the country's defense and state security;
- agricultural production;
- support for small and medium-sized businesses.

In St. Petersburg, the state preference is granted with the prior approval of the Federal Antimonopoly service of St. Petersburg (FAS of St. Petersburg).

The order of providing is regulated by orders of Committee on management of city property of the Government of St. Petersburg of 24.03.2010 No. 31-s and of 01.02.2000 No. 187-s.

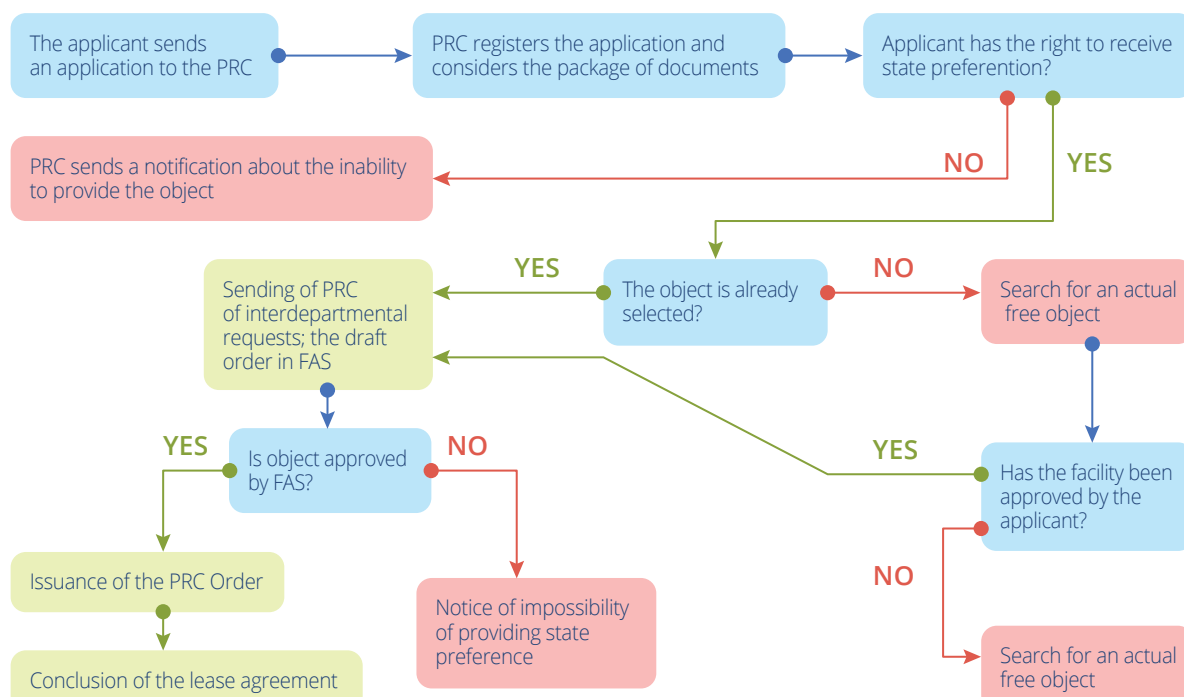
- The applicant shall send to the PRC an application for granting a state preference in the form of lease of a non-residential facility with a set of documents confirming the right to grant a preference;
- In the absence of grounds for a decision to refuse:
 - a) if the non-residential facility is chosen by the applicant independently, PRC prepares a package of documents for sending requests;
 - b) if the applicant has the right to state a preference, but it has no information about actually free the object, PRC within three months selects the required facilities in accordance to the requirements. If within three months from the date of receipt of the application is not found the object corresponding to the characteristics specified in the application, or selected object(s) is not agreed upon by the applicant, PRC sends a notification to the applicant about the impossibility of providing state preferences in accordance with the application.

¹ The full list of state preferences is presented in article 19 of the Federal law of 26.07.2006 No. 135-FL

- After approval of the object with the applicant PRC provides preparation and sending and receiving responses to interdepartmental requests;
- In the absence of grounds for a decision to refuse, the PRC sends a package of documents and a draft order to the FAS in St. Petersburg for approval in the provision of state preferences;
- In case of a positive decision of the FAS in St. Petersburg on the satisfaction of the application or the decision of the FAS on the satisfaction of the application and the introduction of restrictions on the provision of state preferences, PRC issues an order;
- The PRC will send the applicant a notice of delivery with an offer to sign the lease within two weeks;
- The applicant and PRC enter into a lease agreement.

The application form is presented in the section "Provision of state preferences in the form of lease or gratuitous use without bidding of non-residential facilities that are the property of the Treasury of St. Petersburg" on the portal "St. Petersburg state services" www.gu.spb.ru

Scheme of providing non-residential facility without bidding



The procedure for the provision of non-residential facility by bidding

The order of granting is regulated by the order of Committee on the City Property Management of the Government of St. Petersburg of 01.06.2010 No. 76-s.

- Application for an auction for the right to enter into a lease agreement for a non-residential facility owned by the state of St. Petersburg
- In case of absence of grounds for the decision about the refusal of the PRC provides training and direction of the interdepartmental requests, and getting responses to them;
- In the absence of grounds for the decision to refuse, the PRC decides to hold an auction for the right to conclude a land lease agreement for lease of non-residential facilities owned by the state of St. Petersburg;
- "Property Fund of St. Petersburg" JSC holds an auction for the right to conclude lease agreements for non-residential facilities owned by the state of St. Petersburg.

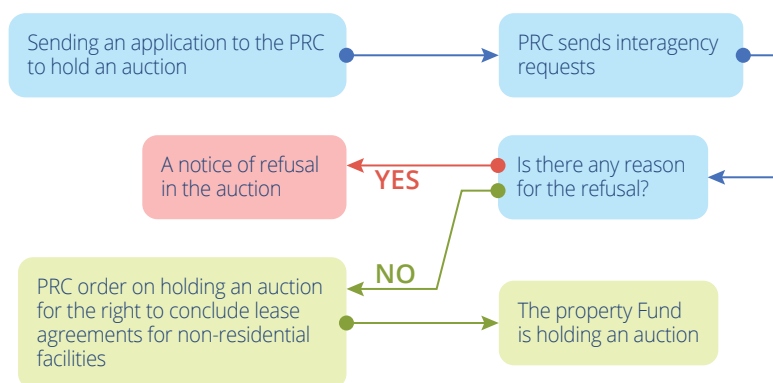
Information on available premises intended for lease without the use of rent benefits is published on the official website of the Russian Federation on the Internet — www.torgi.gov.ru, in the official print edition — the journal "Official Bulletin of the Property Fund of St. Petersburg" magazine and on the website of the Property Fund of St. Petersburg — www.property-fund.ru

After placing information on the date, time and conditions of the auction in the indicated sources, the Organization may, in accordance with the established procedure, take part in tenders for the right to enter into a lease agreement (the procedure is published in the above sources when publishing information about the objects).

Information on vacant premises rented with the use of rental benefits is posted weekly on the Committee's website www.commim.spb.ru/home

The application form is presented in the section "Making a decision to hold an auction for the right to conclude a lease agreement for a non-residential facility located in St. Petersburg's state-owned property" on the St. Petersburg State Services portal www.gu.spb.ru

Scheme for the provision of a non-residential facility by bidding



4.7. State registration of real estate

State registration of rights to immovable property is a legal act of recognizing and confirming the occurrence, modification, transfer, termination of the right of a certain person to immovable property or the restriction of such right and encumbrance of immovable property.

State cadastral registration of immovable property — entering into the Unified State Register of Real Estate (hereinafter — USRT) information about land plots, buildings, facilities, premises, machine places, construction in progress, unified immovable complexes, and in cases established by federal law, and about other objects that are firmly connected with the land, that is, the movement of which without disproportionate damage to their purpose is impossible, which confirm the existence of such a property with characteristics that allow it to be defined as an individually specific thing, or confirm the termination of its existence, as well as other information provided by this Federal Law on real estate objects.

The right to registered real estate must be registered with the USRT by making an entry in the USRT about registered rights to property, the grounds for their occurrence, right holders, as well as other information.

The state registration of the right in the USRT is the only evidence of the existence of the registered right, which can be challenged only in court.

State registration of rights in the USRT is carried out in accordance with the provisions of the Federal law "on state registration of real estate" dated 13.07.2015 No.218-FL.

The application for state cadastral registration and (or) state registration of rights can be sent by the applicant in electronic form, through multifunctional centers in any region, in offices of Rosreestr and cadastral chambers.

It is possible to submit one application to the registration authority and at the same time within 10 days both cadastral registration and registration of rights will be performed. If the applicant wants to receive one of Rosreestr service, on registration of the rights will leave no more than 7 days, and on statement on cadastral accounting — no more than 5 days.

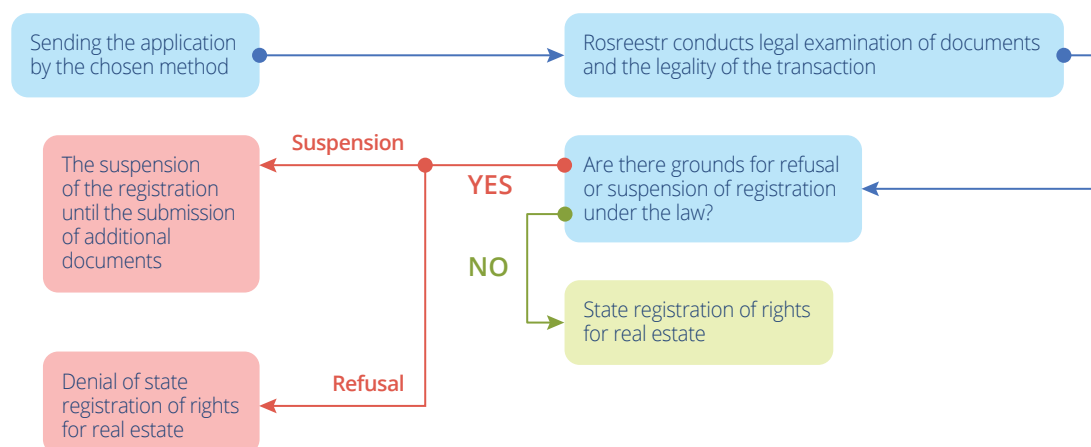
You can submit documents for registration of rights and cadastral registration of real estate in any region, regardless of where your property is located. The service is also available in electronic form.

The application form and other documents are presented in the section "State registration of rights and cadastral registration of real estate" on the official website of the Federal service for state registration, cadastre and cartography (Rosreestr) www.rosreestr.ru

The procedure of state registration of rights for real estate:

- The applicant sends the application and the set of documents in the chosen way (in electronic form, through multifunctional centers in any region, in offices of Rosreestr and cadastral chambers) for the state registration of the right in USRT;
- Rosreestr conducts legal examination of documents submitted for the state registration of rights in the USRT, and the legality of the transaction;
- In the absence of grounds for a decision to refuse or suspend, Rosreestr carries out state registration of rights in the USRT.

Scheme of state registration of rights to real estate



5. Application

Industrial zones of St. Petersburg

Name of industrial zone	Area, ha	Specialization	Residents
Vyborgsky district of St. Petersburg			
Parnas	626.8	Objects of production, warehouse, engineering infrastructure of II and III hazard classes, as well as objects of social and business development	<ul style="list-style-type: none"> • "Baltika Brewing Company" LLC; • "Pepsi Botling Group St. Petersburg" LLC; • "Malt Plant Suffle St. Petersburg" CJSC; • "House-Building Plant "Blok"" CJSC; • "Lenstroydeta" JSC; • "Dairy Plant" Petmol" Branch • "DANON RUSSIA" JSC
Kamenka	760	Objects of the automotive industry, as well as objects of heavy industry	<ul style="list-style-type: none"> • Hyundai Automobile Plant and Hyundai Supplier Park; • Nissan Automobile Plant (Nissan Manufacturing Rus); • Magna Company
Kolpinsky district of St. Petersburg			
Izhora plants	1303.9	Objects of heavy industry, as well as objects of the construction industry; Objects of industrial, warehouse purpose, engineering infrastructure of IV and V hazard classes, as well as objects of public business development	<ul style="list-style-type: none"> • "Izhora plants" JSC; • "Knauf gypsum Kolpino" LLC; • Magnitogorsk iron and steel works; • "Severstal" PJSC; • "Plant of chemical reagents" SPA
Metallostroy	789	Objects of production, storage, engineering infrastructure of II and III hazard classes, as well as objects of social and business development	<ul style="list-style-type: none"> • Joint Stock Company D.V.Efremov Institute of Electro-physical Apparatus • Weener Plastic Packaging Group; • "NIIIEFA-ENERGO" LLC; • "Power machines Toshiba high-voltage transformers" LLC
Pontonnaya	83.2	Objects of heavy industry, as well as objects of the construction industry	<ul style="list-style-type: none"> • "Sredne-Nevisky Shipbuilding Plant" JSC
Industrial zone in the area of st. Sevastyanova	187.1	Objects of industrial, warehouse purposes, engineering infrastructure of II and III hazard classes, as well as objects of public business development	<ul style="list-style-type: none"> • Factory of metal furniture and shelving "Dicom"; • Plant "Victory"; • Knauf plant; • Production enterprise "A-Clima"; • Pavlov-Motors automated service
Sapernaya	75.2	Objects of heavy industry, as well as objects of the construction industry	<ul style="list-style-type: none"> • Leningrad furniture factory No.1 — furniture factory "Baltika-Mebel"

Name of industrial zone	Area, ha	Specialization	Residents
Krasnogvardeysky district of St. Petersburg			
Rzhevka	507	Objects of production, storage, engineering infrastructure of II, III, IV and V hazard classes, as well as objects of social business development	<ul style="list-style-type: none"> • "Electropult Plant" JSC; • "Furniture Technopark" LLC; • "St. Petersburg Piskarevsky Dairy Plant" CJSC; • "Logistics complex TRP Trading" LLC; • "Solofarm" LLC
Krasnoselsky district of St. Petersburg			
Krasnoselskaya	320.5	Objects of the food industry, as well as objects of light and pulp and paper industry	<ul style="list-style-type: none"> • Chipita Company; • "Amcor tobacco packaging St.-Petersburg" LLC; • "Eleat" LLC; • "Avtovazstroï" JSC
Yugo-Zapadnaya	776.8	Objects of production, warehouse, engineering infrastructure of II and III hazard classes, as well as objects of social and business development	<ul style="list-style-type: none"> • "OCS No.1" JSC; • "Plastcom" CJSC; • "Ekostroy" SPb SUE
Predportovaya-3	970.0	Objects of production, warehouse, engineering infrastructure of IV and V hazard classes, as well as objects of social and business development	<ul style="list-style-type: none"> • "Predportovy" CJSC
Kronstadt district of St. Petersburg			
Production Dam construction area	79.84	Objects of production, storage, engineering infrastructure of II and III hazard classes, as well as objects of social and business development	<ul style="list-style-type: none"> • "Directorate of the complex of protective structures" FSE
Industrial zone north of the Kronstadt highway	105.4	Multifunctional zone of industrial, warehouse, engineering infrastructure facilities of II and III hazard classes	<ul style="list-style-type: none"> • "Kronstadt Fish Factory" LLC; • Logistics company "Admiral"

Name of industrial zone	Area, ha	Specialization	Residents
Moscow district of St. Petersburg			
Predportovaya-1	197.2	Objects of industrial, warehouse purposes, engineering infrastructure of II, III, IV and V hazard classes, as well as objects of public business development	<ul style="list-style-type: none"> • "Petersburg Mill Plant" PJSC; • "Rosex" LLC; • "International Commercial Company Petrolink Projects" LTD; • "Moscow Wholesale and Retail Association" JSC
Predportovaya-2	155.0	Industrial, warehouse, engineering infrastructure objects of IV and V hazard classes, as well as objects of public and business development	<ul style="list-style-type: none"> • Pulkovo Airport JSC; • "City Repair and Construction Trust No.6." FGUP "NII Mostov" JSC; • "Expert LLC". SPbAGUTA of A.A.Novikov; • Rail welding plant No.1
Nevsky district of St. Petersburg			
Rybatkoye	331.4	Objects of the automotive industry, as well as objects of heavy industry,	<ul style="list-style-type: none"> • "Woodworking plant No.5" JSC; • "LST-Metal" CJSC; • "AVTOKOLONNA 1989" JSC
Neva	273.6	Manufacturing facilities, warehouse use, engineering infrastructure IV and V hazard classes, as well as objects of public and business development	<ul style="list-style-type: none"> • "Asphalt concrete factory no. 1" JSC; • "North-West Electromechanical Association" JSC; • "PSB-GEM-Holtz" JSC
Petrodvoretsovy district of St. Petersburg			
Bronka	243	Objects of industrial, warehousing, engineering infrastructure of II and III hazard classes, as well as objects of public and business development Objects of water transport with the inclusion of objects of public business development	<ul style="list-style-type: none"> • Multifunctional port complex "Bronka"
Kronstadt colony	63.7	Objects of production, storage, engineering infrastructure of II and III hazard classes, as well as objects of public and business development	
Lomonosovskaya	199	Objects of production, storage, engineering infrastructure of II and III hazard classes, as well as objects of public and business development	<ul style="list-style-type: none"> • "Federal Pipe Company ROSTR" (FPC ROSTR)
Primorsky district of St. Petersburg			
Konnaya Lahta	835	Objects of industrial, warehouse, engineering infrastructure of II and III classes of danger, as well as objects of public and business development	<ul style="list-style-type: none"> • "British American Tobacco-SPb" CJSC; • "Pharmacy Raduga" Warehouse complex; • "Lakhta Terminal" CJSC; • "Sautek" CJSC
Kolomyagi	231.2	Industrial, warehouse, engineering infrastructure objects of IV and V hazard classes, as well as objects of public and business development	<ul style="list-style-type: none"> • "Asphalt plant number 1" JSC; • Chupa Chups; • "Metrobeton" CJSC; • Nordpipe JSC; • Production and logistics center "Shuvalovsky" (Agro-Alliance)
Severo-Zapadnaya	261	Objects of production, storage, engineering infrastructure of II, III, IV and V hazard classes, as well as objects of public and business development	<ul style="list-style-type: none"> • "First Furniture Factory" CJSC; • "LenPoligrafMash" Holding; • "Europe" Technopark; • "LOMO" JSC; • "ARMATEK" CJSC

Name of industrial zone	Area, ha	Specialization	Residents
Pushkinsky district of St. Petersburg			
Shushary	1859.8	Industrial, warehouse, engineering infrastructure objects of IV and V hazard classes, as well as objects of public and business development	<ul style="list-style-type: none"> • "Magna Cosma Shushary" CJSC; • Branch of Toyota Motor LLC in St. Petersburg; • "PNK-2" Logopark; • "Logistics Terminal" CJSC; • Scania production; • "Shushary" Logistics park
Pushkinskaya	145	Industrial, warehouse, engineering infrastructure objects of IV and V hazard classes, as well as objects of public and business development	<ul style="list-style-type: none"> • "Biocad" LLC; • "GEROFARM" JSC; • "Samsonmed" LLC
Frunzensky District of St. Petersburg			
Obukhovo	330	Objects of production, warehouse, engineering infrastructure of II and III hazard classes, as well as objects of social and business development	<ul style="list-style-type: none"> • "Elevatormelmash St. Petersburg Plant" LLC; • "LTS — Pilot Plant" LLC; • "Obukhov Building Materials and Constructions Plant" JSC; • "Kupchino Fruit and Vegetable Combine" CJSC; • "Buer" CJSC

Special economic zone of St. Petersburg

Name of industrial zone	Area, ha	Specialization	Residents
Primorsky district of St. Petersburg			
Novoorlovskaya	110.41	<ul style="list-style-type: none"> • Information technology and telecommunications; • Pharmaceuticals and medical technology; • Energy efficiency; • Accurate instrumentation. 	<ul style="list-style-type: none"> • "ORION MEDIC" CJSC; • "Vertex" CJSC; • "Novartis Neva" LLC; • "RCI Sintez" CJSC; • "Crystal SET" LLC; • "Quadro Electric Technology" LLC
Petrodvoretsovy district of St. Petersburg			
Neudorf	18.99	<ul style="list-style-type: none"> • Information technology and telecommunications; • Pharmaceuticals and medical technologies; • Energy efficiency; • Precise instrument making. 	<ul style="list-style-type: none"> • "RAKURS-Engineering" LLC; • "Pharm-holding" CJSC; • "BIOCAD" CJSC; • "Vertex" JSC; • "Novartis Neva" LLC; • "Inmed" LLC

Industrial and industrial parks of St. Petersburg

Name of industrial zone	Area, ha	Specialization	Residents
Petrodvoretsov district of St. Petersburg			
Mariyno	130	Industrial and warehouse facilities of II and III hazard classes	<ul style="list-style-type: none"> • LLC "Teknos"; • Logistic group "Admiral-Terminal SV"; • JSC "PO "Diesel-Energo"; • "DSK Plastic Omnium Inergy"
Pushkin district of St. Petersburg			
A Plus Park St. Petersburg — 3	8.3	Production Facilities	<ul style="list-style-type: none"> • GC "Darnitsa"
A Plus Park St. Petersburg — 1	72	Objects of industrial and warehouse purposes	<ul style="list-style-type: none"> • Auchan distribution center; • Decathlon distribution center; • Scania production and warehouse complex; • ETM production and warehouse complex; • Perekrestok distribution center
Kolpinsky district of St. Petersburg			
A Plus Park St. Petersburg — 2	13	Objects of industrial and warehouse purposes	<ul style="list-style-type: none"> • AGC Production complex
Nevsky district of St. Petersburg			
Zvezda	22	Objects of industrial and warehouse purposes	<ul style="list-style-type: none"> • FORMAN Products; • Pro-bite (professional chemistry); • Treves — "Ergon"; • Severny-Technopark; • Skaala
Resort area of St. Petersburg			
Voskov Technopark	4	Objects of industrial and warehouse purposes	More than 50 residents
Kirovsky district of St. Petersburg			
Narvsky	2.4	Objects of industrial and warehouse purposes	10 residents

Technoparks of St. Petersburg

Name of industrial zone	Area, ha	Specialization	Residents
Vasileostrovsky district of St. Petersburg			
Technopark "Smolenka"	2	Engineering	<ul style="list-style-type: none"> • Russkaya Trapeza; • Artflex; • NTK Kontur; • FAM; • RT-Conveyer; • Silnye mashiny
Technopark of ITMO University	1.7	Medicine and pharmacology; biotechnology; energy; micro and nanotechnology; optics and electronics; IT technology; new mothers and technology; transport; agriculture	<ul style="list-style-type: none"> • Optimum Movement; • Oriense; • Prixel
Kalininsky district of St. Petersburg			
Technopark "Polytechnic"	0.5	Biotechnology; energy; micro and nanotechnology; optics and electronics; IT technology; new materials and technologies; nuclear technology	
Petrogradsky district of St. Petersburg			
Technopark SPBGETU "LETI"	0.3	Electronics, IT technology, telecommunication systems, medical instrument making, hardware and software complex	<ul style="list-style-type: none"> • "Desmo" CJSC; • "Dipole Structures" LLC; • "SRC ETU" LLC; • "ELTECH-Med" CJSC
JSC "Technopark" St. Petersburg "	0.2	Innovative enterprises IT technology, biotechnology	<ul style="list-style-type: none"> • "MEDEL" Company; • Pilgrim XXI; • Last.Backend; • "Quantum communications"
Nevsky district of St. Petersburg			
First City Business Incubator	0.3	IT technologies, advertising, consulting, instrumentation, design, biomedicine, design	<ul style="list-style-type: none"> • "Inogen" LLC; • "OPPI-ONLINE" LLC; • "Expert Garant" LLC; • "VirtualBox" JSC

Information about the executive bodies of state power of St. Petersburg, assisting investors

Name	Functions	Contacts
Committee on industrial policy and innovations of St. Petersburg	Implementation of the state policy of St. Petersburg, coordination of the activities of the Executive authorities in the field of unified innovation policy, industry and agriculture	Address: 191124, St. Petersburg, Novgorodskaya St., 20A, ABC "Nevskaya Ratusha" Tel.: +7 (812) 576-00-19 Fax: +7 (812) 576-00-12 E-mail: info@cpipi.gov.spb.ru Site: www.cppi.gov.spb.ru
Investment Committee of St. Petersburg	Implements the investment policy of St. Petersburg, accompanies investment projects, as well as develops and promotes the investment attractiveness of the city	Address: 191124, St. Petersburg, Novgorodskaya St., 20A, ABC "Nevskaya Ratusha" Tel.: +7 (812) 576-60-41 Fax: +7 (812) 576-60-81 E-mail: info@cisp.gov.spb.ru Site: www.spbinvestment.ru
Committee for external relations of St. Petersburg	Implements the state policy of St. Petersburg in the field of external relations, interregional cooperation, coordinates the development and implementation of international technical assistance and business cooperation programs	Address: 191060, St. Petersburg, Smolny Tel.: +7 (812) 576-71-13, +7 (812) 576-72-04 Fax: +7 (812) 576-76-33 E-mail: kvs@gov.spb.ru Site: www.kvs.spb.ru
Committee for development of entrepreneurship and consumer market of St. Petersburg	Develops and implements the state policy of St. Petersburg, coordinates activities in the field of business development, consumer market, licensing of certain activities	Address: 191124, St. Petersburg, Novgorodskaya St., 20A, ABC "Nevskaya Ratusha" Tel.: +7 (812) 576-00-70 Fax: +7 (812) 576-00-71 E-mail: info@crppr.gov.spb.ru Site: www.crppr.gov.spb.ru
Committee of property relations of St. Petersburg	Manages and disposes of state property owned by St. Petersburg	Address: 191124 St. Petersburg, Novgorodskaya St., 20A, ABC "Nevskaya Ratusha" Tel.: +7 (812) 576-75-15 Fax: +7 (812) 576-49-10 E-mail: in@commim.spb.ru Site: www.commim.spb.ru/home
St. Petersburg state University "Directorate for support of industrial projects"	Implementation of programs for the development of industry in St. Petersburg, innovative development, investment development of territories intended for the placement of industrial, transport and logistics, public business and warehouse facilities, within the boundaries of non-residential areas of St. Petersburg.	Address: 191124, St. Petersburg, Novgorodskaya St., 20A, ABC "Nevskaya Ratusha" Tel.: +7 (812) 320-50-16 E-mail: dspp@dspp.cppi.gov.spb.ru Site: www.dspp.cppi.gov.spb.ru
Union of Industrialists and Entrepreneurs of St. Petersburg	All-round development of the regional industry; support of business activity, high social and legal status of entrepreneurs; introduction of the principles of fair competition, social responsibility, freedom of entrepreneurship, business ethics in the business community; increasing the influence of industrialists and entrepreneurs on the creation of favorable working conditions and ensuring a decent life of citizens	Address: 191060, St. Petersburg, Smolny passage, 1, lit.B Tel.: +7 (812) 576-76-81 E-mail: spp@spp.spb.ru Site: www.spp.spb.ru

Name	Functions	Contacts
Industry development Fund of St. Petersburg	Implementation of targeted loans for the implementation of industrial projects	Address: 191119, St. Petersburg, Borovaya str., 26–28, lit. A, of. 3H Tel.: +7 (812) 576-31-33 E-mail: info@frp.spb.ru Site: www.frp.spb.ru
Center for import substitution and localization of St. Petersburg	Assistance to the development of enterprises of St. Petersburg and North-West Federal District; Development of interregional relations of Russian producers; Increasing the share of domestic production in the civil sphere using innovative defense technologies	Address: St. Petersburg, Bolshoy pr. V.O. 103, Lenexpo Exhibition Center, pav. No. 4 Tel.: +7 (812) 321-28-81 E-mail: mediacentr@expoforum.ru Site: www.importnet.ru/main
"Technopark of St. Petersburg" JSC	Contribute to the development of the city economy by ensuring product quality, adjusting goals and providing services, thereby contributing to the increase in the value of high-tech companies	Address: 197022, St. Petersburg, PR. Medikov, d. 3, lit.A Tel.: +7 (812) 670-10-85 E-mail: referent@ingria-park.ru Site: www.ingria-park.ru
Association of industrial enterprises of St. Petersburg	Protection of the rights of members of the Association and representation of their common interests, coordination of business activities of members of the Association	Address: 195009, St. Petersburg, st. Komsomola, 41, of. 210 Tel.: +7 (812) 740-20-61 Fax: +7 (812) 740-20-61 E-mail: appspsb@appspsb.ru Site: www.appspsb.ru
St. Petersburg Chamber of Commerce and Industry	Promoting the economy of the region, creating favorable conditions for domestic entrepreneurs, protecting their interests, providing a wide range of services necessary for business	Address: 191123, St. Petersburg, st. Tchaikovsky, 46–48 Tel.: +7 (812) 719-66-44 Fax: +7 (812) 272-86-12 E-mail: spbcci@spbcci.ru Site: www.spbtpp.ru
Small and Medium Business Credit Assistance Fund, microfinance institution	Implementation of microfinance programs without additional fees. The fund provides guarantees to the SMEs under loan agreements.	Address: St. Petersburg, pr. Rimsky-Korsakov, 2 Tel.: +7 (812) 640-46-14 Fax: +7 (812) 640-46-14 E-mail: credit-fond@bk.ru Site: www.credit-fond.ru
First City Business Incubator	Universal launch pad for launching and developing your own business. Provides comprehensive support to small start-up businesses in St. Petersburg.	Address: St. Petersburg, Sedov St., 37, lit.A Tel.: +7 (812) 448-56-65 E-mail: info@start-business.ru Site: www.start-business.ru
Center for Development and Support of Entrepreneurship Unified Center for Entrepreneurship	Centralized provision of services for legal entities and individual entrepreneurs in various areas of business regulation	Address: St. Petersburg, Polyustrovsky Prospect, 61 Tel.: +7 (812) 372-52-90 E-mail: info@crpp.ru Site: www.crpp.ru
"Management of investment" SPb SI	Authorized organization providing support of investment projects on the principle of "single window"	Address: St. Petersburg, Moskovsky PR., 60/129, lit.A Tel.: +7 (812) 332-22-32 Fax: +7 (812) 332-22-32 Site: www.spbinvestment.ru

Information about the possibility of concluding a state contract for the supply of a certain type of product with counter-investment obligations of the supplier-investor

Article 111.4 of the Federal law "About the contract system in the field of procurement of goods, works and services for state and municipal needs" dated 05.04.2013 No. 44-FL (hereinafter — the Law No. 44-FL) provides for an additional measure to stimulate the localization of production in the territory of the Russian Federation, namely the conclusion of a state contract for the supply of a certain type of product with counter-investment obligations of the supplier — investor (hereinafter — the Offset contract).

In accordance with this article of Law No. 44-FL, the Offset contract is concluded by the state customer with the supplier-investor based on the results of an open tender. It is permissible to conclude several Offset contracts on the territory of one subject of the Russian Federation.

The validity period of the Offset contract is 10 years.

The minimum amount of investment — not less than 1 billion rubles

In accordance with article 111.4 of the Law No. 44-FL, the government of St. Petersburg adopted resolution No. 543 of 04.07.2018 "on measures for the conclusion of state contracts for the supply of goods, providing for counter-investment obligations of the supplier-investor to create or modernize and (or) develop the production of goods in the territory of St. Petersburg" (hereinafter — Resolution No. 543).

Resolution No. 543 approves the procedure for interaction between the Executive bodies of the state power of St. Petersburg in the preparation of the decision of the Government of St. Petersburg to hold a tender for the conclusion of an Offset contract for the creation or modernization and (or) development of production of goods in St. Petersburg.

Currently, for the conclusion of the Offset contract on the territory of St. Petersburg it is necessary to carry out the following activities:

1. to form the need of St. Petersburg in the purchase of goods;
2. make a decision on the expediency of concluding an Offset contract in accordance with the procedure approved by Resolution No. 543;
3. to adopt a legal act of the government of St. Petersburg on holding a tender for the conclusion of an Offset contract;
4. to form tender documentation for procurement for the supply of goods, providing for counter-investment obligations of the supplier-investor to create or modernize and (or) develop the production of goods in the territory of St. Petersburg;
5. conduct a procurement procedure to determine the supplier of the goods.

On the status of the innovation-industrial park of St. Petersburg and the technological park (technopark) of St. Petersburg

In accordance with article 6 of the Law of St. Petersburg dated 08.06.2009 No.221-47 "on the basics of industrial policy of St. Petersburg" one of the main directions of industrial policy of St. Petersburg is to promote the development of innovative activities related to the industry of St. Petersburg, including through the creation of innovation and industrial parks of St. Petersburg (hereinafter — IIP) and technology parks (technoparks) of St. Petersburg (hereinafter — TP).

In order to implement the specified direction by decision of the Government of St. Petersburg from 18.07.2018 No.581 the procedure for the granting, confirmation and termination of the status of IIP and TP, as well as the order of Committee on industrial policy and innovation St. Petersburg from 18.09.2018 No.249-R approved application form and list of required documents to assign an appropriate status.

The mechanism of assigning the status of IIP and TP is aimed at supporting large actively developing and effectively operating enterprises planning to create on their territory cooperative associations or enterprises engaged in scientific, innovative, production activities from among small and medium-sized businesses. The main measures of state support of owners of IIP and TP will be tax benefits.

Property requirements for obtaining the status of the innovative-industrial park of St. Petersburg and the technological park (technopark) of St. Petersburg

	Technology Park	Innovation Industrial Park
Total area of capital construction	Not less than 10,000 square meters	Not less than 20,000 square meters
Number of non-core objects	Not more than 20% of the total area of the declared immovable property	Not more than 20% of the total area of the declared immovable property
Number of profile objects	At least 20% of the total area of the declared immovable property	-
Real estate provided for rental to residents	At least 30% of the total area of the declared immovable property	At least 50% of the total area of the declared immovable property

Economic requirements for obtaining the status of innovation and industrial Park of St. Petersburg and technology Park (Technopark) of St. Petersburg

	Technology Park	Innovation Industrial Park
Payroll for the year per 1 ha of declared land	Not less than 65 million rubles	Not less than 50 million rubles.
Investments over 5 years per 1 ha of declared land	Not less than 100 million rubles (without VAT)	Not less than 120 million rubles (without VAT)
The volume of revenue from the activities for the year per 1 ha of declared land plots	Not less than 130 million rubles (without VAT)	Not less than 150 million rubles (without VAT)
The average monthly salary of employees for the year preceding the year of application for status	Not less than the average salary in St. Petersburg	Not less than the average salary in St. Petersburg

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